Kessan Tanshin (Consolidated) for 2001

February 27, 2002

Registration Company Name: TonenGeneral Sekiyu K.K Registered to: Tokyo Stock Exchange

Stock Code No. 5012 H.O. Address: Tokyo

For further information, please contact

Position: Management Support Manage Telephone: (03) 5425-9000

Name: T.Uchimura

Date of BOD for Year-End Closing: February 27, 200%

Name of The Parent Company: Esso Sekiyu Private Ltd Holding Ratio of The Parent Company 50.0%

Adoption of U.S. GAAP Accounting Standard

1. Business Performance for 2001 (January 1, 2001 ~ December 31, 2001)

(1) Consolidated Business Performance

(Note) Amounts are shown in truncated Million Yen

		Sales Revenue		Operating Income		Ordinary Income							
		M Yen			%	M Yen			%	M Yen			%
ı	2001/12	2,062,274	(-)	53,018	(-)	51,187	(-)
	2000/12	1,308,177	(-)	26,289	(-)	24,580	(-)

		Net Income	Net Income Per Share	Net Income Per Share, Diluted	Shareholders	Ordinary Income Ratio to Total Assets	Ordinary Income Ratio to Sales Revenue
ľ		M Yen %	Yen	Yen	%	%	%
ı	2001/12	20,559 (-)	30.93	-	6.8	5.1	2.5
L	2000/12	7,047 (-)	13.07	-	3.4	3.7	1.9

Investment P/L on Equity Method 2001/12 2000/12 518 M Yen (Note) 295 M Yen

Average No. of Issued Shares (Consolidated

2001/12 664,771,544 Shares 2000/12 539,356,261 Shares

Change in Accounting Policies No

Percentage shown in Sales Revenue, Operating Income, Ordinary Income and Net Income are comparison wi previous accounting period

Due to the merger with Tonen Corporation on July 1, 2000, comparison with previous accounting period is omitte

(2) Consolidated Financial Position

		Total Assets	Shareholders' Equity	Net Worth Ratio	Net Worth Per Share
I		M Yen	M Yen	%	Yen
	2001/12	1,000,349	271,747	27.2	428.19
	2000/12	994,350	329,635	33.2	469.27

(Note) Number of Outstanding Shares as of December 31, 2001 (Consolidated 2001/12 634,636,543 Shares 2000/12 702,453,098 Shares

(3) Consolidated Cashflow Position

(-)				
	Cash Flows from	Cash Flows from	Cash Flows from	Cash and Cash Equivalents
	Operating Activities	Investing Activities	Financing Activities	at the End of Period
	M Yen	M Yen	M Yen	M Yen
2001/12	75,753	25,958	50,057	4,158
2000/12	9.927	8.472	15.662	4.402

(4) The Scope of Consolidation and Application of Equity Metho

No. of Consolidated Subsidiaries 14 Companies

No. of Subsidiary Companies which apply Equity Method - Companies

No. of Connected Companies which apply Equity Method 5 Companies

(5) Movement in the Scope of Consolidation and Application of Equity Methc

Full-Consolidation (Exclusion) (New) 3 Companies 18 Companies Equity Method: (New) Companies (Exclusion) Companies

2. Projected Consolidated Earnings for 2002 Annual Accounting Period (January 1, 2002 ~ December 31, 2002)

	Sales Revenue	Ordinary Income	Net Income	
	M Yen	M Yen	M Yen	
First Half	975,000	27,500	17,500	
Full Year	1,950,000	55,000	36,000	

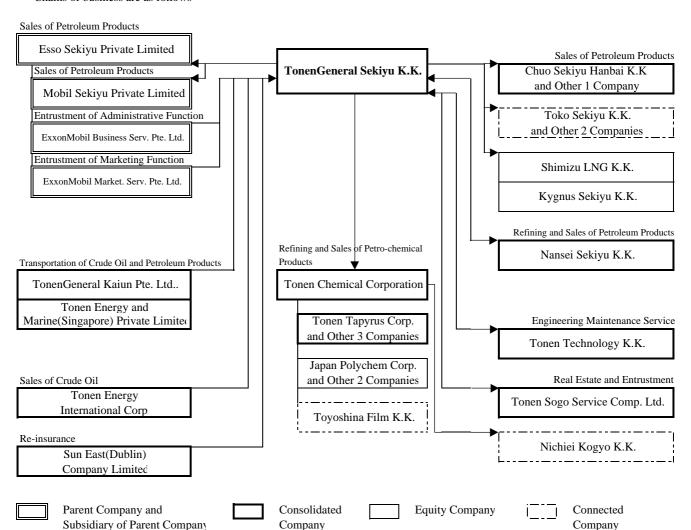
(Reference) Projected Net Income Per Share 59.29 Yen

. Profile of The Companies Group

30 group companies'(The Company, 14 Consolidated Companies, 5 Equity Companies, 6 Connected Companies, 1 Parent Compar and 3 Subsidiaries of Parent Company) major business and position are as follow

Segment	Function	Major Business	Name of Company	No. of
				Companies
	Marketing	Sales of Petroleum Products	TonenGeneral Sekiyu K.K., Esso Sekiyu Private Ltd.,	
Petroleum			Mobil Sekiyu Private Ltd., ExxonMobil Market Serv.Private.Ltd.,	10
Products			Kygnus Sekiyu K.K., Chuo Sekiyu Hanbai K.K., K.K. General	
			Sekiyu Hanbaisho and other 3 companies	
	Refining	Refining and Sales of Petroleum	TonenGeneral Sekiyu K.K., Nansei Sekiyu K.K.,	2
		Products		
	Shipping	Transportation of Crude Oil and	TonenGeneral Kaiun Private Ltd.,	2
	Operations	Petroleum Products	Tonen Energy and Marine(Singapore) Private Ltd.	
	Others	Sales of Crude Oil, Insurance	Tonen Energy International Corp., Sun East(Dublin) Company Ltd.,	4
		and Purchase and Sales of LNG	Shimizu LNG K.K. and other 1 company	
Petro-	Refining &	Refining and Sales of Petro-chemical	TonenGeneral Sekiyu K.K., Tonen Chemical Corp., Tonen Tapyrus	
chemical	Marketing	Products	K.K., Tonen Chemical Nasu Corp., Japan Polychem Corp.,	10
Products			Nippon Unicar Corp., Tonex Corp. and other 3 companies	
		Engineering Maintenance Service	Tonen Technology K.K.	1
Others		Real Estate and Entrustment	Tonen Sogo Service Comp. Ltd., ExxonMobil Business Services	3
			Private Ltd. and other 1 company	

Chains of business are as follows



. Corporate Policy

(1) Mission of TonenGeneral

TonenGeneral will help lead Japan into the future by stably providing quality products, as the world's premier refiner and supplier, leveraging ExxonMobil's global network, to quickly and reliably respond to customers and circumstances so as to valuably contribute to shareholders, customers, employees, local communities and society.

(2) Corporate Strategy

Reflecting our slogan, "Power to Drive the 21st Century," TonenGeneral have announced the goal of its corporate strategy which is defined by the company as "Marketing" among best class in Japan and "Refinery and Supply" whose cost competitiveness and technology are on par with global standard.

Under the free competition, TonenGeneral will continue to grow and develop in the future accelerating its efforts to enhance business efficiency and profitability with global level.

(3) Key Principle

To realize corporate strategy, we will strongly promote following items as key business policy

- · Secure Safety, Healthy and Environment
- Secure Integrity of Business and Keep Flawless Operations
- Enhance efficiency and global competitiveness
- · Provide attractive service and high add value
- Create vital organization by creative employee

(4) Dividend Policy

TonenGeneral considers providing superior total returns to shareholders as one of its top management priorities, with the objective of steadily increasing shareholder value over time. Our basic policy is to continue to provide returns to shareholders through stable dividends, while maintaining a solid financial structure and considering issues such as trends in consolidated cash flows and future capital expenditures.

(5) Lowering the Trading Unit

TonenGeneral regards raising liquidity of our stock as one of important management issues. However, it is estimated that lowering the trading unit requires a huge cost. Therefore, at present we do not believe that it is necessarily the best interest of all of our shareholders. We continue to monitor market conditions, while investigating the best way to enhance both liquidity and the interests of all of our shareholders.

. Financial Results

(1) Business Overview

The Japanese economy continued to be very sluggish during the year of 2001, due mainly to the decline in the private consumption and in corporate investments. In addition, slowdown of the US economy and increased imports from Asian countries accelerated the deterioration of the Japanese economy.

[Financial Results by Segment]

1) Petroleum

Looking into the demand for petroleum products in the domestic market, the demand for gasoline and kerosene showed a slight increase. Diesel oil, however, has been on continuous decline, reflecting the sluggish economy as well as the decrease in the number of diesel-powered vehicles. Also, fuel oil C was on the decline due to the decrease in power sector usage. Overall, total demand for major oil products fell compared with the previous year. The intensified competition of oil product sales has continued due both to the economic slump and excessive capacity.

In the crude oil market, the Dubai spot price maintained a steady trend within a range of US\$23-27 per barrel from the beginning of the year. Towards the end of the year, however, the price plunged to the level of US\$17-18 per barrel, which can be attributed to concerns about the slowdown of world economy since the September 11 terrorist attacks in the US, and the impact of the difficult negotiation to reduce crude production between OPEC and non-OPEC countries. The decline in U.S. \$ terms in crude prices was offset toward the end of the year by the decline in the value of the yen, so that overall crude oil prices in yen terms remained substantially unchanged.

Sales revenue for the current term amounted to GYen 2,167. Operating income was GYen 47.4 owing to a stable sales margin, a reduction in cost through rationalization, and efficiency improvement.

2) Petrochemical

In the petrochemical industry, the profits fell off sharply due to the reduced domestic demand, the decay of export competitiveness, and the deterioration of gross margin. Net export declined due not only to the decrease of export to the Asian countries but to the increase of the import from those countries. The ethylene production quantity in Japan was 7.36 million tons, 7.61 million tons less than 2000.

Under the circumstances, the company positively grappled with restructuring of its businesses. More specifically, the company sold its subsidiary Tohpren Co., Ltd., which operated the PPS resin business (February) and withdrew from MAH business (October).

Sales revenue for FY 2001 amounted to GYen 192.1 due to the declined domestic demand, the decrease in selling price, and the withdrawal from MAH business. Operating income stood at GYen 4.4, owing to continuous efforts to reduce costs and withdrawal from non-profitable business.

3) Other Segment

Both engineering & maintenance business for refineries and terminals for national stock piling and outplacement agency business were on a bearish side due to depression and business partners' cost efficiency/rationalization efforts. Consequently, sales revenue fell to Gyen 8.1 and operating income was Gyen 0.7.

(2) Earnings Forecast

The earnings forecast for the period ending December 2002 is as follows:

Unit: GYen

	Parent-own	<u>Consolidated</u>
Sales Revenue	1,900	1,950
Operating Income	45	50
Ordinary Income	50	55
Net Income	35	36

. Important Facts to be Announced after Closing Accounts

(1) Stock Repurchase

TonenGeneral Sekiyu's Board of Directors approved a Share Repurchase Program , which is according to the Clause 210 of the Commercial Code, on February 27, 2002, subject to approval of its shareholders at the Annual General Meeting scheduled on March 28, 2002. This is to adjust its capital structure to increase its earnings per share as well as return on equity

1) Type of shares to be acquired Common stock of TonenGeneral Sekiyu K.K.

2) Maximum amount of acquisition 40 billion yen

3) Maximum number of shares to be acquired 55 million shares

. Consolidated Financial Statements

Consolidated

Consolidated Balance Sheet

(Unit: Millions of Yen)

		`	
Account Titles	December End 2000	December End 2001	Dec. End 2000 vs. Dec. End 2001
Assets	994,350	1,000,349	5,998
Current Assets	618,775	630,213	11,437
Cash on Hand and In Bank Trade Accounts Receivable Marketable Securities Inventories	4,402 393,019 7,815 174,318	4,158 430,642 - 144,066	-244 37,622 -7,815 -30,251
Short-term Loans Receivable Deferred Tax Assets Others Bad Debt Allowance	6,451 11,037 23,233 -1,503	27,590 5,889 19,184 -1,317	21,138 -5,148 -4,049 186
Fixed Assets	375,575	370,136	-5,439
Property, Plant and Equipment	296,466	281,368	-15,097
Buildings, Structures & Tanks Machinery and Equipmen Land Others	89,661 89,985 107,848 8,971	84,202 80,060 107,405 9,701	-5,459 -9,924 -443 729
Intangible Assets	6,559	6,286	-273
Investments and Other Assets	72,549	82,481	9,931
Investment in Securitie: Long-term Loans Receivable Deferred Tax Assets Others	35,148 8,775 13,536 15,088	47,121 7,677 10,504 17,177	11,972 -1,097 -3,032 2,089
Total Assets	994,350	1,000,349	5,998

(Note) Amounts are reported in truncated Million Yen.

Consolidated Balance Sheet

(Unit: Millions of Yen)

	(Cint : Minions of Ten				
Account Titles	December End 2000	December End 2001	Dec. End 2000 vs. Dec. End 2001		
Liabilities	663,433	727,085	63,651		
Current Liabilities	558,536	598,610	40,073		
Trade Accounts Payable Gasoline Tax etc., Payable Short-term Loans Payable Commercial Paper Guarantee Deposits Payable Others	175,377 228,924 84,045 - 14,102 56,086	209,292 234,405 92,198 5,000 12,374 45,338	33,915 5,480 8,153 5,000 -1,728 -10,747		
Long Term Liabilities	104,897	128,475	23,577		
Long-term Loans Payable Res. for Retirement Allowance Res. for Accrued Pension Costs Res. Retirement Allowance for Officers Res. for Repairs Res. for Offshore Well Abandor Consolidation Adjusting Accoun Others	25,003 55,237 - 831 14,904 1,776 - 7,143	43,396 - 49,891 1,004 14,162 1,776 2,100 16,143	18,393 -55,237 49,891 172 -742 - 2,100 8,999		
Minority Interests	1,282	1,517	235		
Shareholders' Equity	329,635	271,747	-57,888		
Capital Capital Surplus Retained Earnings Unrealized Holding Gains of Securities Foreign Currency Translation Adjustments Treasury Stocks	35,123 20,741 273,775 - - - -5	35,123 20,741 213,007 3,009 -36	- -60,768 3,009 -36		
Total Liabilities, Minority Interests and Shareholders' Equity	994,350	1,000,349	5,998		

(Note) Amounts are reported in truncated Million Yen.

Consolidated Income Statement

(Unit: Millions of Yen)

			2000	2001
		Accounts Titles	(January 1, 2000 ~	(January 1, 2001 ~
		Accounts Titles	December 31, 2000)	December 31, 2001)
			December 31, 2000)	December 31, 2001)
	u c	Sales Revenue	1,308,177	2,062,274
	Operating come Section	Cost of Sales	1,227,121	1,952,129
	pera me S	Selling, General and Administrative Expenses	54,765	57,125
u	Operating Income Section	Sening, General and Administrative Expenses	34,703	37,123
Ordinary Income Section		Operating Income	26,289	53,018
me (Non-Operating Income		
lnco		Interest Income	318	329
ary]	90 E	Dividends Received	280	280
din	ratin	Equity in Earnings of Affiliates	518	295
Or	Oper ne S	Others	794	679
	Non-Operating Income Section	Non-Operating Expenses		
		Interest Expenses	967	1,244
		Foreign Exchange Loss	1,745	1,059
		Others	907	1,113
		Ordinary Income	24,580	51,187
	Extı	raordinary Gain		
	(Gain on Sales of Property, Plant and Equipment	1,626	3,081
	1	Adjustment of Assets to be Transferred on Merger	-	2,202
	(Gain on Reversal of Bad Debt Allowance	401	280
ion	Gain on Sales of Investment Securities		81	65
Income Section	(Others	553	1,009
me	Extı	raordinary Loss		
ncoı	Amortization of Retroactive Costs		-	13,149
		due to Pension Accounting		
lina	I	Loss on Withdrawal from Business	-	3,020
aord		Loss on Sales of Property, Plant and Equipment	3,690	1,550
Extraordinary		Evaluation Loss on Golf Club Membership	580	1,109
		Additional Allowance for Early Retirement	7,736	298
		Evaluation Loss of Investment Securities	2,699	103
		Loss on Sales of Investment Securities	60	11
		Penalty for Past Transaction	542	-
<u> </u>		Others	319	412
		me Before Income Taxes	11,612	38,169
Current Income Taxes, Enterprise Tax			1,684	11,900
		Income Taxes	2,850	5,519
		Interests	29	190
Ne	t Inco	me	7,047	20,559

- (Note) 1. Amounts are reported in truncated Million Yen.
 - 2. Due to the merger with Tonen Corporation on July 1, 2000, comparison with previous accounting year is omitted.

Consolidated Statement of Retained Earnings

(Unit:Millions of Yen)

	2	000	2001	
Account Titles	(January 1, 2000 ~		(January 1, 2001 ·	
		December 31, 2000)		December 31, 2001)
. Balance at Beginning of the Period				
1 . Balance at Beginning of the Period	59,175		273,775	
2 . Adjustments on Income Tax	8,622	67,797	-	273,775
Due to D.Tax Accouting				
. Additions other the Net Income				
1 . Receipt of Unappro. Retained Earnings	128,424		-	
by Merger				
2 . Increase of Number of	74,853		26	
Consolidated Subsidiaries				
3 . Increase of Number of Equity Companies	2,792	206,071	-	26
. Deductions				
1 . Cash Dividends Paid	7,136		21,327	
2 . Bonuses to Statutory Auditors	4		-	
3. Retirement of Repurchased	-		59,999	
Treasury Stocks				
4 . Loss of Unappro. Retained Earnings	-	7,140	27	81,354
by Merger in Consolidated Subsidiaries				
Net Income		7,047		20,559
Balance at End of the Period		273,775		213,007

(Note) 1. Amounts are reported in truncated Million Yen.

- 2. Increase of Number of Consolidated Subsidiaries was due to merger with Tonen Corporation on July 1, 2000.
- 3. Increase of Receipt of Unappro. Retained Earnings by Merger in previous accounting period was due to merger with Tonen Corporation on July 1, 2000.
- 4. Increase of Number of Equity Companies was due to merger with Tonen Corporation on July 1, 2000
- 5. Decrease of Loss of Unappro. Retained Earnings by Merger in Consolidated Subsidiaries in this consolidated accounting period were due to merging into Tonen Tanker K.K., General Kaiun K.K. and Esso Senpaku Y.K
- $\textbf{6. Due to the merger with Tonen Corporation on July 1, 2000, no comparison versus previous period has been \, mad \, \epsilon \, \text{comparison on July 1, 2000}.}$

Consolidated Statements of Cash Flows

(Unit: Million Yen)

Title (Jan. 1, 2000 (Jan. 1, 2000 - 1, 2001 (Jan. 1, 2000 - 1) (Jan. 1, 2001 - 1) (Jan. 1			(Unit: Million Yen)
Title Jen. 3, 2000 ~ Dec. 31, 2001 Joe. 31, 2001 Dec. 31, 2001 Dece. 31, 2001 Ads. 31, 2001<		2000	2001
Cash Flows from Operating Activities Net Income before Income Taxes 11,612 38,169 Depreciation and Amortization 18,068 27,544 Depreciation and Amortization 18,068 27,543 Increase fin Reserve for Retirement Allowance 2,360 55,237 Increase in Reserve for Actured Pension Costs - 49,891 Increase Chercase in Reserve for Repairs 970 742 Interest and Dividend Income 588 609 Interest Expense 967 1,244 Equity in Farmings of Affiliates 967 1,244 Equity in Farmings of Affiliates 967 1,244 Equity in Farmings of Affiliates 3,020 Loss on Withdrawal from Business - 3,020 Loss on Withdrawal from Business - 3,020 Loss on Mithdrawal from Business - 3,020 Loss on Stales and Disposal of Property, Plant and Equipment 3,690 1,550 Gain on Sales and Disposal of Property, Plant and Equipment 3,690 1,550 Gain on Sales of Property, Plant and Equipment 3,690 1,550 Gain on Sales of Property, Plant and Equipment 3,690 1,550 Gain on Investment Securities, etc. 2,699 103 Increase in TAR 7,966 8,8049 Increase in TAR 1,900 1,900 1,900 Increase in TAR 1,900 1,900 1,900 Increase in TAR 1,900 1,900 1,900 Increase in TAR 1,900 1,900 1,900 1,900 Increase in TAR 1,900 1,900 1,900 1,900 1,900 Increase in TAR 1,900			
Amounts		(Jan. 1, 2000 ~	(Jan. 1, 2001 ~
Net Income before Income Taxes 11,612 38,169 Net Income before Income Taxes 11,612 38,169 Depreciation and Amortization 18,068 27,544 Increase (Decrease) in Reserve for Retirement Allowance 2,360 55,237 Increase in Reserve for Retirement Allowance 2,360 55,237 Increase in Reserve for Repairs 970 742 Interest and Dividend Income 598 609 Interest Expense 967 1,244 Equity in Earnings of Affiliates 518 295 Adjustment of Assets to be Transferred on Merger 2,202 Loss on Withdrawal from Business -3,3020 Loss on Sales and Disposal of Property, Plant and Equipment 1,626 Gain on Sales of Property, Plant and Equipment 1,626 3,081 Additional Allowance for Early Retirement 7,736 298 Accrued Loss on Investment Securities, etc. 2,609 103 Increase Cluercesse) in Inventories 5,723 29,996 Increase in Accounts Receivable 9,654 4,230 Increase (Decrease) in Accounts Payable 11,719 5,267 Increase (Decrease) in Accounts Payable 11,719 5,267 Interest and Dividends Income Received 1,004 1,288 Interest Paid 7,882 10,735 Payments for Additional Allowance for Early Retirement 7,569 13,623 Payments for Additional Allowance for Early Retirement 7,569 13,623 Payments for Additional Allowance for Early Retirement 7,569 13,623 Payments for Additions of Property, Plant and Equipment 7,569 13,623 Payments for Additions to Intangible Assets 5,877 5,753 Payments for Additions to Intangible Assets 5,877 5,755 Payments for Aguitation of Subsidiary Stocks 1,255 2,519 Payments for Aguitation of Subsidiary Stocks 1,2	Title	Dec. 31, 2000)	Dec. 31, 2001)
Net Income before Income Taxes 11,612 38,169 Net Income before Income Taxes 11,612 38,169 Depreciation and Amortization 18,068 27,544 Increase (Decrease) in Reserve for Retirement Allowance 2,360 55,237 Increase in Reserve for Retirement Allowance 2,360 55,237 Increase in Reserve for Repairs 970 742 Interest and Dividend Income 598 609 Interest Expense 967 1,244 Equity in Earnings of Affiliates 518 295 Adjustment of Assets to be Transferred on Merger 2,202 Loss on Withdrawal from Business -3,3020 Loss on Sales and Disposal of Property, Plant and Equipment 1,626 Gain on Sales of Property, Plant and Equipment 1,626 3,081 Additional Allowance for Early Retirement 7,736 298 Accrued Loss on Investment Securities, etc. 2,609 103 Increase Cluercesse) in Inventories 5,723 29,996 Increase in Accounts Receivable 9,654 4,230 Increase (Decrease) in Accounts Payable 11,719 5,267 Increase (Decrease) in Accounts Payable 11,719 5,267 Interest and Dividends Income Received 1,004 1,288 Interest Paid 7,882 10,735 Payments for Additional Allowance for Early Retirement 7,569 13,623 Payments for Additional Allowance for Early Retirement 7,569 13,623 Payments for Additional Allowance for Early Retirement 7,569 13,623 Payments for Additions of Property, Plant and Equipment 7,569 13,623 Payments for Additions to Intangible Assets 5,877 5,753 Payments for Additions to Intangible Assets 5,877 5,755 Payments for Aguitation of Subsidiary Stocks 1,255 2,519 Payments for Aguitation of Subsidiary Stocks 1,2		Amounts	Amounts
Net Income before Income Taxes 11,612 38,169 27,544 Increase (Decrease) in Reserve for Retirement Allowance 2,360 55,237 Increase in Reserve for Retirement Allowance 2,360 55,237 Increase in Reserve for Repairs 970 742 Interest and Dividend Income 598 609 Interest Expense 967 1,244 Equity in Earnings of Affiliates 518 295 Adjustment of Assets to be Transferred on Merger - 2,202 Loss on Withdrawal from Business - 3,020 Loss on Sales and Disposal of Property, Plant and Equipment 1,626 3,081 Additional Allowance for Early Retirement 7,736 298 Accrued Loss on Investment Securities, etc. 2,699 103 Increase in TAR 79,965 38,049 Increase (Decrease) in Inventories 5,723 29,066 Increase in Accounts Receivable 9,654 4,230 Increase (Decrease) in Inventories 5,723 29,066 Increase in Accounts Receivable 1,1719 5,267 Others 5,394 1,004 1,288 Interest and Dividends Income Received 1,004 1,288 Interest and Dividends Income Received 1,004 1,288 Payments for Additional Allowance for Early Retirement 7,417 617 Income Taxes Paid 7,882 10,735 Net Cash Provided by Operating Activities 9,927 75,753 Cash Flows from Investing Activities 9,927 75,753 Payments for Additions to Intangible Assets 5,87 6,99 Payments for Additions to Intangible Assets 9,927 75,753 Others 1,244 1,245 1,24		Amounts	Amounts
Net Income before Income Taxes 11,612 38,169 27,544 Increase (Decrease) in Reserve for Retirement Allowance 2,360 55,237 Increase in Reserve for Retirement Allowance 2,360 55,237 Increase in Reserve for Repairs 970 742 Interest and Dividend Income 598 609 Interest Expense 967 1,244 Equity in Earnings of Affiliates 518 295 Adjustment of Assets to be Transferred on Merger - 2,202 Loss on Withdrawal from Business - 3,020 Loss on Sales and Disposal of Property, Plant and Equipment 1,626 3,081 Additional Allowance for Early Retirement 7,736 298 Accrued Loss on Investment Securities, etc. 2,699 103 Increase in TAR 79,965 38,049 Increase (Decrease) in Inventories 5,723 29,066 Increase in Accounts Receivable 9,654 4,230 Increase (Decrease) in Inventories 5,723 29,066 Increase in Accounts Receivable 1,1719 5,267 Others 5,394 1,004 1,288 Interest and Dividends Income Received 1,004 1,288 Interest and Dividends Income Received 1,004 1,288 Payments for Additional Allowance for Early Retirement 7,417 617 Income Taxes Paid 7,882 10,735 Net Cash Provided by Operating Activities 9,927 75,753 Cash Flows from Investing Activities 9,927 75,753 Payments for Additions to Intangible Assets 5,87 6,99 Payments for Additions to Intangible Assets 9,927 75,753 Others 1,244 1,245 1,24	Cool Floor Com Or and a Addition		
Depreciation and Amortization 18,068 27,544 Increase in Reserve for Accrued Pension Costs		11 (12	20.170
Increase in Reserve for Retirement Allowance		,	,
Increase in Reserve for Accrued Pension Costs - 49,891 Increase CiDecrase) in Reserve for Repairs 598 609 Interest Expense 967 1,244 Equity in Earnings of Affiliates 518 295 Adjustment of Assets to be Transferred on Merger - 2,202 Loss on Withdrawal From Business - 3,020 Loss on Sales and Disposal of Property, Plant and Equipment 3,690 1,550 Gain on Sales of Property, Plant and Equipment 1,626 3,081 Additional Allowance for Early Retirement 7,736 298 Accrued Loss on Investment Securities, etc. 2,699 103 Increase in TAR 79,965 38,494 Increase CiDecrase in Inventories 5,723 29,696 Increase CiDecrase in Inventories 5,723 29,696 Increase in Accounts Receivable 9,654 4,320 Increase in Accounts Receivable 9,654 4,320 Increase (Decrease) in Accounts Payable 21,719 5,267 Others 3,947 4,069 Others 3,947 4,069 Interest Paid 7,417 617 Payments for Additional Allowance for Early Retirement 7,417 617 Payments for Additions to Property, Plant and Equipment 7,882 10,735 Others 7		,	
Increase (Decrease) in Reserve for Repairs	` /	2,360	
Interest Expense		-	· · · · · · · · · · · · · · · · · · ·
Interest Expense	`	970	742
Equity in Earnings of Affiliates	Interest and Dividend Income	598	609
Adjustment of Assets to be Transferred on Merger	Interest Expense	967	1,244
Loss on Withdrawal from Business	Equity in Earnings of Affiliates	518	295
Loss on Withdrawal from Business		_	2,202
Loss on Sales and Disposal of Property, Plant and Equipment 1,626 3,081		-	3,020
Gain on Sales of Property, Plant and Equipment 1,626 3,081 Additional Allowance for Early Retirement 7,736 298 Accrued Loss on Investment Securities, etc. 2,699 103 Increase in TAR 79,965 38,049 Increase in Accounts Receivable 9,654 4,230 Increase in Accounts Receivable 21,719 5,267 Others 3,947 4,069 The County of the Counts Payable 21,719 5,267 Others Sub-Total 5,887 87,654 Interests and Dividends Income Received 7,90 740 Interest Paid 1,004 1,288 Payments for Additional Allowance for Early Retirement 7,417 617 Income Taxes Paid 7,882 10,735 Net Cash Provided by Operating Activities 9,927 75,753 Cash Flows from Investing Activities 9,927 75,753 Cash Flows from Sales of Property, Plant and Equipment 7,569 13,623 Proceeds from Sales of Property, Plant and Equipment 7,569 13,623 Payments for Additions to I		3,690	*
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	Casn and Casn Equivalents at the End of the Period	4,402	4,158

⁽Note) 1. Amounts are shown in truncated Million Yen.

^{2.} Due to the merger with Tonen Corporation on July 1, 2000, comparison with previous accounting year is omitted.

Notes Related to Consolidated Financial Statements

- 1. The Scope of Consolidation
 - + Consolidated Subsidiaries, 14 Companies : See "1. Profile of The Companies Group"
 - + Subsidiaries Newly Consolidated,

3 Companies: TonenGeneral Kaiun Y.K.,

Kawasaki Polyolefine Holdings Y.K., Exxon International Funding Limited

+ Subsidiaries Newly Eliminated

from Consolidation, 18 Companies: Kygnus Sekiyu Seisei K.K., Tonen Tanker K.K.,

General Kaiun K.K., K.K.Daimaru, General Hayway K.K.,

Hokuyu Sekiyu K.K., Taihei Bussan K.K.,

Keiyo Sekiyu Hanai K.K., Saitama Sekiyu Hanbai K.K., Yuai Sekiyu K.K., Taisei Kogyo Sekiyu Hanbai K.K., Tokai Chuo Sekiyu K.K., Kanasai Chuo Sekiyu K.K.,

Lily Sekiyu K.K., Kibo Sekiyu Hanbai K.K.,

Azuma Sekiyu K.K., General Bussan K.K., Tohpren Corp.

- + Non-Consolidated Subsidiaries 1 Compan Kyushu Eagle K.K.
- 2. The Scope of Application of Equity Method
 - + Affiliaates accounted by Equity Method

5 Companies : See "1. Profile of The Companies Group"

+ Non-Equity Method Companies : A No

A Non-consolidated Subusidiary and 5 Connected Companies

3. The Scope of the Accounting Period of Consolidated Companies

The closing dates of consolidated companies are the same dates as that of the company.

- 4. Important Accounting Policies
 - (1) Costing Methods for Securities

Stocks of Subsidiaries and Related Companies--- Moving Average at Cost

- Others

Marketable --- Market Value on December 31, 2001

(Unrealized Holding Gain or Loss is directly charged to Shareholders' Equity and Cost of Sales is based on

Moving Average Cost)

Non-Marketable --- Moving Average at Cost

Costing Method for Derivative Transactions, etc. --- Current Market Value

Costing Methods for Inventories

- Products, Goods, Unfinished Products, Crude and Raw Materials
 - --- LIFO at the Lower of Cost or Market
- Supplies --- Moving Average at Cost
- Products And Crude Oil In Transit --- Cost by Vessel

(2) Depreciation Method for Fixed Assets

- Property, Plant and Equipmet --- Declining-Balance Method
- Intangible Assets --- Straight-line Method

In-House computer software is amortized in straight-line method over the economic useful life (5 years) when they are in service.

(3) Calculation Procedure for Important Reserve

- Reserve for Bad Debt

To provide for the losses due to bad debt, TG and Consolidated Subsidiaryies have accrued an estimated reserve for bad debt on ordinary receivables based on experienced bad debt ratio; and on highly doubtful receivables based on individual customers' financial position.

- Reserve for Accrued Pension Costs

To provide for the payment of employees' postretirement benefits, TG and Conslideated Subsidiaries have accrued an estimated reserve based on projected benefit obligation and estimated pension plan asset as of December 31, 2001. The retroactive costs incurred due to the pension accounting adoption (13,149M yen) has been charged to expense (Extraordinary Loss) at a lump sum basis in this accounting period.

Moreover, any different cost caused by the actuarial calculation for retirement benefits are amortized on a declining balance method over the certain years (12 years) within the average employees' remaining service years as incurred and expensed starting from the following accounting years. Prior service obligations are amortized on a straight-line method over the certain years (15.5 years) within the average employees' remaining service years as incurred.

- Reserve for Retirement Allowance for Officers

To provide for the payment of officers' postretirement, TG and Consolidated Subsidiaries have accrued the estimated total amount of lump sum retirement allowance for current officers if they retired at December 31, 2001.

- Reserve for Repairs

TG and 2 Consolidated Subsidiaries have accrued an estimated reserve for periodic tank opening inspection expenses, as required by The Fire Service Law, based on past actual payments; and for turnaround repair expenses relating to machinery & equipment based on actual payments and repair plans.

(4) Translation Method for Important Foreign Currency Assets and Liabilities Foreign currency assets and liabilities were converted into yen at spot rate at the closing date and any converted gain/loss between the booking rate and the closing rate were recorded as the foreign exchange gain/loss.

(5) Important Finance Lease Transaction

Finance lease without transfer of ownership of leased items are treated in the same way as ordinary lease transaction, not capitalized.

(6) The accounting method for consumption tax, etc. excludes the consumption tax, etc. from sales revenue and purchase cost etc.

5. The Scope of the Evaluation of Assets and Liabilities

Assets and liabilities of the consolidated companies are evaluated by the partly market price basis method.

6. The Scope of the Amortization of Consolidation Adjustments Accounts

The consolidation adjustments accounts are amortized by the stream line method over five years. In addition, when the amount is immaterial, the consolidation adjustments accounts are amortised in lump-sum basis in the consolidated accounting period when the consolidation adjustment accounts were included. However, on condition that the period of the amortization is estimatble and less than five years, the consolidation adjustments accounts are amortized by the stream line method over the estimated years.

7. The Scope of the Retained Earnings Distribution

- (1) Consolidated Statement of Retained Earnings is drawn up based on the appropriation during the current accounting period of consolidated subsidiaries.
- (2) The earned surplus reserve of consolidated subsidiaries has included the share generated after the day which acquired the stocks in the surplus.
- 8. The Range of Cash and Cash Equivalents at the Consolidated Cash Flow Statement

The capital at the consolidated cash flow statement consist of the cash in hand, deposits which are drawable at any time, and short term investments which are easy to convert, little volatility, and their refund period are less than about three months.

Additional Information

1. Pension Accounting

Starting from this accounting period, TG and Consolidated Subsidiaries have adopted the accounting standards on the postretirement benefits ("Opinion on Establishment of Accounting Regulation on Postretirement Benefit (Corporate Accounting Council, June 16, 1998)). As a result, as compared with the procedure TG and Consolidated Subsidiaries had taken, the Accrued Pension Expenses include Lump-sum Recongnition of Retroactive Costs due to Pension Accounting has increased by has 7,407M yen. The retroactive costs incurred due to the pension accounting adoption (13,149M yen) has been changed to Extraordinary Loss at a lump-sum basis in this accounting period, the Ordinary Income has increased by 5,741M yen, the Net Income Before Income Tax has decreased by 7,047M yen.

Due to the adoption of the pension accounting in the accounting period, reserve for retirement allowance, was redefined as the reserve for accrued pension costs. Responding to this change, the severance allowance payable within the next one year of 3,350M yen in the reserve for retirement allowance was reclassified to Others in current liabilities, and remaining severance allowance of 9,530M yen was reclassified to Others in long-term liabilities.

2. Financial Instruments Accounting

Starting from this accounting period, TG and Consolidated Subsidiaries have adopted the accounting standards for the financial instruments ("Opinion on Establishment of Accounting Regulation on Financial Instruments" (Business Accounting Council, January 22, 1999)) and changed the costing methods for for Marketable Securities and Derivative Transactions, and also changed calculation standards for Bad Debt Reserve. As a result, Ordinary Income and Net Income before Income Tax have increased by 740M yen respectively, as compared with the procedure TG and Consolidated Subsidiaries had taken in the previous accounting period.

Also, as a result of the mark to market revaluation of Other Securities, Investment in Securities increased by 5,055M yen, Deferred Tax Assets decreased by 2,046M yen and Unrealized Holding Gains on Securities in the Shareholders' Equity increased by 3,009M yen respectively.

In addition, TG and Consolidated Subsidiaries examined the holding purpose of Marketable Securities at the beginning of this accounting period and decided to transfer all of the amount to Investment in Securities account. Monetary Fund Trust, 1,834M yen, in the Long Term Deposit account also were transferred to Investment in Security account. As a result, Marketable Securities account in Current Assets Section decreased by 7,815M yen and Investment Securities in Investments and Other Assets Section increased by 9,649M yen and Other in Investments and Other Assets Section decreased by 1,834M yen respectively.

3. Foreign Currency Transaction Accounting

Starting from this accounting term, TG and Consolidated Subsidiaries have adopted revised accounting standards on the foreign currency transactions ("Opinion on Establishment of Revised Accounting Regulation on Foreign Currency Transaction" (Corporate Accounting Council, October 22, 1999)). The impact of this change to the Income Statement is not material.

Although Foreign Currency Transaction Adjustments was conventionally included and disclosed on Assets, it is disclosing on Shareholders' Equity as a deduction item in this consolidated accounting period.

Notes

1. Consolidated Balance Sheet

		_	As of Dec. 31, 2000	As of Dec. 31, 2001
(1) Accumulated Depr	eciation	:	723,087 M Yen	723,672 M Yen
on Property, Pla	ant and Equipment			
(2) Long-term Allowa	nce for Bad Debt	:	488 M Yen	1,057 M Yen
(3) Contingent Liabilit	ies	:	9,082 M Yen	10,404 M Yen
(4) Treasury Stocks	No. of Shares	:	8,920 Shares	105,475 Shares
	Amount	:	5 M Yen	98 M Yen

(5) In the Loan Participation dealt by a consolidated subsidiary, total principal amount of Loans Receivable sold to the third party recorded in accordance with the Report No.3 of The Accounting Institution Committee of The Japanese Institute of Certified Public Accountants, issued on June 1, 1995 was 242,659M yen.

2. Consolidated Statement of Cash Flows

(1) Relation between Cash and Cash Equivalents at Year-end and Some Accounts on Consolidated Balance Sheet

	As of Dec. 31, 2000	As of Dec. 31, 2001
Cash on Hand and in Bank	4,402 M Yen	4,158 M Yen
Cash and Cash Equivalents	4,402 M Yen	4,158 M Yen

(2) Details of Assets and Liabilities of a Newly Consolidated Subsidiary, which was Purchased in 2001

Exxon International Funding Limited was Acquired and Newly Consolidated. Details of the Assets and Liabilities at the Acquisition and the Relation between Purchase Price and Payments (Net Amount) for the Acquisition are as follows:

24,725 M Yen
-2,100
-24
22,600 M Yen
-
22,600 M Yen
•

3. Lease Transaction

Finance lease without transfer of ownership of leased items to Lessee

(1) Acquisition Equivalent Amount, Accumulated Depreciation Equivalent Amount an Outstanding Balance as of December 31, 2001

	As of Dec. 31, 2000	As of Dec. 31, 2001
	Tool, Furniture and Fixture	Tool, Furniture and Fixture
Acquisition Equivalent Amount Accumulated Depreciation	4,164 M Yen	1,646 M Yen
Equivalent Amount	3,268 M Yen	1,239 M Yen
Outstanding Balance	896 M Yen	407 M Yen

(Note) Acquisition equivalent amount includes interest equivalent expense
These amount should be separately disclosed. However, we do not disclose thei
because they are very small in comparison with total property, plant and equipmen

(2) Outstanding Balance of Accrued Lease Fees as of December 31, 2001

	As of Dec. 31, 2000	As of Dec. 31, 2001
Due One Year	596 M Yen	214 M Yen
Over One Year	300 M Yen	193 M Yen
Total	896 M Yen	407 M Yen

(Note) Outstanding Balance of accrued lease expense as of December 31, 2001 include interest equivalent expense. These amount should be separately disclosed However, we do not disclose them because they are very small in comparison wit total property, plant and equipment.

(3) Lease Expenses paid and Depreciation Expenses for 2001

	As of Dec. 31, 2000	As of Dec. 31, 2001
Lease Expense Paid	772 M Yen	530 M Yen
Depreciation Equivalent	772 WI TON	330 W Ten
Expense	772 M Yen	530 M Yen

(4) Calculation Method of Depreciation

Straight Line Method with no residual value

4. Current Market Value of Securities, etc.

2000 (As of December 31, 2000)

Current Market Value of Securities, etc.

(Unit : Million Yen)

Туре	Book Value	Market Value	Unrealized Holding Gain/Loss
Current Assets			
Stocks	7,760	20,877	13,117
Bonds	-	-	-
Others	84	166	82
Sub-Total	7,844	21,044	13,199
Fixed Assets			
Stocks	1,246	1,508	261
Bonds	9	9	0
Others	-	-	-
Sub-Total	1,255	1,518	262
Grand Total	9,100	22,562	13,462

(Note) 1. Valuation Method

(1) Listed Marketable Stocks

Based on the closing price at Tokyo

Stock Exchange.

(2) Over-the-counter Stocks

Based prices announced by Japan Security

Association.

2. Book value of non-listed Securities which are not disclosed above and recorde as Fixed Assets in the Consolidated Balance Sheet.

Non-Listed Stocks 33,893 M Yen

(Excluding Over-the-counter Stocks)

(Including Related Companies) (49 M Yen) Bonds, etc. 6 M Yen

2001 (As of December 31, 2001)

Marketable Securities

(1) Other Securities with Market Value

(Unit: Million of Yen)

	Туре	Purchase Price	Book Value	Gain/Loss
	(1) Stocks	3,727	9,356	5,628
	(2) Bonds	-	-	-
Current Maket Value	National & Local	-	-	-
exceeds the Book Balue	Government Bonds			
	Corporate Bonds	-	-	-
	Others	-	-	-
	(3) Others	-	-	-
	Sub-Total	3,727	9,356	5,628
	(1) Stocks	5,339	4,577	-762
	(2) Bonds	-	-	-
Current Maket Value	National & Local	10	10	-
not exceeds the Book Balue	Government Bonds			
	Corporate Bonds	-	-	-
	Others	-	-	-
	(3) Others	-	-	_
	Sub-Total	5,349	4,587	-762
Total		9,077	13,943	4,866

(Note) TG and Consolidated Subsidiaries have taken Evaluation Loss Accounting for Marketable Securities (61M yen) in this Consolidated Accounting Period.

(2) Available-for-Sale Securities which were sold during in this Consolidated Accounting Period

(Unit: Million of Yen)

Sales Amounts	Total Amounts Gain on Sales of Securities	Total Amounts Loss on Sales of Securities	
74	65	11	

(3) Contents of Non-Marketable Securities

(Unit: Million of Yen)

	Book Value	Notes
Other Securities		
Non-Listed Stocks	31,362	
Deposit in Trust Funds	1,834	
Investment Securities	17	

5. Derivative Transactions

2000 (as of December 31, 2000)

Contract Amounts, Market Value and Unrealized Gain/Loss of Derivatives Transaction

(1) Information related to Currency

In accordance with the "Accounting Regulation on Foreign Currency Transactions", derivative transactions assign to Foreign Currency Assets and Liabilities are not disclosed

(2) Information related to Interest

(Unit: Million of Yen)

Classify		Contract Amounts, etc.			Unrealized
CIE	Type		Over 1 Year	Market Value	Holding Gain/Loss
Other than Market Transactions	Swap for Interests Receivable(Variable) Payable(Fixed)	106	-	1	1
	Total	106	-	1	1

(Note) Basis for the Market Value: Based on the prices quoted by the financial institutions dealed with Qualitati information regarding the above derivative transaction is not disclosed.

Qualitative information regarding the above derivative transaction is not disclosed

2001 (as of December 31, 2001)

Contract Amounts, Market Value and Unrealized Gain/Loss of Derivatives Transaction

Information related to Currency

(Unit : Million of Yen)

Classify		Contract Amounts, etc.			Unrealized
Cla	Туре		Over 1 Year	Market Value	Holding Gain/Loss
Other than Market Transactions	Foreign Exchange Forward Contract for Purchase US \$	24,315	-	25,365	1,049
	Total	24,315	-	25,365	1,049

(Note) Basis for the Market Value: Market Value on December 31, 2001 is using the futures quotation Qualitative information regarding the above derivative transaction is not disclosed

1. Segment Information by Business Lin

2000 (January 1, 2000, ~ December 31, 2000)

(Unit : Millions of Yen)

	Oil	Chemicals	Others	Total	Elimination	Consolidated
. Net Sales and Operating Income						
(1) Sales Revenue to Third Parties	1,219,670	83,431	5,075	1,308,177	-	1,308,177
(2) Internal Transactions	214,082	29,818	4,279	248,180	(248,180)	-
Total	1,433,753	113,249	9,355	1,556,357	(248,180)	1,308,177
Operating Expenses	1,410,784	111,813	7,338	1,529,936	(248,049)	1,281,887
Operating Income	22,968	1,435	2,016	26,421	(131)	26,289
. Assets, Depreciations						
and Capital Expenditure						
Assets	1,062,870	128,240	16,203	1,207,314	(212,963)	994,350
Depreciations	15,535	2,281	252	18,068	-	18,068
Capital Expenditure	8,259	1,594	1	9,855	-	9,855

(Note)

- 1. Based on classification of business lines by control business lines in the company.
- 2. Classification method of business lines and major products which belong to each business line:

(1) Oil Products: Gasoline, Naphtha, Jet Fuel, Kerosene, A.D.O., Fuel, Lube, LPG, etc.

(2) Chemical Products : Ethylene, Propylene, Benzene, Tolene, Paraxylene, etc.

(3) Others: Real Estate and Lease, Engineering, Maintenance Service, etc.

3. Due to the merger with Tonen Corporation, the scale of the chemical business was expanded, it changed into Oil, Chemicals and Others segments from Oil and Others segments classification.

2001 (January 1, 2001, ~ December 31, 2001)

(Unit: Millions of Yen)

	Oil	Chemicals	Others	Total	Elimination	Consolidated
. Net Sales and Operating Income						
(1) Sales Revenue to Third Parties	1,922,343	136,482	3,448	2,062,274	-	2,062,274
(2) Internal Transactions	245,403	55,714	4,700	305,817	(305,817)	-
Total	2,167,746	192,196	8,148	2,368,091	(305,817)	2,062,274
Operating Expenses	2,120,317	187,764	7,419	2,315,501	(306,246)	2,009,255
Operating Income	47,428	4,432	729	52,590	428	53,018
. Assets, Depreciations						
and Capital Expenditure						
Assets	965,668	147,540	4,164	1,117,373	(117,023)	1,000,349
Depreciations	22,988	4,548	8	27,544	-	27,544
Capital Expenditure	10,805	3,465	12	14,283	-	14,283

(Note)

- 1. Based on classification of business lines by control business lines in the company.
- 2. Classification method of business lines and major products which belong to each business line:

(1) Oil Products: Gasoline, Naphtha, Jet Fuel, Kerosene, A.D.O., Fuel, Lubricants, LPG, etc.

(2) Chemical Products: Ethylene, Propylene, Benzene, Tolene, Paraxylene, etc.

(3) Others: Real Estate and Lease, Engineering, Maintenance Service, etc.

3. As disclosed in the "Additional Information", starting from this consolidated accounting period, TG and the consolidated subsidiaries have adopted pension accounting. As a result, "Operating Expenses" for this consolidated period, accounting period of the Oil Segment and the Chemical Segment have decreased by 5,417M yen and 324M yen respectively. Also, the "Operating Income" of the Oil Segment and the Chemical Segment have increased by 5,417M yen and 324M yen respectively.

2. Segment Information by Geographical Area

This information is omitted, since Sales Revenues and Assets in the domestic market comprise over than 90% of total Sales Revenues and total Assets respectively in the previous consolidated period and this consolidated period.

3. Overseas Sales

This information is omitted, since Overseas Sales Revenues is less than 10% of consolidated sales revenues in the previous consolidated period and this consolidated period.

2000 (January 1, 2000 ~ December 31, 2000)

The Parent Company

					Relatio	onship					Outstanding
Name	Address	Capital	Business	Equity Ratio.	on		Conte	nts of	Transaction	Account	Balance
				to Total	Representing	on Business	Transa	action	Amount	Title	at
				Voting Right	Officers						Year End
		M Yen						Exchange,	M Yen		M Yen
						Sales of		Purchase,	444,268	TAR	138,363
				Direct		Oil Products		and Sales of			
Esso Sekiyu	Minato-ku	50,000	Sales of	30.6%	1 person	and	Trade	Oil Products	162,772	TAP	29,281
Private Ltd.	Tokyo		Oil Products	Indirect		Providision	Transaction			Account	
				20.3%		of		Providision	5,312	Receivable	1,156
						Services		of		Account	
								Services	2,876	Expenses	346

Transaction Terms and Policies for Determination of Terms, etc.

- (1) Prices in exchange transactions of products were determined in negociation with customers in consideration of fair value market prices
- (2) Sales prices of oil products in other than exchange transactions were determined at fair value market prices
- (3) Accounts receivables and Accouts payables were accrued amounts that the company should be paid or charged to affiliated companie based on "Mutual Service Agreement", "Comprehensive Administrative Service Agreement", "Comprehensive Management Service Agreement" and "Logistics Service Agreement".
- (Note) 1. Exchange transactions were recorded as borrow-loan transactions. Therefore, they were no included in either Sales Revenue or puchase cost
 - 2. In the above amounts, consumption taxes were included in the outstanding balance of accounts recivables and payables, but not included in the transaction amounts.
 - 3. Esso Sekiyu Private Ltd. Became a parent company by obtaining stocks of TG from Esso Eastern Incorporated on May 16, 2000.

Parent Company's Subsidiaries

(1)	1				Relatio	nahin					Outstanding
Name	Address	Capital	Business	Equity Ratio.		nisinp	Conte	nts of	Transaction	Account	Balance
		_		to Total	Representing	on Business	Transa	action	Amount	Title	at
				Voting Right	Officers						Year End
		M Yen						Exchange,	M Yen		M Yen
						Sales of		Purchase,	281,920	TAR	116,826
						Oil Products		and Sales of			
Mobil Sekiyu	Minato-ku	11,000	Sales of	Direct	1 person	and	Trade	Oil Products	57,487	TAP	10,784
Private Ltd.	Tokyo		Oil Products	20.3%		Providision	Transaction			Account	
						of		Providision	2,846	Receivable	110
						Services		of		Account	
								Services	703	Expenses	10

Transaction Terms and Policies for Determination of Terms, etc.

- (1) Prices in exchange transactions of products were determined in negociation with customers in consideration of fair value market prices.
- (2) Sales prices of oil products in other than exchange transactions were determined at fair value market prices.
- (3) Accounts receivables and Accouts payables were accrued amounts that the company should be paid or charged to affiliated companies based on "Comprehensive Administrative Service Agreement", "Comprehensive Management Service Agreement" and "Logistics Service Agreement".
- (Note) 1. Exchange transactions were recorded as borrow-loan transactions. Therefore, they were no included in either Sales Revenue or puchase cost.
 - 2. In the above amounts, consumption taxes were included in the outstanding balance of accounts recivables and payables, but not included in the transaction amounts.

(2)											
					Relatio	onship					Outstanding
Name	Address	Capital	Business	Equity Ratio.	on		Conte	nts of	Transaction	Account	Balance
				to Total	Representing	on Business	Transa	action	Amount	Title	at
				Voting Right	Officers						Year End
		M Yen							M Yen		M Yen
ExxonMobil									2,374	Account	503
Business	Minato-ku	3	Administrative	None	1 person	Administrative	Trade	Providision		Receivable	
Services	Tokyo		Servises			Servises	Transaction	of			
Private Ltd.								Services	4,600	Account	956
										Payable	

Transaction Terms and Policies for Determination of Terms, etc.

Accounts receivables and Accouts payables were accrued amounts that the company should be paid or charged to affiliated companie based on "Comprehensive Administrative Service Agreement".

(Note) In the above amounts, consumption taxes were included in the outstanding balance of accounts recivables and payables, but not included in the transaction amounts.

					Relatio	nship					Outstanding
Name	Address	Capital	Business	Equity Ratio.	on		Conte	nts of	Transaction	Account	Balance
				to Total	Representing	on Business	Transa	action	Amount	Title	at
				Voting Right	Officers						Year End
		M Yen							M Yen		M Yen
ExxonMobil									815	Account	148
Marketing	Minato-ku	3	Merketing	None	1 person	Merketing	Trade	Providision		Receivable	
Services	Tokyo		Sales			Sales	Transaction	of			
Private Ltd.								Services	1,597	Account	282
										Payable	

Transaction Terms and Policies for Determination of Terms, etc.

Accounts receivables and Accouts payables were accrued amounts that the company should be paid or charged to affiliated companie based on "Comprehensive Management Service Agreement".

(Note) In the above amounts, consumption taxes were included in the outstanding balance of accounts recivables and payables, but not included in the transaction amounts.

Other Companies (ExxonMobil Subsidiary)

(1)				<u>.</u>							
					Relatio	onship					Outstanding
Name	Address	Capital	Business	Equity Ratio.	on		Conte	nts of	Transaction	Account	Balance
				to Total	Representing	on Business	Trans	action	Amount	Title	at
				Voting Right	Officers						Year End
		K US. \$							M Yen		M Yen
ExxonMobil Aisia Pacific	Singpore	37,320	Sales of Oil Products	None	None	Sales and Purchase of	Trade	Sales of Oil Products	8,730	TAR	1,211
Private Ltd.						Oil Products		Puchase of Oil Products	/	TAP	5,728

Transaction Terms and Policies for Determination of Terms, et

Purchase and sales prices of oil products in other than exchange transactions were determined at fair value market pri

(Note) Comsumption tax was excluding from the amoun

(2)					Relatio	onship					Outstanding
Name	Address	Capital	Business	Equity Ratio.			Conte		Transaction	Account	Balance
				to Total	Representing	on Business	Trans	action	Amount	Title	at
				Voting Right	Officers						Year End
		K US. \$							M Yen		M Yen
ExxonMobil Sales and	Fairfax Virginia	50,666	Sales of Oil Products	None	None	Sales and Purchase of		Sales of Oil Products and Crude	,	TAR	236
Supply	U.S.A.		and Crude			Oil Products and Crude	Transaction	Puchase of Crude	165,269	TAP	39,056

Transaction Terms and Policies for Determination of Terms, etc.

Purchase and sales prices of oil products in other than exchange transactions were determined at fair value market prices

(Note) Comsumption tax was excluding from the amount

2001 (January 1, 2001 ~ December 31, 2001)

(1) The Parent Company and Main Corporate Shareholders

						Relatio	nship					Outstanding
Attribute	Name	Address	Capital	Business	Equity Ratio.	on		Conte	nts of	Transaction	Account	Balance
					to Total	Representing	on Business	Transa	action	Amount	Titles	at
					Voting Right	Officers						Year End
			M Yen							M Yen		M Yen
							Sales of		Purchase,	651,988	TAR	156,344
					Direct		Oil Products		and Sales of			
Parent	Esso Sekiyu	Minato-ku	50,000	Sales of	28.4%	1 person	and	Trade	Oil Products	173,984	TAP	59,737
Company	Private Ltd.	Tokyo		Oil Products	Indirect		Providision	Transaction			Account	
					22.5%		of		Providision	7,417	Receivable	1,140
							Services		of		Account	
									Services	3,901	Expenses	536

Transaction Terms and Policies for Determination of Terms, etc.

- (1) Sales prices of oil products were determined at fair value market prices.
- (2) Accounts receivables and Accouts payables were accrued amounts that the company should be paid or charged to affiliated companies based on "Comprehensive Administrative Service Agreement", "Comprehensive Management Service Agreement" and "Logistics Service Agreement".
- (Note) In the above amounts, consumption taxes were included in the outstanding balance of accounts receivables and payables, but not included the transaction amounts.

(2)Officers and Main Individual Shareholders

With no applicable matter

(3)Subsidiaries

With no applicable matter

(4)Affiliated Companies

						Relatio	nship					Outstanding
Attribute	Name	Address	Capital	Business	Equity Ratio.	on		Conte	nts of	Transaction	Account	Balance
					to Total	Representing	on Business	Transa	action	Amount	Titles	at
					Voting Right	Officers						Year End
			M Yen						Exchange,	M Yen		M Yen
							Sales of		Purchase,	560,566	TAR	118,550
Parent							Oil Products,		and Sales of			
Company's	Mobil Sekiyu	Minato-ku	1,100	Sales of	Direct	1 person	Providision	Trade	Oil Products	86,468	TAP	20,173
Subsidiaries	Private Ltd.	Tokyo		Oil Products	22.5%		of Services	Transaction			Account	
							and		Providision	4,614	Receivable	790
							Group		of		Account	
							Finance		Services	1,674	Expenses	250
									Group		Short-term	
									Finance	-	Loans	2,205

Transaction Terms and Policies for Determination of Terms, etc.

- (1) Sales prices of oil products were determined at fair value market prices.
- (2) Accounts receivables and Accouts payables were accrued amounts that the company should be paid or charged to affiliated companies based on "Comprehensive Administrative Service Agreement", "Comprehensive Management Service Agreement" and "Logistics Servic Agreement".
- (Note) In the above amounts, consumption taxes were included in the outstanding balance of accounts receivables and payables, but not included the transaction amounts.

						Relatio	onship					Outstanding
Attribute	Name	Address	Capital	Business	Equity Ratio.	on		Conte		Transaction	Account	Balance
					to Total	Representing	on Business	Transa	action	Amount	Titles	at
					Voting Right	Officers						Year End
			M Yen							M Yen		M Yen
Parent	ExxonMobil									6,979	Account	585
Company's	Business	Minato-ku	3	Administrative	None	1 person	Administrative	Trade	Providision		Receivable	
Subsidiaries	Services	Tokyo		Servises			Servises	Transaction	of			
	Private Ltd.								Services	14,991	Account	1,596
											Expenses	

Transaction Terms and Policies for Determination of Terms, etc.

Accounts receivables and Accouts payables were accrued amounts that the company should be paid or charged to affiliated companies based on "Comprehensive Administrative Service Agreement".

(Note) In the above amounts, consumption taxes were included in the outstanding balance of accounts receivables and payables, but not included the transaction amounts.

						Relatio	onship					Outstanding
Attribute	Name	Address	Capital	Business	Equity Ratio.	on		Conte	nts of	Transaction	Account	Balance
					to Total	Representing	on Business	Transa	action	Amount	Titles	at
					Voting Right	Officers						Year End
			M Yen							M Yen		M Yen
Parent	ExxonMobil									2,930	Account	257
Company's	Marketing	Minato-ku	3	Merketing	None	1 person	Merketing	Trade	Providision		Receivable	
Subsidiaries	Services	Tokyo		Sales			Sales	Transaction	of			
	Private Ltd.								Services	3,979	Account	392
											Expenses	

Transaction Terms and Policies for Determination of Terms, etc.

Accounts receivables and Accouts payables were accrued amounts that the company should be paid or charged to affiliated companies based on "Comprehensive Management Service Agreement".

(Note) In the above amounts, consumption taxes were included in the outstanding balance of accounts receivables and payables, but not included the transaction amounts.

Attribute	Name	Address	Capital	Business	Equity Ratio. to Total Voting Right	Representing		Conte Trans		Transaction Amount	Account Titles	Outstanding Balance at Year End
ExxonMobil Affiliated	ExxonMobil Aisia Pacific	Singpore	K US. \$	Sales of Oil Products	None	1 person	Sales and Purchase of		Sales of Oil Products	M Yen 7,431	TAR	M Yen
Company	Private Ltd.		ŕ			•	Oil Products		Puchase of Oil Products		TAP	3,255

Transaction Terms and Policies for Determination of Terms, etc.

Purchase and sales prices of oil products in other than exchange transactions were determined at fair value market prices.

(Note) Comsumption tax was excluded from the amount.

						Relatio	nship					Outstanding
Attribute	Name	Address	Capital	Business	Equity Ratio.	on		Conte	nts of	Transaction	Account	Balance
					to Total	Representing	on Business	Transa	action	Amount	Titles	at
					Voting Right	Officers						Year End
			K US. \$							M Yen		M Yen
ExxonMobil Affiliated	ExxonMobil Sales and	Fairfax Virginia	50,665	Sales of Oil Products	None	None	Sales and Purchase of		Sales of Oil Products and Crude	- ,	TAR	3,140
Company	Supply	U.S.A.		and Crude			Oil Products and Crude	Transaction	Puchase of Crude	711,710	TAP	36,190

Transaction Terms and Policies for Determination of Terms, etc.

Purchase and sales prices of oil products in other than exchange transactions were determined at fair value market prices.

(Note) Comsumption tax was excluded from the amount.

						Relatio	nship					Outstanding
Attribute	Name	Address	Capital	Business	Equity Ratio.	on		Conter	its of	Transaction	Account	Balance
					to Total	Representing	on Business	Transa	ction	Amount	Titles	at
					Voting Right	Officers						Year End
			K US. \$							M Yen		M Yen
ExxonMobil	Esso Capital			Financing			Group	Non-	Interest		Short-term	
Affiliated	B.V.	Netherlands	670,400	Vehicle for	None	None	Finances	Operating	Expenses	49	Loans	38,200
Company				Affiliates				Transaction			Payable	

Transaction Terms and Policies for Determination of Terms, etc.

Lease conditions are made into the level equivalent to the financial market in Japan

. Productions, Consignments and Sales

1. Actual Production Volume

Actual production volume by segment of business lines.

(Unit:KKl, KTon)

Segment by Business Line	2001 (Jan. 1, 2001 ~ Dec. 31, 2001)	Comparison % with Previous Accouting Period	Main Products
Oil Products	37,034		Gasoline, Naphtha, Kerosene, A.D.O, LPG,etc.
Chemical Products	3,080	-	Ethylene, Propylene, etc.

(Note) (1) The volume shown above is the total volume produced by the consolidated refining companie (2) Due to the merger with Tonen Corporation on July 1, 2000, comparison with previous accounting period is omitted.

2. Actual Consignment Volume

No consolidated companies received an order of consignment from a third party in this accouting perio

3. Actual Sales Amounts

Actual sales amounts by segment of business lines.

(Unit:Millions of Yen)

Segment by Business Line	2001 (Jan. 1, 2001 ~ Dec. 31, 2001)	Comparison % with Previous Accouting Period	Main Products
Oil Products	1,922,343	-	Gasoline, Naphtha, Kerosene, A.D.O, LPG,etc.
Chemical Products	136,482	-	Ethylene, Propylene, etc.
Others	3,448	-	Real Estate and Lease, Maintenance Service, etc.
Total	2,062,274	-	

(Note) (1) Actual Sales Amounts to Major Customers

(Unit:Millions of Yen)

Customers	2001 (Jan. 1, 2001 ~ Dec. 31, 2001)	Comparison % with Previous Accouting Period	Main Products	vs. Total Sales Amounts
Esso Sekiyu Private Ltd.	651,988	-	Gasoline, Kerosene, A.D.O, LPG,etc.	31.62%
Mobil Sekiyu Private Ltd.	560,566	-	Gasoline, Kerosene, A.D.O, LPG,etc.	27.18%

- (2)No consumption tax is included in the above amounts
- (3) The above actual sales volume shows sales amount to each customer
- (4)Due to the merger with Tonen Corporation on July 1, 2000, comparison with previous accounting period is omitted.