Listed Company: TonenGeneral Sekiyu Kabushiki Kaisha
(Code \#: 5012 Tokyo Stock Exchange, First Section )
(URL http://www.tonengeneral.co.jp)

## Representative:

Position: Representative Director, Chairman and President For further information, please contact:

Position: ExxonMobil Y.K., Public Affairs Manager

Name: G. W. Pruessing
Name: K. Morishita
(Phone: (03) 6713-4400)

1. Matters concerning development of the quarterly consolidated financial statements.
(1)Adoption of a simplified method in accounting treatment

Statutory effective tax rate was used for corporate tax calculations.
(2)Change in accounting methods compared to the last consolidated accounting period
(Yes) • No
(3)Change in the scope of consolidation and the equity method
2. Consolidated Business Performance for 1st Quarter 2006 (January 1, 2006 through March 31, 2006)
(1) Business Performance (Note) Amounts are shown in truncated millions of yen.

|  | Sales Revenues | Operating Income | Ordinary Income | Interim (Annual) Net Income |
| :---: | :---: | :---: | :---: | :---: |
|  | Million Yen \% | Million Yen \% | Million Yen \% | Million Yen \% |
| 1st Quarter 2006 | 768,875 ( 15.9) | 17,366 ( 81.8) | 19,622 ( 88.5 ) | 11,733 ( 84.4 ) |
| 1st Quarter 2005 | 663,266 ( 19.0 ) | 9,554 ( $\triangle 11.4$ ) | 10,412 ( $\triangle 13.3$ ) | 6,363 ( $\triangle 17.3$ ) |
| Full Year 2005 | 2,856,182 | 19,978 | 22,822 | 13,015 |


|  | Interim (Annual) <br> Net Income per Share | Interim (Annual) Net Income <br> per Share after Adjustments |
| :---: | :---: | :---: |
| 1st Quarter 2006 | Yen | Yen |
| 1st Quarter 2005 | 10.12 | - |
| Full Year 2005 | 22.01 | - |

(Note) Percentage figures for Sales Revenue, Operating Income, Ordinary Income and Interim (Annual) Net Income are comparisons with the previous accounting period.

## Sales Revenues

Consolidated year-to-date sales revenue increased by 105.6 billion yen to 768.9 billion yen, due to an increase in product selling prices reflecting the rise in crude prices, offset in part by somewhat lower sales volumes.
Operating Income
Operating income increased 7.8 billion yen over the same period last year to 17.4 billion yen. The main factors affecting financial results were as follows:
(1) Petrochemicals maintained high earnings levels:

Although the margins of aromatics decreased versus the same period last year, they have stayed at high historical levels. Olefin margins continued to expand due to favorable demand. As a result, although earnings for petrochemicals fell slightly versus the previous year, overall the sector remained robust.
(2) Effects of cost reduction:

Operating costs were 3.0 billion yen lower than the same period last year.
(3) Improvements in petroleum product margins:

Petroleum product margins were 16.4 billion yen higher than the same period last year. The company accounts for purchased crude when it is loaded, whereas most of the industry accounts for crude when it arrives in Japan, so that crude price changes affect our results approximately one month earlier than industry. This adverse effect on a Dubai crude basis versus the accounting method of industry is estimated at about 11.0 billion yen during the first quarter of 2006 . However, the rise in crude prices during the first quarter of this year was moderate compared with the sharp rise during the same period last year, improving our comparative results. In addition, the price spread between lower-cost heavy and higher-cost light crude oils narrowed somewhat versus the same period last year. This comparative improvement in the cost of light crude oil, our main feed stock, in turn improved our petroleum product margins in comparison to the first quarter of last year.
(4) Inventory valuation effects:

The company applies the LIFO/LOCOM method for inventory evaluation. Operating income includes an inventory valuation gain of 8.9 billion yen, versus 14.4 billion yen of favorable inventory effects in the previous year. These inventory valuation effects do not affect our cash earnings. The above resulted in a 5.5 billion decline in operating income compared with the same period last year.

## Net Income

Non-operating income was about 2.2 billion yen, mainly due to foreign exchange gains. Net extraordinary losses were about 0.1 billion yen, an improvement of about 0.3 billion yen versus the same period last year, and net income increased 5.4 billion yen to 11.7 billion yen.
(2) Financial Position

|  | Total Assets | Shareholders' Equity | Shareholders' Equity Ratio | Shareholders' Equity <br> per Share |
| :---: | :---: | :---: | :---: | :---: |
| 1Q 2006 End | Million Yen | Million Yen | $\%$ | 396.05 |
| 1Q 2005 End | 919,013 | 231,020 | 25.1 | 414.85 |
| 2005 End | 868,627 | 245,436 | 28.3 | 394.56 |

[ Cash Flows ]

|  | Cash Flows from <br> Operating Activities | Cash Flows from <br> Investing Activities | Cash Flows from <br> Financing Activities | Cash and Cash Equivalents <br> at the End of Period |
| :---: | :---: | :---: | :---: | :---: |
|  | Million Yen | Million Yen | Million Yen | Million Yen |
| 1st Quarter 2006 | $\triangle 10,021$ | $\triangle 7,553$ | 17,587 | 582 |
| 1st Quarter 2005 | 5,516 | $\triangle 7,679$ | 2,280 | 549 |
| Full Year 2005 | 39,951 | $\triangle 14,422$ | $\triangle 25,390$ | 569 |

## Financial Position

Total assets as of March 31, 2006 totaled 919.0 billion yen, a 49.3 billion yen decrease from December 31, 2005. (Total assets increased by 50.3 billion yen versus March 31, 2005.) The change was mainly attributable to a decrease in Notes and Trade Accounts Receivable. Liabilities decreased, mainly attributable to a reduction in Gasoline Tax Payable due to the absence at the end of the quarter of delayed settlement of payments for bank holidays enjoyed at the year-end 2005. Total Shareholders' Equity was 231.0 billion yen, or 0.8 billion yen higher than December 31, 2005, reflecting net income for the term offset by dividend payments and other factors. (Total Shareholders' Equity decreased by 14.4 billion yen versus March 31, 2005, reflecting among other things repurchases of own stock during 2005.)

## Cash Flows

At the end of March 2006, the outstanding balance of cash and cash equivalents was 0.6 billion yen, about the same as at 2005 year-end. In the period from January to March 2006, Cash Flows from Operating Activities were negative 10.0 billion yen. Negative factors such as decrease in Trade and Other Accounts Payable exceeded positive factors such as decrease in Trade Accounts Receivable and pre-tax net income. In this period, four-months' equivalent of gasoline tax, etc. was paid (due to calendar effects on due dates), and the amount of the extra month's payment was 38.9 billion yen. This amount will be reversed by the end of 2006. Excluding this extra month payment of gasoline tax, etc., Cash Flows from Operating Activities were positive 28.9 billion yen. Cash Flows from Investing Activities were negative 7.6 billion yen, related for the most part to capital expenditures. Balancing the negative 17.6 billion yen of free cash flow (Cash Flows from Operating Activities plus Investing Activities) was a corresponding increase in short term borrowings. These included funds representing the quarter-end transfer of gasoline tax.

## [ Reference ]

Projected Consolidated Business Performance for 2006 (January 1, 2006 through December 31, 2006)

|  | Sales Revenue | Ordinary Income | Net Income |
| :---: | :---: | :---: | :---: |
|  | Million Yen | Million Yen | Million Yen |
| First Half | $1,540,000$ | 21,000 | 13,000 |
| Full Year | $3,080,000$ | 41,000 | 25,000 |

(Reference) Projected Net Income per Share (Full Year) 42.86 Yen
We have not changed the consolidated earnings forecast announced on February 24, 2006. However, since the company accounts for purchased crude when it is loaded, the rapid increase in crude oil prices after March could adversely affect overall first half results, depending on events in the crude oil market and the ability to pass on increased costs to refined product prices during the remainder of the second quarter, which we are unable to predict. In addition, depending on the price of crude oil and the level of our inventories at the end of the period, non-cash earnings could be impacted due to inventory valuation effects. We are not able to predict either the direction or magnitude of these effects.
Finally, the fire at our Sakai Refinery on April 10 that has led to its temporary shutdown will have an adverse effect on the company's earnings. However, at this point, while we cannot predict the final effect of this incident on earnings, we believe the impact will have less significance for earnings than the potential crude price and inventory valuation effects mentioned above.

This filing contains forward-looking statements based on projections and estimates that involve many variables. The Company operates in an extremely competitive business environment and in an industry characterized by rapid changes in supply-demand balance. Certain risks and uncertainties including, without limitation, general economic conditions in Japan and other countries, crude prices and the exchange rate between the yen and the U.S. dollar, could cause the Company's results to differ materially from any projections and estimates presented.

## Attachments

## 1. Interim Consolidated Balance Sheets

(Unit: Million Yen)

| Account Title | $\begin{gathered} \text { March 31, } \\ 2005 \end{gathered}$ | $\begin{gathered} \text { March 31, } \\ 2006 \end{gathered}$ | $\begin{gathered} \text { December 31, } \\ 2005 \end{gathered}$ | $\begin{gathered} \text { Mar. 31, } 2006 \\ \text { vs. } \\ \text { Dec. 31, } 2005 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: |
| Assets | 868,627 | 919,013 | 968,334 | $\triangle 49,320$ |
| Current Assets | 583,599 | 633,974 | 686,625 | $\triangle 52,650$ |
| Cash and Cash Equivalents <br> Notes and Trade Accounts Receivable <br> Inventories <br> Income Tax Refund Receivable <br> Deferred Tax Assets <br> Short-term Loans Receivable <br> Others <br> Bad Debt Allowance | $\begin{array}{r} 549 \\ 400,640 \\ 163,417 \\ - \\ 6,544 \\ 3,644 \\ 9,546 \\ \triangle 744 \end{array}$ | $\begin{array}{r} 582 \\ 431,478 \\ 176,529 \\ 12,630 \\ 5,349 \\ 305 \\ 7,662 \\ \triangle 564 \end{array}$ | $\begin{array}{r} 569 \\ 492,618 \\ 166,899 \\ 12,202 \\ 6,633 \\ 714 \\ 7,611 \\ \triangle 623 \end{array}$ | $\begin{array}{r} 12 \\ \triangle 61,139 \\ 9,629 \\ 428 \\ \triangle 1,284 \\ \triangle 408 \\ 51 \\ 59 \end{array}$ |
| Long-term Assets | 285,028 | 285,038 | 281,708 | 3,330 |
| Property, Plant and Equipment | 240,687 | 240,868 | 237,090 | 3,777 |
| Buildings and Structures <br> Tanks <br> Machinery, Equipment and Vehicles <br> Tools, Furniture and Fixtures <br> Land <br> Incomplete Construction | $\begin{array}{r} 60,039 \\ 7,162 \\ 70,317 \\ 1,800 \\ 94,092 \\ 7,274 \end{array}$ | $\begin{array}{r} 56,429 \\ 6,773 \\ 65,310 \\ 1,536 \\ 91,545 \\ 19,271 \end{array}$ | $\begin{array}{r} 57,234 \\ 6,924 \\ 66,614 \\ 1,549 \\ 91,550 \\ 13,216 \end{array}$ | $\begin{array}{r} \triangle 804 \\ \triangle 151 \\ \triangle 1,303 \\ \triangle 12 \\ \triangle 4 \\ 6,054 \end{array}$ |
| Intangible Assets | 8,755 | 7,922 | 8,231 | $\triangle 309$ |
| Leasehold <br> Software <br> Consolidation Adjustment Account Others | $\begin{array}{r} 1,994 \\ 3,018 \\ 3,103 \\ 638 \end{array}$ | $\begin{array}{r} 1,961 \\ 3,048 \\ 2,450 \\ 462 \end{array}$ | $\begin{array}{r} 1,974 \\ 3,143 \\ 2,613 \\ 500 \end{array}$ | $\begin{array}{r} \triangle 12 \\ \triangle 94 \\ \triangle 163 \\ \triangle 38 \end{array}$ |
| Investments and Other Assets | 35,585 | 36,247 | 36,385 | $\triangle 138$ |
| Investment Securities <br> Long-term Loans Receivable <br> Deferred Tax Assets <br> Others <br> Bad Debt Allowance | $\begin{array}{r} 14,549 \\ 1,921 \\ 5,470 \\ 14,866 \\ \triangle 1,221 \end{array}$ | $\begin{array}{r} 13,269 \\ 1,366 \\ 7,344 \\ 14,961 \\ \triangle 694 \end{array}$ | $\begin{array}{r} 13,495 \\ 1,390 \\ 6,993 \\ 15,201 \\ \triangle 694 \end{array}$ | $\begin{array}{r} \triangle 225 \\ \triangle 24 \\ 351 \\ \triangle 240 \end{array}$ |
| Total Assets | 868,627 | 919,013 | 968,334 | $\triangle 49,320$ |

(Note) Amounts are shown in truncated millions of yen.

## Interim Consolidated Balance Sheets

| Account Title | $\begin{gathered} \text { March 31, } \\ 2005 \end{gathered}$ | $\begin{gathered} \text { March 31, } \\ 2006 \end{gathered}$ | $\begin{gathered} \text { December 31, } \\ 2005 \end{gathered}$ | $\begin{gathered} \text { Mar. 31, } 2006 \\ \text { vs. } \\ \text { Dec. 31, } 2005 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: |
| Liabilities | 622,238 | 687,073 | 737,159 | $\triangle 50,085$ |
| Current Liabilities | 546,465 | 612,060 | 660,721 | $\triangle 48,661$ |
| Notes and Trade Accounts Payable <br> Gasoline Tax etc., Payable <br> Short-term Debt <br> Commercial Paper <br> Accrued Income Tax <br> Accrued Consumption Tax <br> Guarantee Deposits Payable <br> Reserve for Bonuses <br> Others | $\begin{array}{r} 241,275 \\ 179,091 \\ 66,140 \\ - \\ 4,295 \\ 11,434 \\ 12,202 \\ 3,353 \\ 28,672 \end{array}$ | $\begin{array}{r} 279,384 \\ 173,110 \\ 89,561 \\ - \\ 2,193 \\ 11,989 \\ 12,484 \\ 3,568 \\ 39,767 \end{array}$ | $\begin{array}{r} 294,663 \\ 236,899 \\ 45,877 \\ 15,000 \\ 4,769 \\ 13,517 \\ 12,344 \\ 1,428 \\ 36,220 \end{array}$ | $\begin{array}{r} \triangle 15,278 \\ \triangle 63,789 \\ 43,683 \\ \triangle 15,000 \\ \triangle 2,575 \\ \triangle 1,528 \\ 139 \\ 2,140 \\ 3,547 \end{array}$ |
| Long-term Liabilities | 75,773 | 75,013 | 76,437 | $\triangle 1,424$ |
| Long-term Debt <br> Deferred Income Tax Liabilities <br> Reserve for Accrued Pension Costs <br> Reserve for Officers' Retirement Allowance <br> Reserve for Repairs <br> Reserve for Offshore Well Abandonment Others | $\begin{array}{r} 15,955 \\ 830 \\ 39,939 \\ 231 \\ 14,089 \\ 1,608 \\ 3,119 \end{array}$ | $\begin{array}{r} 13,918 \\ 1,348 \\ 38,839 \\ 239 \\ 17,149 \\ 1,567 \\ 1,950 \end{array}$ | $\begin{array}{r} 14,653 \\ 1,348 \\ 39,995 \\ 238 \\ 16,395 \\ 1,567 \\ 2,239 \end{array}$ | $\begin{array}{r} \triangle 735 \\ 0 \\ \triangle 1,155 \\ 0 \\ 754 \\ - \\ \triangle 288 \end{array}$ |
| Minority Interests | 952 | 919 | 1,015 | $\triangle 95$ |
| Shareholders' Equity | 245,436 | 231,020 | 230,159 | 860 |
| Common Stock <br> Additional Paid-in Capital <br> Retained Earnings <br> Net Unrealized Holding Gains on Securities <br> Treasury Stock | $\begin{array}{r} 35,123 \\ 20,755 \\ 188,783 \\ 1,562 \\ \triangle 788 \end{array}$ | $\begin{array}{r} 35,123 \\ 20,769 \\ 174,714 \\ 527 \\ \triangle 114 \end{array}$ | $\begin{array}{r} 35,123 \\ 20,770 \\ 173,772 \\ 579 \\ \triangle 85 \end{array}$ | $\begin{array}{r} - \\ 0 \\ 941 \\ \triangle 51 \\ \triangle 28 \end{array}$ |
| Total Liabilities, Minority Interests and Shareholders' Equity | 868,627 | 919,013 | 968,334 | $\triangle 49,320$ |

(Note) Amounts are shown in truncated millions of yen.

## 2. Interim Consolidated Statement of Income

(Unit: Million Yen)

(Note) Amounts are shown in truncated millions of yen.

## 3. Interim Consolidated Statement of Cash Flows

|  |  |  | (Unit: Million Yen) |
| :---: | :---: | :---: | :---: |
| Title | 1Q 2005 <br> (Jan. 1 through <br> Mar. 31) | 1Q 2006 <br> (Jan. 1 through <br> Mar. 31) | 2005 <br> (Jan. 1 through <br> Dec. 31) |
|  | Amounts | Amounts | Amounts |
| I. Cash Flows from Operating Activities |  |  |  |
| Interim (Annual) Income before Income Taxes | 10,037 | 19,532 | 20,417 |
| Depreciation and Amortization | 4,777 | 4,469 | 20,507 |
| Gain on Sales of Investment Securities | - | - | $\triangle 2,138$ |
| Loss on Asset Impairment | - | - | 868 |
| Decrease( $\triangle$ Increase) in Trade Accounts Receivable | 64,335 | 61,080 | $\triangle 27,642$ |
| Decrease( $\triangle$ Increase) in Inventories | 15,652 | $\triangle 9,629$ | 12,170 |
| Increase( $\triangle$ Decrease) in Trade Accounts Payable | $\triangle 1,983$ | $\triangle 15,278$ | 51,403 |
| Increase ( $\triangle$ Decrease) in Other Accounts Payable | $\triangle 66,594$ | $\triangle 65,367$ | $\triangle 440$ |
| Others | 2,558 | 1,599 | 4,531 |
| Sub-Total | 28,783 | $\triangle 3,594$ | 79,678 |
| Interest and Dividend Income Received | 242 | 17 | 815 |
| Interest Paid | $\triangle 39$ | $\triangle 199$ | $\triangle 572$ |
| Payments of Additional Allowance for Early Retirement | $\triangle 1,160$ | $\triangle 1,366$ | $\triangle 1,605$ |
| Income Taxes Paid | $\triangle 22,309$ | $\triangle 4,878$ | $\triangle 38,364$ |
| Cash Flows from Operating Activities | 5,516 | $\triangle 10,021$ | 39,951 |
| II. Cash Flows from Investing Activities |  |  |  |
| Payments for Purchases of Property, Plant and Equipment | $\triangle 2,053$ | $\triangle 7,929$ | $\triangle 17,850$ |
| Proceeds from Sales of Property, Plant and Equipment | 291 | 3 | 4,152 |
| Payments for Purchases of Intangible Assets | $\triangle 410$ | $\triangle 103$ | $\triangle 894$ |
| Proceeds from Sales of Investment Securities | - | 1 | 2,446 |
| Decrease( $\triangle$ Increase) in Short-term Loans Receivable | $\triangle 2,900$ | - | - |
| Payments of Long-term Loans Receivable | $\triangle 12$ | $\triangle 5$ | $\triangle 86$ |
| Collection of Long-term Loans Receivable | 93 | 51 | 443 |
| Payments for Stock Purchase of a Subsidiary Company | $\triangle 3,988$ | - | $\triangle 3,988$ |
| Proceeds from Share Buy Back by an Equity-method Subsidiary | 1,300 | 428 | 1,300 |
| Others | - | - | 55 |
| Cash Flows from Investing Activities | $\triangle 7,679$ | $\triangle 7,553$ | $\triangle 14,422$ |
| III. Cash Flows from Financing Activities |  |  |  |
| Decrease( $\triangle$ Increase) in Short-term Loans Receivable | - | 386 | $\triangle 56$ |
| Increase ( $\triangle$ Decrease) in Short-term Debt | 13,363 | 43,565 | $\triangle 6,731$ |
| Increase ( $\triangle$ Decrease) in Commercial Paper | - | $\triangle 15,000$ | 15,000 |
| Payments of Long-term Debt | $\triangle 1,128$ | $\triangle 617$ | $\triangle 2,597$ |
| Payments for Repurchase of Treasury Stock | $\triangle 72$ | $\triangle 706$ | $\triangle 9,766$ |
| Proceeds from Sales of Treasury Stock | 9 | 14 | 69 |
| Cash Dividends Paid | $\triangle 9,891$ | $\triangle 10,021$ | $\triangle 21,298$ |
| Payment of Dividends to Minority Interests | - | $\triangle 33$ | - |
| Others | - | - | $\triangle 10$ |
| Cash Flows from Financing Activities | 2,280 | 17,587 | $\triangle 25,390$ |
| IV. Increase( $\triangle$ Decrease) in Cash and Cash Equivalents | 117 | 12 | 137 |
| V. Cash and Cash Equivalents at the Beginning of the Period | 431 | 569 | 431 |
| VI. Cash and Cash Equivalents at the End of the Period | 549 | 582 | 569 |

(Note) Amounts are shown in truncated millions of yen.

## 4. Segment Information

## Information by Business Line

(1) 1Q 2005 (January 1, 2005 through March 31, 2005)

| (Unit: Million Yen) |  |  |  |  |  |  |  |
| :---: | ---: | ---: | ---: | ---: | ---: | ---: | :---: |
| Sales Revenues | Oil | Chemicals | Others | Total | Elimination | Consolidated |  |
| (1)Sales to Third Parties |  |  |  |  |  |  |  |
| (2)Internal Transactions | 605,638 | 56,677 | 949 | 663,266 | $-663,266$ |  |  |
| Total | 79,289 | 7,371 | 2 | 86,663 | $(86,663)$ |  |  |
| Operating Expenses | 684,928 | 64,049 | 952 | 749,930 | $(86,663)$ | 663,266 |  |
| Operating Income ( $\triangle$ Loss) | 690,996 | 48,396 | 830 | 740,223 | $(86,511)$ | 653,712 |  |

(2) 1Q 2006 (January 1, 2006 through March 31, 2006)
(Unit: Million Yen)

|  | Oil | Chemicals | Others | Total | Elimination | Consolidated |
| :---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Sales Revenues |  |  |  |  |  |  |
| (1)Sales to Third Parties | 696,807 | 71,525 | 541 | 768,875 | - | 768,875 |
| (2)Internal Transactions | 103,982 | 10,067 | 0 | 114,050 | $(114,050)$ |  |
| Total | 800,790 | 81,592 | 541 | 882,925 | $(114,050)$ | 768,875 |
| Operating Expenses | 796,896 | 68,118 | 485 | 865,500 | $(113,992)$ | 751,508 |
| Operating Income | 3,893 | 13,474 | 56 | 17,424 | $(57)$ | 17,366 |

(3) 2005 (January 1, 2005 through December 31, 2005)
(Unit: Million Yen)

|  | Oil | Chemicals | Others | Total | Elimination | Consolidated |
| :---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Sales Revenues |  |  |  |  |  |  |
| (1)Sales to Third Parties | $2,611,974$ | 242,635 | 1,573 | $2,856,182$ | - | $2,856,182$ |
| (2)Internal Transactions | 349,723 | 36,260 | 4 | 385,988 | $(385,988)$ |  |
| Total | $2,961,697$ | 278,895 | 1,577 | $3,242,170$ | $(385,988)$ | $2,856,182$ |
| Operating Expenses | $2,987,142$ | 233,400 | 1,522 | $3,222,065$ | $(385,861)$ | $2,836,203$ |
| Operating Income ( $\triangle$ Loss) | $\triangle 25,444$ | 45,495 | 55 | 20,105 | $(126)$ | 19,978 |

(Note) Amounts are shown in truncated millions of yen.

