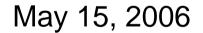
TonenGeneral Sekiyu K.K. 2006 1Q Results and 1H/FY Forecast



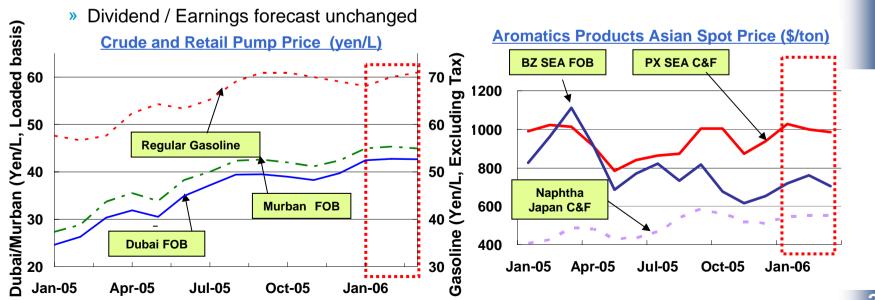


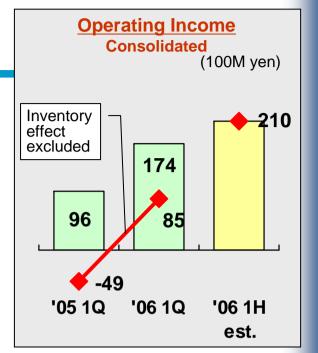
This material contains forward-looking statements based on projections and estimates that involve many variables. TonenGeneral operates in an extremely competitive business environment and in an industry characterized by rapid changes in supply-demand balance.

Certain risks and uncertainties including, without limitation, general economic conditions in Japan and other countries, crude prices and the exchange rate between the yen and the U.S. dollar, could cause the Company's results to differ materially from any projections and estimates presented in this publication.

Business Highlights

- Operating income increased vs. 1Q '05
 - » Continued robust margin/profits in Chemicals
 - » Oil margin improved
 - Lower negative effect from prompt crude cost recognition due to somewhat milder crude price increase than 1Q '05
 - Dubai FOB Difference (\$/BBL, 1Q end vs Year-end): 2005: +13.4 2006: +7.0
 - Narrower price spread between light and heavy crude
 - » Lower sales volume
 - » Positive inventory effect
 - » OPEX reduction on plan





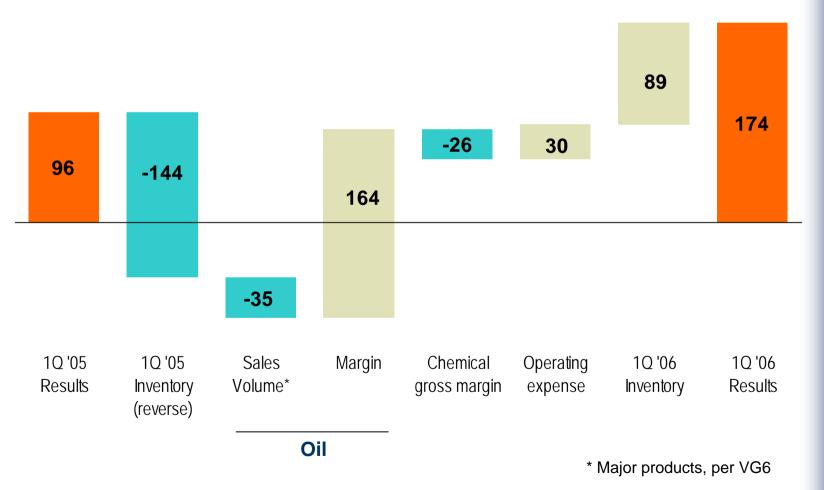
Earnings Results [1Q, Consolidated]

(100M yen)	<u>1Q '05</u>	<u>1Q '06</u>	Inc/Dec
Sales revenue	6,633	7,689	1,056
 Operating income 	96	174	78
Ordinary income	104	196	92
Extraordinary P/L	-4	-1	3
Net income	64	117	54
Reverse inventory effects	-144	-89	55
Adjusted operating income	-49	85	133
Oil segment and other Chemical segment	s -205 157	-50 135	155 -22

Factor Analysis of Operating Income

[1Q '06 Results vs. 1Q '05 Results; Consolidated]

(100M yen)

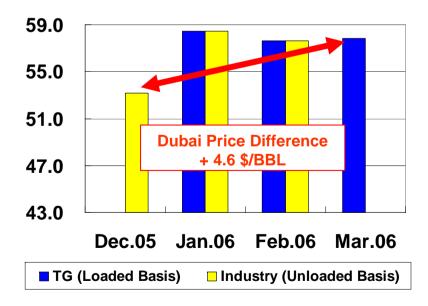


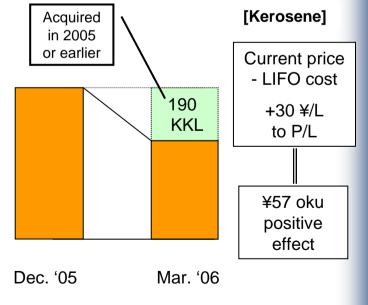
Effect of Prompt Crude Cost Recognition / Inventory Effects

One month lag effect of crude cost

LIFO profit from Draw-down

TG accounts for crude price on loaded base; this recognizes effects of changes in crude prices about one month earlier than rest of industry "Lag effect" on Dubai basis was approx. ¥110 oku Net ¥89 oku inventory gain in operating income from draw-down of crude oil and products; ¥22 oku from crude oil, ¥57 oku from kerosene, and ¥10 oku from others





Sales Volume/ Capacity Utilization

- Most fuels decreased versus a very strong 1Q 2005, particularly Kerosene due to warmer winter
- Monitored trend of product prices of on-shore & off-shore market and crude prices
- Pursued profitability of sales including exports

Oil Products (Canadidated Evoluting Parter)

Reflecting focus on marginal profitability, capacity utilization was lower than 1Q 2005

	JII Prod	CONSOLIDATED (Consolidated, Excluding Barter)				Inductry.
(KKL)		1Q 2005	1Q 2006	Inc./Dec.	Industry Inc./Dec.
		Gasoline	3,005	2,884	-4.0%	-1.3%
	ct	Kerosene	1,936	1,438	-25.7%	-9.9%
	by Product	Diesel fuel	1,294	1,103	-14.8%	-3.3%
	Pro	Fuel oil A	1,126	912	-19.0%	-10.0%
		Fuel oil C	906	731	-19.3%	+6.2%
		LPG and others	971	935	-3.6%	N/A
	e					
	oy ann	General (Marketing)	2,448	2,078	-15.1%	
	by Channel	Esso/Mobil/Kygnus	6,789	5,925	-12.7%	
		Sub Total	9,237	8,003	-13.4%	-4.2%
		Others*	1,984	1,926		s" includes lube, crude,
		G. Total	11,221	9,929		, product exchanges within lobil Japan Group, etc.
C	hemica	Consolidated)				
		Olefins and others (TCC)	455	469	3.0%	
	(Kton)	Aromatics (TG)	222	217	-1.9%	
		Chemical Total	676	686	1.4%	
Capa	acity Uti	lization (Parent/Consoli.)	93%/87%	87%/82%		93%

Cash Flows, Debt/Equity [Consolidated]

(100M yen) Operating / Investing Activities Net income before taxes Net capex / Depreciation Inventory					<u>IQ '06</u> -176) 195 -36	Adj.(G tax 213 195 ■ -36 -96) Financial position remains healthy				S
TAR/TAP/Gas tax payable Income tax payment Others Financing Activities Change in debt Dividend to shareholders Treasury stock repurchase Others						-196 -49	193 🛶							
					176	5 279 -101 -7 4		-110 ←	One-month extra payment of gas tax in 1Q due to calendar effects Net TAP (TAP + gas tax payable - TAR) decreased by 389 oku yen, reflected in higher debt to same extent					ects. able u
Net Cash Change 0														
(100M yen)	<u>'02/12E</u> <u>'0</u>				<u>2E</u>	' <u>C</u>	4/12	1/12E Net		5/12E	<u>'(</u>	06/3	<u>3E</u>	
2,000 1,000		2,166		2,259					quity	2,302	389**	2	2,310	
	1,304		ę	63		6	70		729		1,01	2		
0		E		D	E			E	D	Е	D		E	
Net D/E ratio :		6 0		0.4	3		0.2	27	- ().32		0.4	4	

* Debt excl. cash and loans receivable ** Effect of one-month gas tax

Earnings Forecast [Consolidated]

- We have not changed 2006 earnings forecast announced in February.
 - » However, adverse effects since end of 1Q need to be watched:
 - Abrupt crude price increases will have adverse effect, depending on reaction of product prices during 2Q
 - Impacts of Sakai refinery incident not yet clear

		February I	Forecast	(Bal. to Forecast)
(100M yen)	<u>1Q '06</u>	<u>1H '06</u>	<u>FY '06</u>	<u>2Q '06</u>
	Act. (B)	(A)		(A)-(B)
Sales revenue	7,689	15,400	30,800	7,711
Operating income	174	210	400	36
Ordinary income	196	210	410	14
Extraordinary gain/loss	-1	-5	-20	-4
Net income	117	130	250	13
Reverse inventory effects	-89	0	0	+89
Adjusted operating income	85	210	400	125
Oil segment and others	-50	30	60	80
Chemical segment	135	180	340	45

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