# Summary of Consolidated Financial Statements for 3rd Quarter 2008 

| Listed company: | TonenGeneral Sekiyu Kabushiki Kaisha | Listed on: | Tokyo Stock Exchange, First Section |
| :--- | :--- | :--- | :--- |
| Code number: | 5012 | URL: | http://www.tonengeneral.co.jp |


| Representative : | K. Suzuki | Representative Director and President |  |
| :--- | :--- | :--- | :--- |
| Contact person: | K. Kai | ExxonMobil Y.K., Public Affairs, | Tel. : (03) 6713-4400 |
|  |  | Communications and Media Division Manager |  |

1. Consolidated Financial Results for 3rd Quarter 2008 (January 1, 2008 through September 30, 2008)

| (1) Financial Res |  |  | (Percentage figures are comparisons with the previous quarter year to date) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Sales Revenue |  | Operating Income |  | Ordinary Income |  | Net Income |  |
|  | Millions of yen | \% | Millions of yen | \% | Millions of yen | \% | Millions of yen | \% |
| 3Q YTD 2008 | 2,631,488 | ( 20.1) | 45,781 | $(\triangle 16.5)$ | 52,996 | $(\triangle 10.8)$ | 34,150 | ( $\triangle$ 3.8) |
| 3Q YTD 2007 | 2,191,526 | ( $\triangle 4.3$ ) | 54,815 | ( 35.7) | 59,398 | ( 29.4) | 35,511 | ( 27.5) |
| Full Year 2007 | 3,049,842 | - | 7,063 | - | 15,073 | - | 7,014 | - |


|  | Net Income per Share | Net Income per Share <br> after Adjustments |
| :---: | :---: | :---: |
| 3Q YTD 2008 | Yen | Yen |
| 3Q YTD 2007 | 60.45 | - |
| Full Year 2007 | 61.11 | - |

(2) Financial Position

|  | Total Assets | Net Assets | Owners' Equity Ratio | Net Assets per Share |
| :---: | :---: | :---: | :---: | :---: |
|  | Millions of yen | Millions of yen | $\%$ | Yen |
| 3Q YTD 2008 | 916,005 | 225,480 | 24.6 | 399.16 |
| 3Q YTD 2007 | 962,075 | 242,683 | 25.1 | 428.01 |
| Full Year 2007 | $1,045,536$ | 214,279 | 20.4 | 377.41 |

(3) Cash Flows

|  | Cash Flows from <br> Operating Activities | Cash Flows from <br> Investing Activities | Cash Flows from <br> Financing Activities | Cash and Cash Equivalents <br> at the End of the Period |
| :---: | :---: | :---: | :---: | :---: |
| MQ YTD 2008 | $\Delta 20,430$ | Millions of yen | Millions of yen | Millions of yen |
| 3Q YTD 2007 | 19,189 | $\Delta 2,662$ | 24,134 | 1,656 |
| Full Year 2007 | 6,682 | $\Delta 15,380$ | $\Delta 3,420$ | 1,052 |

（Percentage figures are comparisons with the previous accounting period）


## 3．Others

（1）Change in Major Subsidiaries in this Accounting Period
（Change in designated subsidiaries，which has alteration in the scope of consolidation）：Yes
（2）Adoption of Simplified Methods in Accounting Treatment ：Yes
（3）Change in Accounting Methods Compared to the Last Consolidated Accounting Period ：Yes
（Note）For further detail，please refer to＇4．Others＇in【Qualitative Information and Financial Statements】on page 4.
（Reference）Projected Parent＇s Business Performance for 2008 （January 1， 2008 through December 31，2008）
（Percentage figures are comparisons with the previous accounting period）


## ※ Explanatory notes for an appropriate use of projections／Other notes

Projected business performance in this report of Consolidated and Parent Financial Results（Summary of Consolidated Financial Statements）are revised from the previous projections disclosed on August 14， 2008.
This filing contains forward－looking statements based on projections and estimates that involve many variables．The Company operates in an extremely competitive business environment and in an industry characterized by rapid changes in supply－ demand balance．Certain risks and uncertainties including，without limitation，general economic conditions in Japan and other countries，crude prices and the exchange rate between the yen and the U．S．dollar，could cause the Company＇s results to differ materially from any projections and estimates presented．
As for the information of the projections above，please refer to【Qualitative Information and Financial Statements】
＇3．Qualitative Information of Projected Consolidated and Parent＇s Business Performance＇on page 4.

## 【Qualitative Information and Financial Statements】

1. Qualitative Information of Financial Results

Sales Revenue
Consolidated sales revenue increased 440.0 billion yen versus the same period last year to $2,631.5$ billion yen. While petroleum product sales decreased with the downturn in domestic demand, rising product prices and an increase in refined product export volumes contributed to the sales revenue increase.

Operating Income
Consolidated operating income for January-September period decreased 9.0 billion versus the same period last year to 45.8 billion yen principally due to the following factors:
(1) Oil segment earnings

Operating income for the January-September period increased 11.0 billion yen versus the same period last year to 20.9 billion yen. Excluding the inventory-related effects described below, operating income would have shown a loss of 11.8 billion yen despite an improvement of 17.5 billion yen versus the same period last year.

Inventory valuation gains resulting from application of the LIFO inventory method and the effects of cost differences associated with inventory changes during the period contributed 32.6 billion yen to earnings (versus 39.1 billion yen in the same period last year).

TonenGeneral recognizes crude oil prices in its cost of goods when the crude is purchased at load port, whereas other Japanese oil companies account for crude cost when it arrives in Japan, so that crude price changes affect our accounting results approximately one month earlier than other industry participants. Due to the rapid decrease in crude oil prices toward the end of the third quarter, there was a significant positive reversal from our position at the end of the first half. More specifically, we estimate that this difference positively affected our January-September results by 6.0 billion yen (versus a loss of 25.0 billion yen in the same period last year) in comparison with other companies' accounting methods.
(2) Chemical segment earnings

Although our Chemical segment continued to contribute to consolidated operating income, operating income in this segment fell by 20.1 billion yen, from the historical high of 45.0 billion yen, to 24.9 billion yen in the January-September 2007 period.

## Ordinary Income

Non-operating income was 7.9 billion yen, an increase of 2.6 billion yen versus the same period last year, principally due to foreign exchange gains. Ordinary income was 53.0 billion yen, a reduction of 6.4 billion yen versus the same period last year.

## Net Income

Net income for the January-September 2008 period decreased 1.4 billion yen versus the same period last year to 34.2 billion yen.
2. Qualitative Information of Financial Condition

Financial Position
Total Assets as of September 30, 2008 totaled 916.0 billion yen, a 129.5 billion yen decrease from December 31, 2007. (Total Assets decreased by 46.1 billion yen versus September 30, 2007) The change was mainly attributable to decreases in Trade Accounts Receivable and Inventories.
Liabilities amounted to 690.5 billion yen, a 140.7 billion yen decrease from December 31,2007 , which is mainly due to a decrease in Trade Accounts Payable and Gasoline Tax etc., Payable. (Total Liabilities decreased by 28.9 billion yen versus September 30, 2007)
Total Net Assets as of September 30, 2008 amounted to 225.4 billion yen, a 11.2 billion yen increase from December 31, 2007, which is mainly due to an increase in Earned Surplus. (Total Net Assets decreased 17.2 billion yen versus September 30, 2007)

## Cash Flows

At the end of September 2008, the outstanding balance of cash and cash equivalent was 1,656 million yen, an increase of 1,041 million yen versus 2007 year-end.

In the period from January to September 2008, Cash Flows from Operating Activities were negative 20,430 million yen. During the period, ten-month' equivalent of gasoline tax, etc. was paid due to the calendar effects, and the amount of the extra month's payment was 28,512 million yen. These calendar effects will reverse at year-end. Excluding the extra month tax payment, Cash Flows from Operating Activities were positive 8,082 million yen, from positive pre-tax earnings and depreciation, offset in part by working capital effects.

Cash Flows from Investing Activities were negative 2,662 million yen. Cash outflows mainly for capital expenditures were larger than the cash inflows from the stock sales of Nansei Sekiyu K.K.

Cash Flows from Financing Activities were positive 24,134 million yen. Cash inflows by issuance of commercial paper exceeded outflows for payments of dividends.
3. Qualitative Information of Projected Consolidated and Parent's Business Performance We have increased our full-year forecast for operating income by 31.0 billion yen from the previous forecast announced on August 14, 2008, to 49.0 billion yen.

The key contributor to this forecast change is the drop in crude oil prices since third quarter. Due to our early recognition of crude oil prices in our cost of goods accounting, as mentioned above, the very large drop in crude oil prices that we have experienced so far in the fourth quarter (Dubai crude FOB was 87.6 dollars per barrel at September-end, versus 56.0 dollars per barrel at October-end) can be expected to make a significant positive impact in our fourth quarter accounting results. As we now assume crude oil prices to remain, in general, at the October levels through year end 2008, we have adjusted our 2008 full year earnings forecast result to be much higher as compared to our previous forecasts.

We have also assumed that inventory-related earnings of 32.6 billion yen observed in the January-September period will reverse in part in the fourth quarter this year, due to increases in inventory levels above the end- third quarter levels.

Apart from the crude accounting and inventory effect noted above, we assume no significant change in margins for major products in the Oil segment. Margins in the Chemical segment, on the other hand, are expected to decrease from the previous forecast and from prior quarters.

There is no change in the original projected full-year dividends forecast of 38 yen per share.
4. Others
(1) Change in Major Subsidiaries in this Accounting Period
(Change in designated subsidiaries, which has alteration in the scope of consolidation)
The shares in Nansei Sekiyu K.K., which were owned by TonenGeneral Sekiyu K.K. were sold to Petrobras International Braspetro B.V. on April 1, 2008.
(2) Adoption of a Simplified Method in Accounting Treatment

Statutory effective tax rate was used for income tax calculations.
(3) Change in Accounting Methods from the Last Consolidated Accounting Period

Nansei Sekiyu K.K., a consolidated subsidiary of the Company, changed its inventory evaluation method of products, unfinished products and crude from "LIFO at the lower of cost or market" to "FIFO at the lower of cost or market" in the first quarter of this accounting period.

## 5. Interim Consolidated Financial Statements

(1) Interim Consolidated Balance Sheets

|  |  |  |  |  |  |  | (Unit: Million yen) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Account Title | September 30, 2007 |  | September 30, 2008 |  | $\begin{gathered} \text { December 31, } \\ 2007 \end{gathered}$ |  | $\begin{gathered} \text { Sep. 30, } 2008 \\ \text { vs. } \\ \text { Dec. 31, } 2007 \end{gathered}$ |
|  | Amounts (Million yen) | Ratio <br> (\%) | Amounts (Million yen) | Ratio (\%) | Amounts (Million yen) | Ratio <br> (\%) |  |
| (ASSETS) |  |  |  |  |  |  |  |
| I Current Assets |  |  |  |  |  |  |  |
| 1 Cash and Cash Equivalents | 1,052 |  | 1,656 |  | 614 |  | 1,041 |
| 2 Notes and Trade Accounts Receivable | 496,686 |  | 466,641 |  | 553,198 |  | $\triangle 86,556$ |
| 3 Inventories | 153,617 |  | 148,212 |  | 168,477 |  | $\triangle 20,265$ |
| 4 Income Tax Refund Receivable | - |  | 80 |  | 4,504 |  | $\triangle 4,424$ |
| 5 Deferred Tax Assets | 7,220 |  | 17,267 |  | 16,053 |  | 1,213 |
| 6 Short-term Loans Receivable | 168 |  | 141 |  | 264 |  | $\triangle 123$ |
| 7 Others | 6,146 |  | 6,479 |  | 9,220 |  | $\triangle 2,741$ |
| 8 Bad Debt Allowance | $\triangle 150$ |  | $\triangle 82$ |  | $\triangle 72$ |  | $\triangle 9$ |
| Total Current Assets | 664,740 | 69.1 | 640,395 | 69.9 | 752,260 | 72.0 | $\triangle 111,865$ |
| II Long-term Assets |  |  |  |  |  |  |  |
| 1 Property, Plant and Equipment |  |  |  |  |  |  |  |
| (1) Buildings and Structures | 53,352 |  | 49,549 |  | 52,816 |  | $\triangle 3,267$ |
| (2) Tanks | 6,143 |  | 4,947 |  | 6,128 |  | $\triangle 1,180$ |
| (3) Machinery, Equipment and Vehicles | 83,564 |  | 74,686 |  | 86,710 |  | $\triangle 12,024$ |
| (4) Tools, Furniture and Fixtures | 1,515 |  | 1,347 |  | 1,417 |  | $\triangle 69$ |
| (5) Land | 88,041 |  | 82,881 |  | 87,946 |  | $\triangle 5,064$ |
| (6) Incomplete Construction | 16,763 |  | 15,471 |  | 11,392 |  | 4,079 |
| Total Property, Plant and Equipment | 249,381 | (25.9) | 228,883 | (25.0) | 246,410 | (23.6) | $\triangle 17,527$ |
| 2 Intangible Assets |  |  |  |  |  |  |  |
| (1) Goodwill | 1,470 |  | 816 |  | 1,306 |  | $\triangle 490$ |
| (2) Leasehold | 1,907 |  | 1,917 |  | 1,917 |  | $\triangle 0$ |
| (3) Software | 3,112 |  | 3,143 |  | 3,144 |  | $\triangle 0$ |
| (4) Others | 299 |  | 320 |  | 350 |  | $\triangle 29$ |
| Total Intangible Assets | 6,789 | (0.7) | 6,198 | (0.7) | 6,718 | (0.6) | $\triangle 519$ |
| 3 Investments and Other Assets |  |  |  |  |  |  |  |
| (1) Investment Securities | 15,161 |  | 14,519 |  | 15,063 |  | $\triangle 544$ |
| (2) Long-term Loans Receivable | 1,098 |  | 882 |  | 1,041 |  | $\triangle 159$ |
| (3) Deferred Tax Assets | 7,564 |  | 5,607 |  | 5,728 |  | $\triangle 120$ |
| (4) Others | 17,838 |  | 19,872 |  | 18,753 |  | 1,119 |
| (5) Bad Debt Allowance | $\triangle 499$ |  | $\triangle 353$ |  | $\triangle 439$ |  | 86 |
| Total Investments and Other Assets | 41,163 | (4.3) | 40,527 | (4.4) | 40,146 | (3.8) | 381 |
| Total Long-term Assets | 297,334 | 30.9 | 275,609 | 30.1 | 293,275 | 28.0 | $\triangle 17,666$ |
| Total Assets | 962,075 | 100.0 | 916,005 | 100.0 | 1,045,536 | 100.0 | $\triangle 129,531$ |

(Note) Amounts shown in truncated millions of yen
(Unit: Million yen)

| Account Title | September 30, 2007 |  | September 30, 2008 |  | $\begin{gathered} \text { December 31, } \\ 2007 \end{gathered}$ |  | $\begin{gathered} \text { Sep. 30, } 2008 \\ \text { vs. } \\ \text { Dec. 31, } 2007 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amounts (Million yen) | Ratio <br> (\%) | Amounts (Million yen) | Ratio <br> (\%) | Amounts (Million yen) | Ratio <br> (\%) |  |
| (LIABILITIES) |  |  |  |  |  |  |  |
| I Current Liabilities |  |  |  |  |  |  |  |
| 1 Notes and Trade Accounts Payable | 292,534 |  | 276,331 |  | 381,690 |  | $\triangle 105,359$ |
| 2 Gasoline Tax etc., Payable | 207,870 |  | 139,806 |  | 219,836 |  | $\triangle 80,030$ |
| 3 Short-term Debt | 83,988 |  | 98,076 |  | 101,429 |  | $\triangle 3,352$ |
| 4 Commercial Paper | - |  | 40,000 |  | - |  | 40,000 |
| 5 Accrued Income Taxes | 18,662 |  | 18,701 |  | 7,273 |  | 11,427 |
| 6 Accrued Consumption Taxes | 8,172 |  | 8,388 |  | 6,814 |  | 1,573 |
| 7 Guarantee Deposits Payable | 11,369 |  | 10,022 |  | 11,213 |  | $\triangle 1,190$ |
| 8 Reserve for Bonuses | 3,606 |  | 3,312 |  | 1,298 |  | 2,013 |
| 9 Others | 29,906 |  | 35,165 |  | 38,828 |  | $\triangle 3,663$ |
| Total Current Liabilities | 656,110 | 68.2 | 629,803 | 68.8 | 768,385 | 73.5 | $\triangle 138,581$ |
| II Long-term Liabilities |  |  |  |  |  |  |  |
| 1 Long-term Debt | 10,506 |  | 7,846 |  | 10,153 |  | $\triangle 2,307$ |
| 2 Deferred Tax Liabilities | 2,057 |  | 2,440 |  | 2,352 |  | 88 |
| 3 Reserve for Accrued Pension Costs | 32,693 |  | 29,068 |  | 31,561 |  | $\triangle 2,492$ |
| 4 Reserve for Officers' Retirement Allowance | 163 |  | 167 |  | 167 |  | 0 |
| 5 Reserve for Repairs | 14,511 |  | 16,350 |  | 15,428 |  | 922 |
| 6 Reserve for Offshore Well Abandonment | 2,178 |  | 2,970 |  | 2,069 |  | 901 |
| 7 Others | 1,170 |  | 1,878 |  | 1,140 |  | 738 |
| Total Long-term Liabilities | 63,281 | 6.6 | 60,721 | 6.6 | 62,871 | 6.0 | $\triangle 2,149$ |
| Total Liabilities | 719,391 | 74.8 | 690,525 | 75.4 | 831,256 | 79.5 | $\triangle 140,731$ |
| (NET ASSETS) |  |  |  |  |  |  |  |
| I Owners' Equity |  |  |  |  |  |  |  |
| 1 Paid-in Capital | 35,123 |  | 35,123 |  | 35,123 |  | - |
| 2 Capital Surplus | 20,766 |  | 20,741 |  | 20,741 |  | - |
| 3 Earned Surplus | 205,944 |  | 169,877 |  | 157,216 |  | 12,661 |
| 4 Treasury Stock | $\triangle 20,404$ |  | $\triangle 283$ |  | $\triangle 202$ |  | $\triangle 81$ |
| Total Owners' Equity | 241,429 | 25.1 | 225,459 | 24.6 | 212,878 | 20.4 | 12,580 |
| II Valuation and Translation Adjustments |  |  |  |  |  |  |  |
| 1 Valuation Difference on Available-for-Sale Securities | 418 |  | 133 |  | 357 |  | $\triangle 223$ |
| 2 Foreign Currency Translation Adjustment | - |  | $\triangle 112$ |  | - |  | $\triangle 112$ |
| Total Valuation and Translation Adjustments | 418 | 0.0 | 20 | 0.0 | 357 | 0.0 | $\triangle 336$ |
| III Minority Interests | 835 | 0.1 | - | 0.0 | 1,043 | 0.1 | $\triangle 1,043$ |
| Total Net Assets | 242,683 | 25.2 | 225,480 | 24.6 | 214,279 | 20.5 | 11,200 |
| Total Liabilities and Net Assets | 962,075 | 100.0 | 916,005 | 100.0 | 1,045,536 | 100.0 | $\triangle 129,531$ |

(Note) Amounts shown in truncated millions of yen
(Unit: Million yen)

(Note) Amounts shown in truncated millions of yen

## (3) Interim Consolidated Statement of Changes in Net Assets

3rd Quarter 2007 (January 1, 2007 through September 30, 2007)
(Unit: Million yen)

(Note) Amounts shown in truncated millions of yen

3rd Quarter 2008 (January 1, 2008 through September 30, 2008)
(Unit: Million yen)

(Note) Amounts shown in truncated millions of yen

|  | Owner's Equity |  |  |  |  | Valuation and Translation Adjustments |  | Minority Interests | Net Assets |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Paid-in Capital | Capital Surplus | Earned <br> Surplus | Treasury Stock | Total Owner's Equity | Valuation Difference on Available-forSale Securities | Total Valuation and Translation Adjustments |  |  |
| Balance at December 31, 2006 | 35,123 | 20,766 | 192,010 | $\triangle 206$ | 247,693 | 527 | 527 | 933 | 249,155 |
| Changes of Items during the Period <br> Dividends from Surplus <br> Net Income <br> Purchases of Treasury Stock <br> Disposal of Treasury Stock <br> Net Changes of Items Other than Owners' Equity | - | $\triangle 24$ | $\begin{array}{r} \Delta 21,576 \\ 7,014 \\ \Delta 20,231 \end{array}$ | $\begin{array}{r} - \\ \Delta 20,301 \\ 20,305 \end{array}$ | $\begin{array}{r} \Delta 21,576 \\ 7,014 \\ \Delta 20,301 \\ 48 \end{array}$ | $\triangle 170$ | $\triangle 170$ | $109$ | $\Delta 21,576$ $7,014$ $\triangle 20,301$ $48$ $\triangle 60$ |
| Total Changes of Items during the Period | - | $\triangle 24$ | $\triangle 34,794$ | 3 | $\triangle 34,814$ | $\triangle 170$ | $\triangle 170$ | 109 | $\triangle 34,875$ |
| Balance at December 31, 2007 | 35,123 | 20,741 | 157,216 | $\triangle 202$ | 212,878 | 357 | 357 | 1,043 | 214,279 |

(Note) Amounts shown in truncated millions of yen
(4) Interim Consolidated Statement of Cash Flows

|  |  |  | (Unit: Million yen) |
| :---: | :---: | :---: | :---: |
| Title | $\begin{gathered} \text { 3Q } 2007 \\ \text { (Jan. } 1 \text { through } \\ \text { Sep. 30) } \end{gathered}$ | $\begin{gathered} \text { 3Q } 2008 \\ \text { (Jan. } 1 \text { through } \\ \text { Sep. 30) } \end{gathered}$ | $\begin{gathered} 2007 \\ \text { (Jan. } 1 \text { through } \\ \text { Dec. 31) } \end{gathered}$ |
|  | Amounts | Amounts | Amounts |
| I Cash Flows from Operating Activities |  |  |  |
| Interim (Annual) Income before Income Taxes | 58,751 | 57,218 | 11,099 |
| Depreciation and Amortization | 16,230 | 20,908 | 23,377 |
| Amortization of Goodwill | 490 | 490 | 653 |
| Increase( $\triangle$ Decrease) in Reserve for Bonuses | 2,232 | 2,076 | $\triangle 75$ |
| Increase( $\triangle$ Decrease) in Reserve for Accrued Pension Costs | $\triangle 3,851$ | $\triangle 1,671$ | $\triangle 4,983$ |
| Loss on Asset Impairment | 660 | 437 | 732 |
| Increase( $\triangle$ Decrease) in Reserve for Repairs | $\triangle 886$ | 1,564 | 30 |
| Accrued Loss on Sales of Subsidiary Company's Stock | - | - | 2,803 |
| Gain on Sales of Subsidiary Company's Stock | - | $\triangle 6,049$ | - |
| Provision Loss on Reserve for Offshore Well Abandonment | - | 1,185 | - |
| Decrease( $\triangle$ Increase) in Trade Accounts Receivable | 20,906 | 73,941 | $\triangle 35,655$ |
| Decrease( $\triangle$ Increase) in Inventories | 34,436 | $\triangle 8,941$ | 19,576 |
| Decrease( $\triangle$ Increase) in Other Accounts Receivable | 1,336 | $\triangle 293$ | 803 |
| Increase( $\triangle$ Decrease) in Trade Accounts Payable | $\triangle 61,927$ | $\triangle 82,344$ | 27,228 |
| Increase( $\triangle$ Decrease) in Other Accounts Payable | $\triangle 35,493$ | $\triangle 75,690$ | $\triangle 21,404$ |
| Others | $\triangle 394$ | 5,619 | $\triangle 1,661$ |
| Interest and Dividend ReceivedInterest PaidPayments of SurchargeRefund of Income Taxes PaidIncome Taxes PaidOthersCash Flows from Operating Activities | 32,491 | $\triangle 11,549$ | 22,523 |
|  | 122 | 188 | 149 |
|  | $\triangle 582$ | $\triangle 585$ | $\triangle 714$ |
|  | $\triangle 142$ | - | $\triangle 142$ |
|  | 1,715 | 4,538 | 1,715 |
|  | $\triangle 14,405$ | $\triangle 13,022$ | $\triangle 16,840$ |
|  | $\triangle 9$ | - | $\triangle 9$ |
|  | 19,189 | $\triangle 20,430$ | 6,682 |
| II Cash Flows from Investing Activities |  |  |  |
| Payments for Purchases of Property, Plant and Equipment | $\triangle 16,569$ | $\triangle 13,459$ | $\triangle 21,406$ |
| Proceeds from Sales of Property, Plant and Equipment | 1,644 | 966 | 1,997 |
| Payments for Purchases of Intangible Assets | $\triangle 601$ | $\triangle 572$ | $\triangle 911$ |
| Payments for Purchases of Investment Securities | $\triangle 82$ | - | $\triangle 82$ |
| Proceeds from Sales of Investment Securities | - | 603 | - |
| Proceeds from Sales of Subsidiary Company's Stock | - | 9,601 | - |
| Payments of Long-term Loans Receivable | $\triangle 2$ | $\triangle 4$ | $\triangle 2$ |
| Collection of Long-term Loans Receivable | 135 | 187 | 195 |
| Proceeds from Share Buy Back |  |  |  |
| by an Equity-method Subsidiary | - | - | 633 |
| Others | 94 | 14 | 94 |
| Cash Flows from Investing Activities | $\triangle 15,380$ | $\triangle 2,662$ | $\triangle 19,479$ |
| III Cash Flows from Financing Activities |  |  |  |
| Decrease( $\triangle$ Increase) in Short-term Loans Receivable | 164 | 99 | 64 |
| Increase( $\triangle$ Decrease) in Short-term Debt | 44,321 | 7,301 | 61,762 |
| Increase( $\triangle$ Decrease) in Commercial Paper | $\triangle 5,000$ | 40,000 | $\triangle 5,000$ |
| Payments of Long-term Debt | $\triangle 1,897$ | $\triangle 1,640$ | $\triangle 2,250$ |
| Payments for Repurchase of Treasury Stock | $\triangle$ 20,232 | $\triangle 221$ | $\triangle 20,301$ |
| Proceeds from Sales of Treasury Stock | 33 | 120 | 48 |
| Cash Dividends Paid | $\triangle 20,811$ | $\triangle 21,469$ | $\triangle 21,577$ |
| Payments of Dividends to Minority Interests | - | $\triangle 55$ | - |
| Cash Flows from Financing Activities | $\triangle 3,420$ | 24,134 | 12,748 |
| IV Increase( $\triangle$ Decrease) in Cash and Cash Equivalents | 388 | 1,041 | $\triangle 49$ |
| V Cash and Cash Equivalents at the Beginning of the Period | 664 | 614 | 664 |
| VI Cash and Cash Equivalents at the End of the Period | 1,052 | 1,656 | 614 |

(Note) Amounts shown in truncated millions of yen

## (5) Segment Information

## Segment Information by Business Line

3rd Quarter 2007 (January 1, 2007 through September 30, 2007)
(Unit: Million yen)

|  | Oil | Chemical | Others | Total | Elimination | Consolidated |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sales Revenue <br> (1)Sales to Third Parties <br> (2)Internal Transactions | $\begin{array}{r} 1,951,022 \\ 312,063 \end{array}$ | $\begin{array}{r} 239,609 \\ 33,538 \end{array}$ | $\begin{array}{r} 894 \\ 6 \end{array}$ | $\begin{array}{r} 2,191,526 \\ 345,608 \end{array}$ | $(345,608)$ | 2,191,526 |
| Total | 2,263,085 | 273,148 | 900 | 2,537,134 | $(345,608)$ | 2,191,526 |
| Operating Expenses | 2,253,272 | 228,159 | 886 | 2,482,319 | $(345,608)$ | 2,136,711 |
| Operating Income | 9,812 | 44,988 | 13 | 54,815 |  | 54,815 |

3rd Quarter 2008 (January 1, 2008 through September 30, 2008)

|  | Oil | Chemical | Others | Total | Elimination | Consolidated |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sales Revenue <br> (1)Sales to Third Parties <br> (2)Internal Transactions | $\begin{array}{r} 2,337,001 \\ 307,746 \\ \hline \end{array}$ | $\begin{array}{r} 293,354 \\ 40,221 \end{array}$ | $\begin{array}{r} 1,132 \\ 5 \end{array}$ | $\begin{array}{r} 2,631,488 \\ 347,972 \\ \hline \end{array}$ | $(347,972)$ | 2,631,488 |
| Total | 2,644,747 | 333,575 | 1,137 | 2,979,461 | $(347,972)$ | 2,631,488 |
| Operating Expenses | 2,624,048 | 308,666 | 964 | 2,933,679 | $(347,972)$ | 2,585,706 |
| Operating Income | 20,698 | 24,909 | 173 | 45,781 |  | 45,781 |

2007 (January 1, 2007 through December 31, 2007)
(Unit: Million yen)

|  | Oil | Chemical | Others | Total | Elimination | Consolidated |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sales Revenue <br> (1)Sales to Third Parties <br> (2)Internal Transactions | $\begin{array}{r} 2,717,571 \\ 436,095 \\ \hline \end{array}$ | $\begin{array}{r} 330,785 \\ 46,040 \end{array}$ | $\begin{array}{r} 1,486 \\ 6 \end{array}$ | $\begin{array}{r} 3,049,842 \\ 482,142 \\ \hline \end{array}$ | $(482,142)$ | 3,049,842 |
| Total | 3,153,667 | 376,825 | 1,492 | 3,531,985 | $(482,142)$ | 3,049,842 |
| Operating Expenses | 3,202,338 | 321,173 | 1,409 | 3,524,921 | $(482,142)$ | 3,042,778 |
| Operating Income ( $\triangle$ Loss) | $\triangle 48,670$ | 55,651 | 83 | 7,063 |  | 7,063 |

(Note) Amounts shown in truncated millions of yen

