# **Summary of The Financial Statements for 2001**

Registration Company Name : TonenGeneral Sekiyu K.K	Registered to : Tokyo Stoc	ek Exchange
Stock Code No. 5012	H.O. Address : Tokyc	
For further information, please contact Position : Management Support Manager Name : T.Uchimura	Telephone : (03) 5425-900	OC
Date of BOD for Year-End Closing : February 27, 2002	Interim Dividend Plan:	Available
Date of General Shareholders' Meeting : March 28, 2002	Unit Share Adoption :	Available (Number of Unit Share 1,000 Shares)

1. Business Performance for 2001 (January 1, 2001 ~ December 31, 2001)

(1) Business Performance

(Note) Amounts are shown in truncated Million Yen

	Sales Re	venue			Operating	Income		Ordinary	Incom	ie
	M Yen			%	M Yen		%	M Yen		%
2001/12	1,924,672	(	-	)	41,818	( ·	- )	85,406	(	- )
2000/12	1,212,060	(	-	)	21,204	( •	- )	30,657	(	- )

ſ		Net Income	Net Income Per Share	Net Income Per Share, Diluted	Income Ratio to Shareholders' Equity	Ordinary Income Ratio to Total Assets	Ordinary Income Ratio to Sales Revenue
Γ		M Yen %	Yen	Yen	%	%	%
	2001/12	57,864 (-)	87.04	-	23.8	9.3	4.4
L	2000/12	15,291 (-)	28.35	-	9.1	4.8	2.5

(Note)Average No. of Issued Shares2001/12664,771,544 Shares2000/12539,356,261 SharesChange in Accounting PoliciesNo

Percentage shown in Sales Revenue, Operating Income, Ordinary Income and Net Income are comparison with previous accounting period.

Due to the merger with Tonen Corporation on July 1, 2000, comparison with previous accounting period is omitted.

(2) Dividends

ſ		Annual Dividend Per Share			Total Amount of		Dividend Ratio to
			Interim	Year-end	Dividend (Annual)	Payout Ratio	Shareholders' Equity
		Yen	Yen	Yen	M Yen	%	%
	2001/12	34.00	17.00	17.00	21,579	37.3	9.4
	2000/12	21.25	6.25	15.00	12,915	84.5	5.0

(Note) Detail of Dividend Per Share Paid for in December, 2001 Regular Dividend 17.00 Yen

(3) Financial Position

					Ne	t Worth
	Total Assets	Shareholders' Equity	Net Worth Rat	io	Pe	r Share
	M Yen	M Yen		%		Yen
2001/12	921,833	230,758	25.0			363.61
2000/12	919,657	255,842	27.8			364.21
(Note)	Number of Outstanding Sh	nares as of December 31, 2		, ,	543 Shares 018 Shares	
	Number of Treasury Stock	2001/12 2000/12	,	475 Shares 920 Shares		

### 2. Projected Earnings for 2002 Annual Accounting Period (January 1, 2002 ~ December 31, 2002)

				Annu	al Dividend Per Sh	nare
	Sales Revenue	Ordinary Income	Net Income	Interim	Year-end	
	M Yen	M Yen	M Yen	Yen	Yen	Yen
First Half	950,000	26,000	17,000	18.00	-	-
Full Year	1,900,000	50,000	35,000	-	18.00	36.00

(Reference) Projected Net Income Per Share 57.65 Yen

(Note) Since the Stock Repurchese is scheduled in 2002, according to the clasuse 210 of the Commercial Code, the abov Net Income per Share is divided by the Estimated Average No. of Outstanding Shares in 2002

<b>Balance Sheet</b>	Bal	lance	Sheet
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		J)	Unit : Millions of Yen)
Account Titles	December End 2000	December End 2001	Dec. End 2000 vs. Dec. End 2001
Assets	919,657	921,833	2,176
Current Assets	622,141	610,098	-12,042
Cash on Hand and In Bank Trade Accounts Receivable Marketable Securities Inventories Deferred Tax Assets Short-term Loans Receivable Other Accounts Receivable Others Allowance for Bad Dabt	941 355,647 7,007 143,966 9,211 38,624 61,960 5,892 -1,109	1,011 424,927 - 128,238 2,993 38,090 11,390 4,634 -1,188	70 69,280 -7,007 -15,727 -6,217 -533 -50,570 -1,257 -78
Fixed Assets	297,516	311,735	14,219
Property, Plant and Equipment	225,597	240,994	15,396
Buildings, Structures & Tanks Machinery and Equipmen Land Others	71,102 64,753 85,104 4,636	74,472 65,991 93,629 6,900	3,369 1,237 8,525 2,263
Intangible Assets	5,985	5,840	-144
Investments and Other Assets	65,933	64,900	-1,032
Stocks of Subsidiaries Investment in Securities Deferred Tax Assets Others	27,331 11,339 4,883 22,378	12,937 23,946 7,124 20,891	-14,394 12,607 2,241 -1,487
Total Assets	919,657	921,833	2,176

(Note) Amounts are reported in truncated Million Yen.

# **Balance Sheet**

		ן(	Unit : Millions of Yen)
Account Titles	December End 2000	December End 2001	Dec. End 2000 vs. Dec. End 2001
Liabilities	663,814	691,075	27,260
Current Liabilities	576,932	599,234	22,302
Trade Accounts Payable Gasoline Tax etc., Payable Short-term Loans Payable Commercial Papeı Other Accounts Payable Guarantee Deposits Payable Others	175,472 226,201 102,257 - 25,448 13,083 34,467	210,383 231,189 97,130 5,000 15,640 12,365 27,526	34,910 4,987 -5,126 5,000 -9,808 -718 -6,941
Long Term Liabilities	86,882	91,841	4,958
Long-term Loans Payable Res. for Retirement Allowance Res. for Accrued Pension Coste Res. Retirement Allowance for Officer Reserve for Repairs Others	24,342 42,193 - 364 12,497 7,484	20,702 44,822 544 12,278 13,492	-3,639 -42,193 44,822 180 -218 6,008
Shareholders' Equity	255,842	230,758	-25,084
Capital	35,123	35,123	-
Legal Capital Surplus	20,741	20,741	_
Legal Earned Reserve	12,839	8,780	-4,058
Retained Earnings	187,137	164,281	-22,856
Res. for Replacement of Property Res. for Mine Exploration Res. for Special Depreciation General Reserve Unappropreated Retained Earnings (Net Income / Loss)	21,636 95 574 2,803 162,028 (15,291)	20,738 162 511 - 142,868 (57,864)	-898 67 -62 -2,803 -19,159 (42,573)
Unrealized Holding Gains			
on Securities	-	1,929	1,929
Treasury Stocks	-	-98	-98
Total Liabilities and Shareholders' Equity	919,657	921,833	2,176

(Note) Amounts are reported in truncated Million Yen.

# **Income Statements**

(Unit : Millions of Yen)

				: Millions of Yen)
			2000	2001
		Account Titles	(January 2000 ~	(January 2001 ~
			December 2000)	December 2001)
	ion	Sales Revenue	1,212,060	1,924,672
	ting	Cost of Goods Sales	1,147,986	1,838,675
uc	Operating come Secti	Selling, General and Administrative Expenses	42,869	44,178
Ordinary Income Section	Operating Income Section	Sening, General and Administrative Expenses	42,009	++,170
ne S	I	Operating Income	21,204	41,818
COL		Non-Operating Credits		
/ In	ы <b>с</b>	Interest Income	845	684
ary	tin	Dividends Received	11,083	44,792
din	Non-Operating Income Section	Others	554	155
Or	-OF	Non-Operating Expenses		
	Non nco	Interest Expenses	1,050	1,301
		Foreign Exchange Loss	1,366	311
		Others	613	430
		Ordinary Income	30,657	85,406
	Extra	aordinary Gain	,	· · ·
		in on Sales of Property, Plant and Equipment	1,606	746
		in on Liquidation of Subsidiary Company	_,	389
u		in on Sales of Investment Securities	81	65
Extraordinary Income Section		versal of Bad Debt Allowance	687	-
See		aordinary Loss	007	
me		nortization of Retroactive Costs		15,732
1CO	AI		-	15,752
y L	I.	due to Pension Accounting	2 474	1 417
nar		ss on Sales and Disposal of Property, Plant and Equipment	2,474	1,417
rdi		aluation Loss on Golf Club Membership	421	719
a0]		aluation Loss on Investment Securities and Other Assets	2,699	330
xtı		Iditional Allowance for Early Retirement	7,065	298
E		ovision of Reserve for Repairs	-	217
		ss on Sales of Investment Securities	38	11
		structuring Cost for Subsidiary Companies	1,358	-
	Pe	nalty for Past Transaction	542	-
Net	t Incor	ne Before Income Taxes	18,433	67,879
		ncome Taxes Enterprise Tax	93	8,496
Det	ferred	Income Taxes	3,049	1,518
Net	t Incor	ne	15,291	57,864
Ret	tained	Earnings Brought Forward	10,424	159,247
Ret	tireme	nt of Repurchased Treasury Stocks	-	59,999
		f Unappro. Retained Earnings due to Merger	117,526	3,027
		Retirement of KSS Stocks	-	6,480
Ret	troctiv	e Tax Effect Adjustments due to D.Tax Accounting	6,962	-
		of Reserve for Replacement of Property	13,882	-
		due to D.Tax Accouting	,	
Re	versal	of Reserve for Mine Exploration	277	-
		due to D.Tax Accouting		
Re	versal	of Reserve for Special Depreciation	41	-
inter a	, er sur	due to D.Tax Accouting	71	
Int	arim D	ividend	2,378	10,790
		briated Retained Earnings	162,028	142,868
UI	արիւմե	matta Relation Barnings	102,020	142,000

(Note) 1. Amounts are reported in truncated Millions of Yen.

2. Due to the merger with Tonen Corporation on July 1, 2000, no comparison versus previous period has been made

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# **Statement of Appropriations**

	2000	2001
	2000	2001
Account Titles	(January 1, 2000 ~	(January 1, 2001 ~
	December 31, 2000)	December 31, 2001)
Unappropriated Retained Earnings	162,028	142,868
Reversal of Legal Reserve Legal Earned Reserve	4,058	-
Reversal of Voluntary Reserves		
Reserve for Special Depreciation	62	41
Reserve for Replacement of Property	898	892
General Reserve	2,803	-
Total	169,851	143,802
Appropriation:		
Cash Dividends	10,536 15.00 yen per share	10,788 17.00 yen per share
Reserve for Mine Exploratior	67	40
Retained Earnings Carried Forward	159,247	132,974
Total	169,851	143,802

(Unit:Millions of Yen)

(Note) 1. Amount are reported in truncated Million Yen

2. Due to the merger with Tonen Corporation on July 1, 2000, no comparison versu previous period has been made

# Notes Related to Balance Sheet and Income Statements

- 1. Important Accounting Policies
  - (1) Costing Methods for Securities
    - Stocks of Subsidiaries and Related Companies--- Moving Average at Cost
    - Others

Marketable	Market Value on December 31, 2001
	(Unrealized Holding Gain or Loss is directly charged to
	Shareholders' Equity and Cost of Sales is based on
	Moving Average Cost)

Non-Marketable --- Moving Average at Cost

- (2) Costing Method for Derivative Transactions, etc.
  - Derivatives --- Current Market Value
- (3) Costing Methods for Inventories
  - Products, Goods, Unfinished Products, Crude and Raw Materials --- LIFO at the Lower of Cost or Market
  - Supplies --- Moving Average at Cost
  - Products And Crude Oil In Transit --- Cost by Vessel
- (4) Depreciation Method for Fixed Assets
  - Property, Plant and Equipmet --- Declining-Balance Method
  - Intangible Assets --- Straight-line Method

In-House computer software is amortized in straight-line method over the economic useful life (5 years) when they are in service.

- (5) Calculation Procedure for Reserve
  - Reserve for Bad Debt

To provide for the losses due to bad debt, TG has accrued an estimated reserve for bad debt on ordinary receivables based on experienced bad debt ratio; and on highly doubtful receivables based on individual customers' financial position.

- Reserve for Accrued Pension Costs

To provide for the payment of employees' retirement benefits, TG accrue an estimated reserve based on projected benefit obligation and fair value of plan asset at December 31, 2001. The retroactive costs incurred at the change of the accounting standards for retirement Benefits (15,732 M yen) be expensed at lump-sum basis in this accounting period and recorded as Extraordinary Loss.

Moreover, any different cost caused by the actuarial calculation for retirement benefits are amortized on a declining balance method over the certain years (12 years) within the average employees' remaining service years as incurred and expensed starting from the following accounting years. Prior service obligations are amortized on a straight-line method over the certain years (15.5 years) within the average employees' remaining service years as incurred. - Reserve for Retirement Allowance for Officers

To provide for the payment of officers' postretirement, TG has accrued the estimated total amount of lump sum retirement allowance for current officers if they retired at December 31, 2001.

- Reserve for Repairs

TG has accrued an estimated reserve for periodic tank opening inspection expenses, as required by The Fire Service Law, based on past actual payments; and for turnaround repair expenses relating to machinery & equipment based on actual payments and repair plans.

### (6) Translation Method for Foreign Currency Assets and Liabilities

Foreign currency assets and liabilities were converted into yen at spot rate at the closing date and any converted gain/loss between the booking rate and the closing rate were recorded as the foreign exchange gain/loss.

### (7) Finance Lease Transaction Finance lease without transfer of ownership of leased items are treated in the same way as ordinary lease transaction, not capitalized.

(8) The accounting method for consumption tax, etc. excludes the consumption tax, etc. from sales revenue and purchase cost etc.

### 1. Treasury Stocks

Although Treasury Stocks was conventionally included and disclosed on Maketable Securities, it is disclosing on the end of the part of Shareholders' Equity as a deduction item in this accounting period. In addition, Treasury Stocks amount was 5M yea as of December 31, 2000.

### 2. Pension Accounting

Starting from this accounting period, TG has adopted the accounting standards on the postretirement benefits ("Opinion on Establishment of Accounting Regulation on Postretirement Benefit (Corporate Accounting Council, June 16, 1998)). As a result, as compared with the procedure TG had taken, the Accrued Pension Expenses include Lump-sum Recognition of Retroactive Costs due to Pension Accounting has increased by 10,192M yen. The retroactive costs incurred due to the pension accounting adoption (15,732M Yen) has been changed to Extraordinary Loss at a lump sum basis in this accounting period, the Ordinary Income has increased by 5,540M yen, Net Income Before Income Tax has decreased by 10,192M yen respectively.

Due to the adoption of the pension accounting in the accounting period, reserve for retirement allowance, was redefined as the reserve for accrued pension costs. Responding to this change, the severance allowance payable within the next one year of 2,125M yen in the reserve for retirement allowance was reclassified to Others in current liabilities, and remaining severance allowance of 5,978M yen was reclassified to Others in long-term liabilities.

### 3. Financial Instruments Accounting

Starting from this accounting period, TG has adopted the accounting standards on the financial instruments ("Opinion on Establishment of Accounting Regulation on Financial Instruments" (Corporate Accounting Council, January 22, 1999)) and, consequently, changed costing method for the securities, Costing Methods for Derivtive Transaction and also changed calculation procedure for the bad debt reserve. As a result, the Ordinary Profit and the Net Profit Before Income Tax have increased by 731M yen respectively, as compared with the procedure TG had taken.

Also, as a result of the mark to market revaluation of other securities, the "Investment in Securities" has increased by 3,328M yen, "Deferred Tax Assets" has decreased by 1,399M yen and the "Unrealized Holding Gains on Securities" in the Shareholders' Equity has increased by 1,929M yen respectively.

In addition, TG examined the holding purpose of Marketable Securities at the beginning of this accounting period and decided to transfer all of the amount to Investment in Securities account. Monetary Fund Trust, 1,834M yen, in the Long Term Deposit account also were transferred to Investment in Security account. As a result, Marketable Securities account in Current Assets Section and Long Term Deposit account decreased by 7,001 M yen and 1,834 M yen respectively. On the contrary, Investment in Securities account increased by 8,835 M yen.

# 4. Foreign Currency Transaction Accounting

Starting from this accounting term, TG has adopted revised accounting standards on the foreign currency transactions ("Opinion on Establishment of Revised Accounting Regulation on Foreign Currency Transaction" (Corporate Accounting Council, October 22, 1999)). The impact of this change to the Income Statement is not material.

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# <u>Notes</u>

# 1. Retirement of Repurchased Treasury Stocks

(1) Number of shares repurchased	: 67,720,000 shares
(2) Acquisition Amount	: 59,999,920,000 Yen

# 2. Balance Sheet

•	Bulance Sheet				
			_	As of Dec. 31, 2000	As of Dec. 31, 2001
	(1) Accumulated Depre	eciation	:	534,817 M Yen	611,367 M Yen
	on Property, Pla	nt and Equipment	-		
	(2) Long-term Allowar	nce for Bad Debt	:	488 M Yen	994 M Yen
	(3) Contingent Liability	ies	:	7,766 M Yen	9,337 M Yen
	(4) Treasury Stocks	No. of Shares	:	8,920 Shares	105,475 Shares
		Amount	:	5 M Yen	98 M Yen

### 3. Income Statements

<ul><li>(1) Extraordinary Gain</li><li>Gain on Fixed Assets Sold</li></ul>	_	As of Dec. 31, 2000	As of Dec. 31, 2001
· Gain on Land for Terminal Site	:	552 M Yen	590 M Yen
· Gain on Land for SS	:	345 M Yen	87 M Yen
· Gain on Land for LPG Bottling Plant	:	98 M Yen	67 M Yen
· Gain on Land for Dormitory	:	610 M Yen	- M Yen
<ul><li>(2) Extraordinary Loss</li><li>Loss on Fixed Assets Sold or Retired</li></ul>			
<ul> <li>Sales and Retirement of Machinery &amp; Equipment</li> </ul>	:	986 M Yen	740 M Yen
• Sales and Retirement of Buildings, Structures, Tanks, etc.	:	1,011 M Yen	327 M Yen
			104 3 6 77

· Sales of Land for Terminal Site	:	- M Yen	194 M Yen
· Retirement of Tools,	:	26 M Yen	78 M Yen
Furniture and Fixture			
• Sales of Land for SS	:	- M Yen	34 M Yen
· Retirement of Intangible Assets, etc.	:	62 M Yen	32 M Yen
<ul> <li>Sales and Retirement of Land for LPG Bottling Plant</li> </ul>	:	322 M Yen	- M Yen
<ul> <li>Sales and Retirement of Land and Building for Dormitory</li> </ul>	:	64 M Yen	- M Yen

### 4. Lease Transactions

### Finance lease without transfer of ownership of leased items to Lessee

(1) Acquisition Equivalent Amount, Accumulated Depreciation Equivalent Amount and Outstandi Balance as of December 31, 2001.

	As of Dec. 31, 2000 Tool, Furniture and Fixture	As of Dec. 31, 2001 Tool, Furniture and Fixture
Acquisition Equivalent Amoun Accumulated Depreciation	1,444 M Yen	759 M Yen
Equivalent Amoun	1,118 M Yen	570 M Yen
Outstanding Balance	326 M Yen	188 M Yen

- (Note) Acquisition equivalent amount includes interest equivalent expense based on i materiality. Interest equivalent expense is very small in comparison with total propert plant and equipment
- (2) Outstanding Balance of Accrued Lease Fees as of December 31, 2001.

	As of Dec. 31, 2000	As of Dec. 31, 2001
Due One Year	236 M Yen	76 M Yen
Over One Year	89 M Yen	112 M Yen
Total	326 M Yen	188 M Yen

 (Note) Outstanding Balance of accrued lease expense as of December 31, 2001 include: interest equivalent expense based on its materiality. Interest equivalent expense is very small in comparison with total property, plant ar equipment.

(3) Lease Fees paid and Depreciation Expenses for 2001.

	As of Dec. 31, 2000	As of Dec. 31, 2001
Lease Fees Paid Depreciation Equivalent	293 M Yen	189 M Yen
Expense	293 M Yen	189 M Yen

#### (4) Calculation Method for Depreciation

Straight-Line Method with no residual value

Information related to the "Marketable Securities" (excluding the Subsidiaries and Investment in Securities with market values) for this conslidated accounting period and the information related to the "Current Market Value of Securities" in the previous consolidated accounting period are disclosed in the notes of the Consolidated Financial Statements.

### 2001 (as of December 31, 2001)

There are no market value on Stocks of Subsidiaries and Investment in Securities.

# . Sales Volume & Sales Amounts

(Unit : KKl, Millions of Yen)

	2000 (J. 1. 2000, D. 1. 21. 2000)		2001 (January 1, 2001 - December 31, 2001)		
Products	(January 1, 2000 - December 31, 2000) Volume Amount		Volume	Amount	
Gasoline	7,312	600,485	12,147	1,047,198	
	23.9	50.8	26.3	55.6	
Naphtha	2,676	62,069	4,433	104,187	
	8.8	5.3	9.6	5.5	
Kerosene	3,450	102,395	5,756	158,673	
	11.3	8.7	12.4	8.5	
A.D.O.	4,103	116,992	6,810	182,835	
	13.4	9.9	14.7	9.7	
Fuel, Crude	9,052	204,054	11,978	263,066	
	29.6	17.3	25.9	14.0	
Lubes	195	13,199	367	24,940	
	0.6	1.1	0.8	1.3	
LPG	3,012	60,532	3,725	74,717	
	9.9	5.1	8.1	4.0	
Chemical	549	18,317	565	19,183	
	1.8	1.5	1.2	1.0	
Other	226	4,060	464	7,976	
Products	0.7	0.3	1.0	0.4	
Sub Total	30,580	1,182,106	46,249	1,882,779	
	100.0	100.0	100.0	100.0	
Other Operating Revenue		29,954		41,893	
Grand Total	30,580	1,212,060	46,249	1,924,672	

(Note) 1. Figure in lower line in each column shows the percent of total sales.

2. Due to the merger with Tonen Corporation on July 1, 2000, comparison with previous accounting year is omitted.

# X. Change in Board Members

(1) Newly Appointed Directors (Plan)

Representative Director, Chairman and President

G. W. Pruessing (Current : Representative Director, President)

Representative Director, Managing Director, Kawasaki Refinery Manager K. Sugiyama (Current : Director, Kawasaki Refinery Manager)

Representative Director, Managing Director, Supply & Distribution ManagerK. Suzuki(Current : Director, Supply & Distribution Manager)

(2) Director to Retire (Plan)

Chairman, Representative Director M. Okai

(3) Newly Appointed Statutory Auditor (Plan)

Statutory Auditor

S. Ikeda (Retired Former President, ExxonMobil Chemical Japan)

(4) Statutory Auditor to Retire (Plan)

Statutory Auditor T. Hosokawa

(5) Effective Date of Appointment : March 28, 2002