Financial Results for FY 2016 1H

- From April 1, 2016 to September 30, 2016 -

Representative Director, President

Yukio Uchida

Director, Senior Vice President

Kunimitsu Oba

November 8, 2016



Agenda



Summary of the settlement of accounts

- Business Environment
- Outline of Financial Results for FY2016 1H and Forecast for FY2016
- Initiatives for Improving the Profit and CAPEX
- Basic policies in FY2016
- Initiatives in FY2016
- Shareholder Return Policy

Financial Results for FY2016 1H Forecast for FY2016

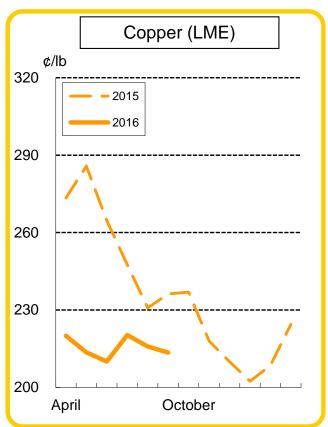
- Financial Results for FY 2016 1H
- Forecast for FY2016
- Major Topics
- Key Factors
- Sensitivity Analysis

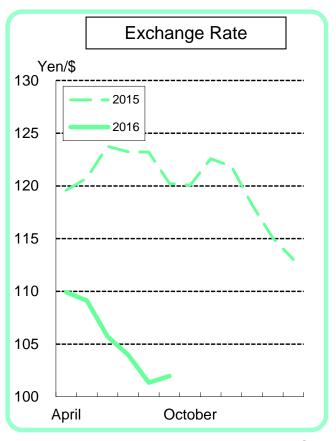


Business Environment 1 (Crude Oil, Copper(LME), FX)

- Crude oil price has increased in a narrow range from 40 dollars per barrel.
- Copper price stays around.
- Yen appreciation progressed.





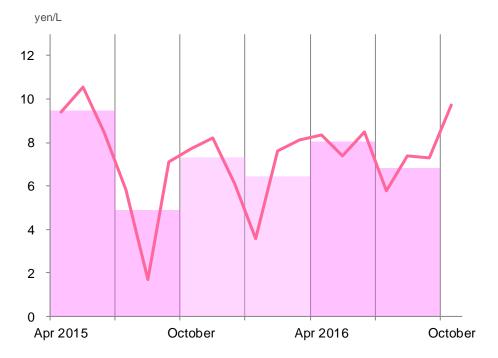


Business Environment 2 Margin of Petroleum Products and Paraxylene

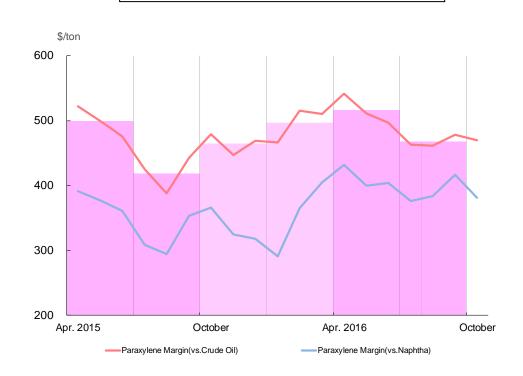


Margin levels of Petroleum Products and Paraxylene are about the same level as 1H FY2015.

Margins of Gasoline, Kerosene, Diesel Fuel and Fuel Oil A



Margin of Paraxylene



Margin = Spot Price – All Japan Crude CIF (including petroleum tax and interest)

^{*} In case of ACP undecided, average price of spot market is adopted.



Outline of Financial Results for FY2016 1H and Forecast for FY2016

*Nearly equal to arrived crude cost -1H: Average from March to August

-Full: Average from March to February

Crude Oil (Dubai)* (\$/bbl)

Copper (¢/lb)

Exchange Rate (Yen/\$)

(JPY billion)

Ordinary Income

-Inventory Valuation

Ordinary Income Excl. Inventory Valuation

Net Income (Loss)

FY2015 Actual		
1H	Full	
57	47	
256	237	
122	120	
(27.7)	(8.6)	
(118.7)	(269.5)	
91.0	260.9	
(44.9)	(278.5)	

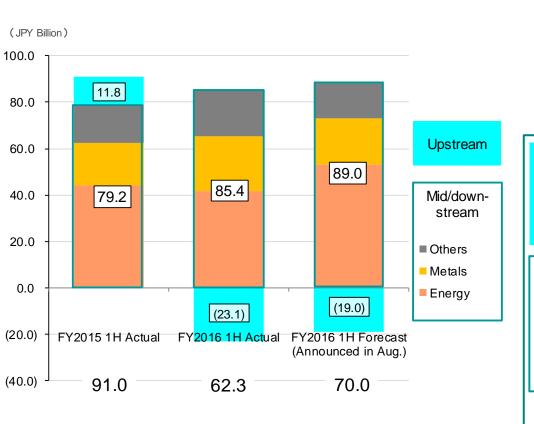
	FY2016 Revised Forecast			
1H (Actual)	Full			
42	43			
216	213			
105	105			
71.0	230.0			
8.7	50.0			
62.3	180.0			
25.4	100.0			

FY2016 Original Forecast	
•••••	1
Full (Announced in May)	
40	
230	
110	
260.0	
40.0	
220.0	
125.0	

Outline of Financial Results for FY2016 1H



Ordinary Income Excl. Inventory Valuation



Key Factors

			EV0040 411
			FY2016 1H
	FY2015 1H Actual	FY2016 1H Actual	Forecast
			(Announced in Aug.)
Crude Price (\$/bbl)*	57	42	42
Copper Price (¢/lb)	256	216	222
Exchange Rate (yen/\$)	122	105	107

^{*}Average from March to August

Upstream

➤ Ordinary income decreased compared to the previous forecast, mainly due to decline of copper price and Caserones profit worsening.

Mid/downstream Ordinary income slightly decreased compared to the previous forecast, mainly due to decline of petroleum products margins

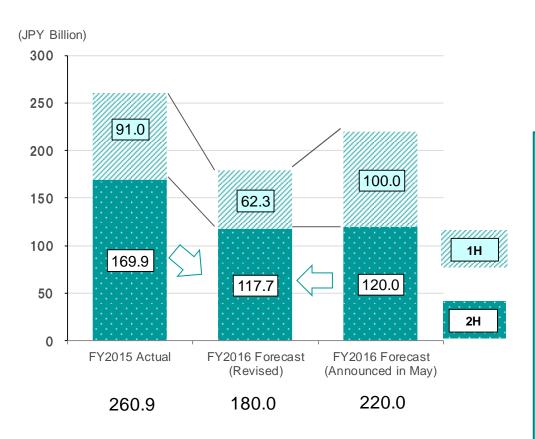


Initiatives for improving the profit and decrease of CAPEX

Outline of Forecast for FY2016



Ordinary Income Excl. Inventory Valuation



Key Factors

	FY2015 Actual	FY2016 Forecast (Revised)		FY2016 Forecast (Announced in May)
		Full Year	(OctMar.)	
Crude Price (\$/Bbl)*	47	43	(45)	40
Copper Price (¢/lb)	237	213	(210)	230
Exchange Rate (yen/\$)	120	105	(105)	110

*Average from March to February



- Ordinary income is expected to decrease, compared to the previous forecast, mainly due to the lower margins of petroleum products, yen appreciation, and decline of copper price.
- ➤ Ordinary income is expected to stay the same level as the previous forecast, due to initiatives for improving the profit, despite yen appreciation and decline of copper price.

Forecast for FY2016 2H

	Revised	Announced in May
Upstream	(6.9)	(22.5)
Mid/downstream	124.6	142.5
Total	117.7	120.0

Initiatives for Improving the Profit and CAPEX



Improving the Profit

Further cost reduction in each segment and productivity improvement of Caserones

	Progress of improving efficiency of
Energy	supply chain and reduction of fixed
	costs

Reduction of OPEX and exploration costs

Metals Implementation of a program for Caserones income improvement

Improving profit by 30 billion yen

CAPEX/Asset Sales

Further decrease of CAPEX from the original plan for FY2016

JPY billion

FY2016 (Forecast)	Revised	Announced in May
Energy	200.0	210.0
E&P	100.0	120.0
Metals	60.0	80.0
Others	20.0	30.0
CAPEX total	380.0	440.0

* Plan of only JX

Asset sales are scheduled to be executed as planned

Basic policies in FY2016



Managerial Resources Allocation, Administration and Generation of Cash Flows

C A P E X

- Decreasing CAPEX
 - -Controlling CAPEX(asset sales deducted) within the amount of depreciation and amortization.
- Shifting the CAPEX allocation field to mid/downstream business
- Dispersing risks by equalizing cash-out in each financial year

Improving balance sheet

Improving and slimming balance sheet by controlling CAPEX and accelerating asset sales.

Basic policies of each businesses

- Upstream: Decreasing CAPEX and restructuring, with selection and concentration. Securing the returns from already invested items (mainly Caserones).
- Mid/Downstream: Strengthening earning capacity through efficiency and cost reduction. Developing businesses based on technology.

Initiatives in FY2016



Managerial Resources Allocation, Administration and Generation of Cash Flows

CAPEX is to be decreased from the original plan / asset sales are scheduled to be executed as planned.

Initiatives in each business

Executed business integration agreement with TonenGeneral Sekiyu K.K.

Energy

- Strengthening earning capacity
- Developing the next core business
- Enhancing technical based and high added value products
- Improving efficiency of supply chain and balancing demand and supply by exporting products
- Signing of SSA and SCA with Vietnam National Petroleum Group (Known as Petrolimex)
- Strengthening the strategic partnership with Petronas, Malaysia (Investment in Petronas LNG9 Sdn Bhd., Supporting LNG marketing)
- Started cooperation with KDDI Corp. in electricity business

Oil & Natural Gas E&P

- Selection and concentration/ Restructuring business
- Improving earning capacity



- Selling working interests in UK North Sea and Australia
- Expanding Indonesia's Tangguh LNG Facility
- Further cost reductions

Metals

 Securing the returns from already invested items (mainly Caserones)



- Planning and executing improvement plan by introducing consulting firm
- Reducing cost and strengthening the improvement of production efficiency

Shareholder Return Policy



Basic Shareholder Return Policy

Redistribute profits by reflecting consolidated business results while striving to maintain stable dividends

Reference) Dividend from FY2010-2016

	2010	2011	2012	2013	2014	2015	2016 (Forecast)
Dividend (yen/share)	15.5	16.0	16.0	16.0	16.0	16.0	16.0
EPS (yen/share)	125	69	64	43	(111)	(112)	40



Financial Results for 1H FY2016 (April 1, 2016 - September 30, 2016)

Outline of 1H FY2016



* Average from March to August (nearly equal to arrived crude cost)

Crude Oil (Dubai)* (\$/bbl)

Copper (¢/lb)

Exchange Rate (Yen/\$)

Net Sales

Operating Income

Non-operating Income (Expenses), Net

Ordinary Income

-Inventory Valuation

Ordinary Income Excl. Inventory Valuation

Special Gain (Loss), Net

Profit attributable to owners of parent

1H FY2015 (Actual)

57 Jan.-Jun.2015 <269> 256 Jan.-Jun.2015 122 <120>

JPY Billion

4,552.6

(45.5)

17.8

(27.7)

(118.7)

91.0

(13.5)

(44.9)

1H FY2016 (Actual)

42 Jan.-Jun.2016 216 <213> Jan.-Jun.2016 105 <112> JPY Billion 3,669.8 47.5 23.5 71.0 8.7 62.3

(23.9)

25.4

Changes				
	-15			-26%
<-56>	-40	<	<-21%>	-16%
<-8>	-17		<-7%>	-14%
	PY Billion			-19%
	+93.0			-
	+5.7			+32%
	+98.7			-
+	127.4			-
	-28.7			-32%
	-10.4			-
	+70.3			<u> </u>

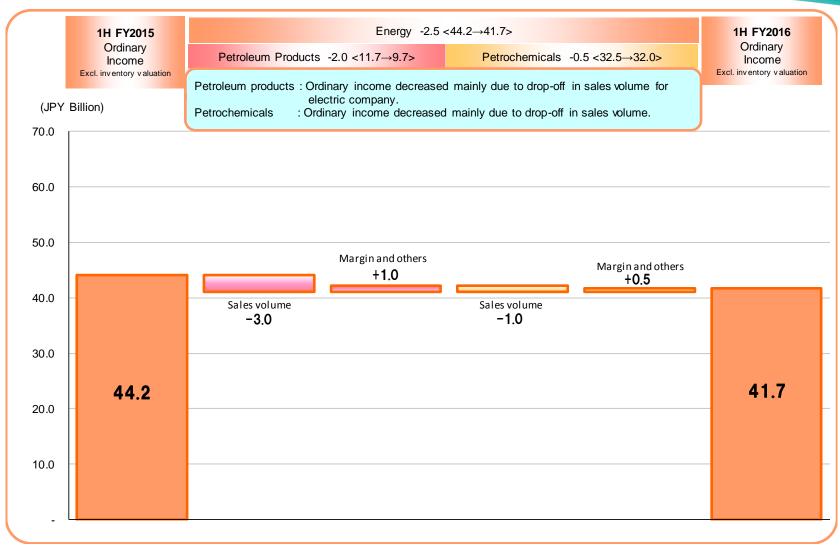
1H FY2015 Actual vs. 1H FY2016 Actual Changes in Ordinary Income (Loss) by Segment



	1H FY2015 (Actual)	1H FY2016 (Actual)	Changes
	JPY Billion	JPY Billion	JPY Billion
Energy	(72.4)	52.2	+124.6
 Inventory Valuation 	(116.6)	10.5	+127.1
Excl. Inventory Valuation	44.2	41.7	-2.5
- Petroleum Products	11.7	9.7	-2.0 -17%
- Petrochemicals	32.5	32.0	-0.5
Oil and Natural Gas E&P	17.3	(2.0)	-19.3
Metals	10.6	0.5	10.195%
 Inventory Valuation 	(2.1)	(1.8)	+0.3
Excl. Inventory Valuation	12.7	2.3	-10.4 -82%
- Upstream	(5.5)	(21.1)	-15.6
- Mid/downstream	18.2	23.4_	+5.2 +29%
Others	16.8	20.3	+3.5 +21%
Total	(27.7)	71.0	+98.7
Excl. Inventory Valuation	91.0	62.3	-28.7 -32%

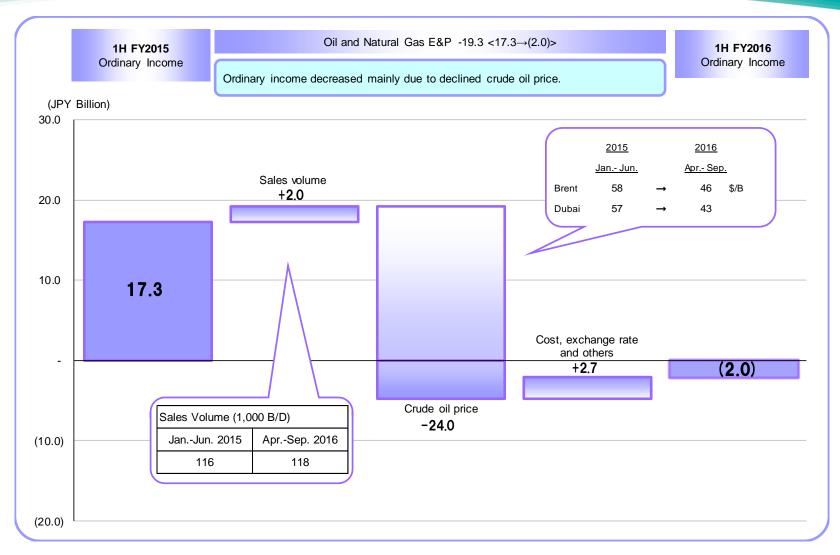
1H FY2015 Actual vs. 1H FY2016 Actual Changes in Ordinary Income - Energy Business -





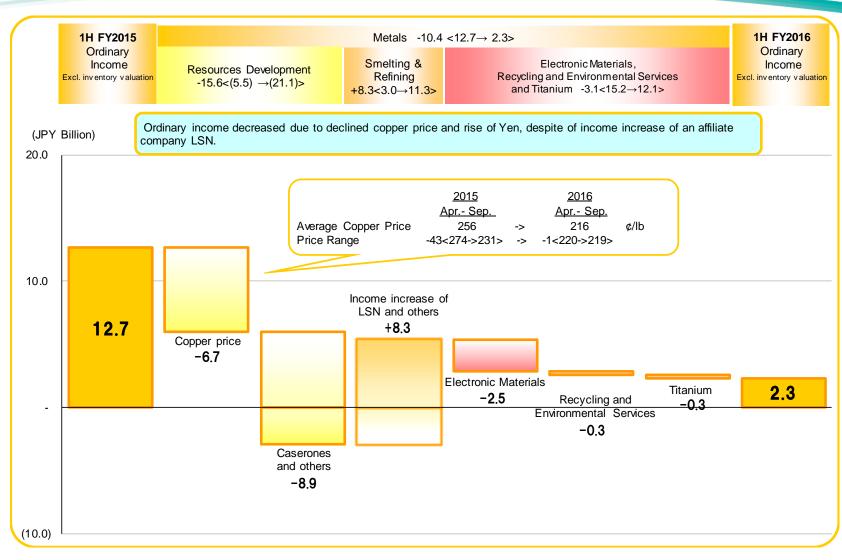
1H FY2015 Actual vs. 1H FY2016 Actual Changes in Ordinary Income - Oil and Natural Gas E&P Business -





1H FY2015 Actual vs. 1H FY2016 Actual Changes in Ordinary Income - Metals Business-

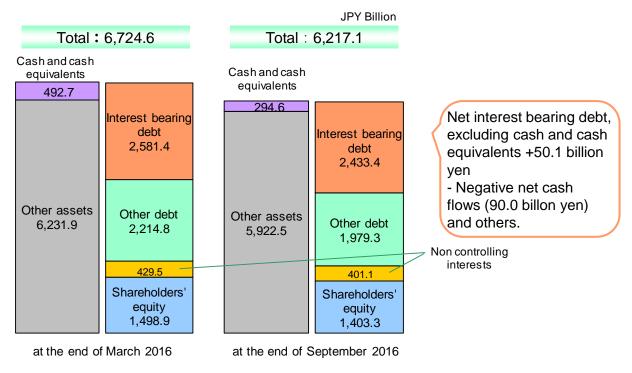




Consolidated Balance Sheets Consolidated Statement of Cash Flows



Consolidated Balance Sheets



	At the end of March 2016 (Actual)	At the end of September 2016 (Actual)
Shareholders' equity ratio	22.3%	22.6%
Net D/E ratio	1.39	1.52

Consolidated Cash Flows

1H	1H FY2016		
	Ordinary income	71.0	
	Depreciation and amortization	118.1	
	Working capital and others	(96.6)	
Cas	h flows from operating activities	92.5	
Cas	h flows from investing activities	(149.4)	
Free	e cash flows	(56.9)	
Divi	dends and others	(33.1)	
Net	cash flows	(90.0)	



Forecast for FY2016

- From April 1, 2016 to March 31, 2017 -

✓ Key Factors (October 2016 - March 2017)

Exchange Rate: 105Yen/\$ Crude Oil: 45\$/bbl Copper Price (LME): 210 ¢/lb

(Dubai spot)

Outline of FY2016 Forecast

JX

* Average from March to Febuary (nearly equal to arrived crude cost)

Crude Oil (Dubai)* (\$/bbl)

Copper (¢/lb)

Exchange Rate (Yen/\$)

Net Sales

Operating Income

Non-operating Income (Expenses), Net

Ordinary Income

-Inventory Valuation

Ordinary Income Excl. Inventory Valuation

Special Gain (Loss), Net

Profit attributable to owners of parent

,			
FY2016			
Original Forecast (Announced in May)	Changes		
40	+3		
JanDec. 2016 <225> 230	<-12> -17		
JanDec. 2016 <111> 110	<-3> -5		
JPY Billion	JPY Billion		
8,800.0	-800.0		
230.0	-40.0		
30.0	+10.0		
260.0	-30.0		
40.0	+10.0		
220.0	-40.0		
(16.0)	-29.0		
125.0	-25.0		

FY20 Revised F					
	43				
JanDec. 2016 <213>	213				
JanDec. 2016 <108>	105				
J	IPY Billion				
8,	8,000.0 190.0				
40.0					
	230.0				
	50.0				
	180.0				
	(45.0)				
	100.0				

(Reference) FY2015				
Actual				
***************************************	47			
JanDec. 2015 <250>	237			
JanDec. 2015 <121>	120			
8,7	37.8			
(62.2)			
	53.6			
	(8.6)			
(2	69.5)			
2	60.9			
(3	21.4)			
(2	78.5)			

FY2016 Original Forecast vs. FY2016 Revised Forecast Changes in Ordinary Income (Loss) by Segment

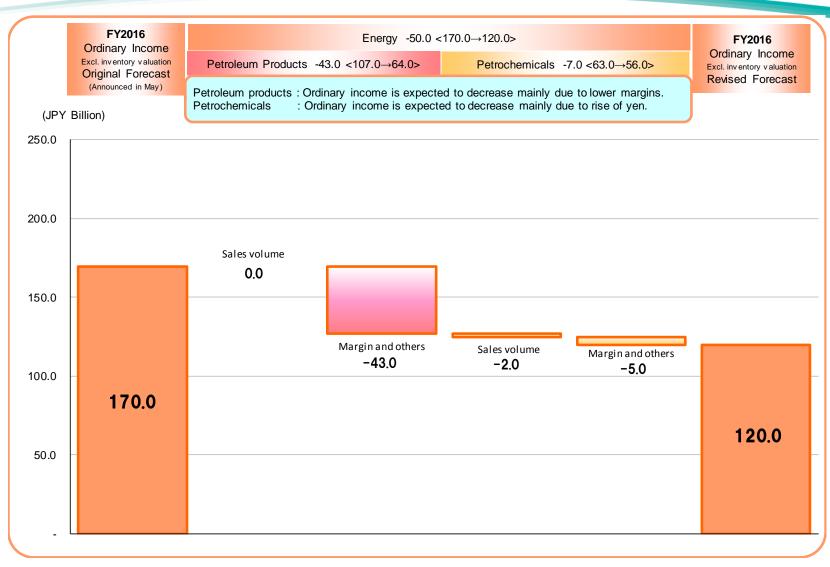


	FY2016 Original Forecast (Announced in May)	Changes	FY2016 Revised Forecast
Energy	JPY Billion 200.0	JPY Billion -35.0	JPY Billion 165.0
- Inventory Valuation	30.0	+15.0	45.0
Excl. Inventory Valuation	170.0	-50.0	120.0
- Petroleum Products	107.0	-43.0	64.0
- Petrochemicals	63.0	-7.0	56.0
Oil and Natural Gas E&P	(23.0)	+23.0	0.0
Metals	40.0	-25.0	15.0
- Inventory Valuation	10.0	-5.0	5.0
Excl. Inventory Valuation	30.0	-20.0	10.0
- Upstream	(17.0)	-13.0	(30.0)
- Mid/downstream	47.0	-7.0	40.0
Others	43.0_	+7.0	50.0
Total	260.0	-30.0	230.0
Excl. Inventory Valuation	220.0	-40.0	180.0

(Reference) FY2015 Actual	
(97.1)	1
(263.8)	
166.7	
89.1	
77.6	
28.2	
13.3	
(5.7)	
19.0	
(24.2)	
43.2	
	١
47.0	
(8.6)	1
260.9	

FY2016 Original Forecast vs. FY2016 Revised Forecast Changes in Ordinary Income - Energy Business -



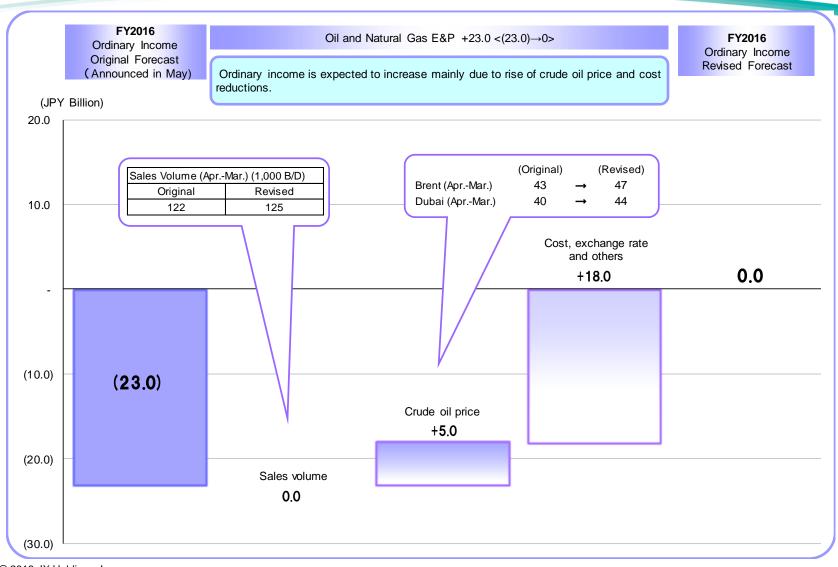


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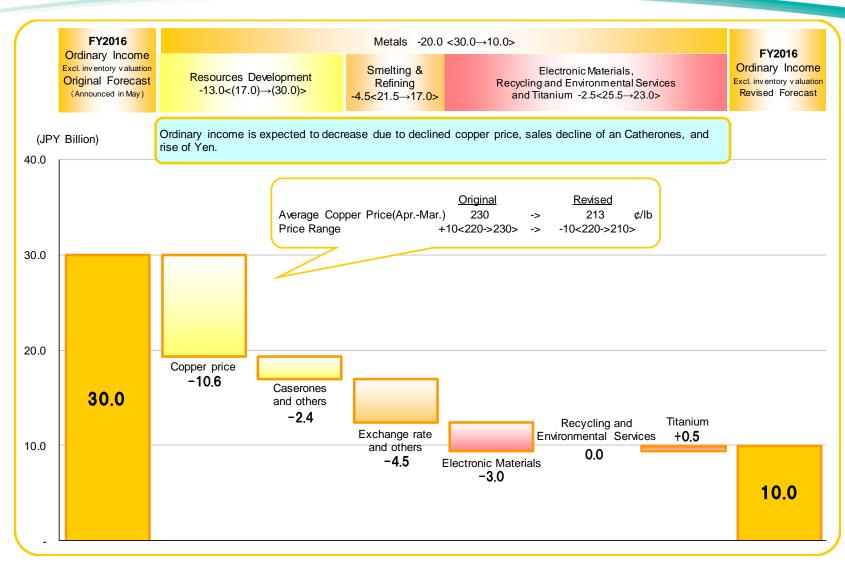
FY2016 Original Forecast vs. FY2016 Revised Forecast Changes in Ordinary Income - Oil and Natural Gas E&P Business-





FY2016 Original Forecast vs. FY2016 Revised Forecast Changes in Ordinary Income - Metals Business -





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Major Topics (from April to October 2016)



JX Holdings

Jul. Issued unsecured bonds (The 12th, 13th, 14th series)

Aug. Execution of Business Integration Agreement and Other Agreements between JX Holdings, Inc., and TonenGeneral Sekiyu K.K.

JX Nippon Oil & Energy

Apr. The retail electricity market has liberalized, JX started the sales.

Apr. Signing of manufacturing license agreement in Astaxanthin with Daesang INC., Korea.

Apr. Signing of SSA and SCA with Vietnam National Petroleum Group (Known as Petrolimex).

Apr. Started cooperation with KDDI Corp. in electricity business.

Jun. Petronas and JX sign sale & purchase agreement for equity interest in Petronas LNG9 Sdn Bhd. / Signed a marketing support agreement with Petronas LNG Limited.

Jun. Started consideration of launching the Front End Engineering Design for Polyisobutylene plant expansion at Kawasaki.

Aug. Acquired shares of SunAllomer Ltd., polypropylene manufacturer.

Aug. Started mega solar power generation business in Toyama, Fukui, and Aichi Prefecture.

Major Topics (from April to October 2016)



JX Nippon Oil & Gas Exploration

May. Sold part of working interest of the Culzean Gas Field in UK North Sea.

Jun. Sold working interest in UK License containing the Utgard Gas and Condensate Field in North Sea.

Jul. Final investment decision to expand Indonesia's Tangguh LNG Facility.

Aug. Sold part of working interest of the Mariner Oil Field in UK North Sea.

JX Nippon Mining & Metals

Apr. Developed the world's thinnest Titanium copper foil and Corson alloy foil.

Sep. 100th anniversary of operation in Saganoseki Smelter & Refinery (Pan Pacific Copper Co., Ltd.).

Key Factors



		FY2015			FY2016		
		1Q	1H	Full Year	1Q	1H	Full Year
		Actual	Actual	Actual	Actual	Actual	Forecast (announced in Nov)
All segments	Exchange rate [Yen/\$]	121	122	120	108	105	105
Energy	Crude oil price [Dubai]*1 [\$/bbl]	59	57	47	40	42	43
Oil and Natural Gas	Sales volume <crude equivalent="" oil="">*2 [1,000 bbl/day]</crude>	113	116	121	116	118	125
E&P	Crude oil price [Brent] *2 [\$/bbl]	54	58	53	46	46	47
Metals	Copper price [LME] [AprMar.] [¢/lb]	275	256	237	215	216	213
	Equity entitled copper mine production *3 [1,000 tons/period ·year]	39	81	172	45	93	204
	PPC copper cathode sales [1,000 tons/period • year]	144	308	595	153	309	615
	Treated rolled copper foil sales [1,000 km/month]	5.0	5.1	4.9	4.8	5.0	4.9
	Precision rolled products sales [1,000 tons/month]	3.7	3.8	3.7	3.8	3.9	3.9
	Gold recovery volume by Recycling & Environmental Services [tons/period ·year]	1.6	3.5	6.4	1.6	2.7	5.8

^{*1} Crude oil arrival basis

^{*2} Due to a change of fiscal term, referring terms are different. 2015 1Q: Jan.-Mar., 1H: Jan.-Jun., Full Year: Jan.-Dec.; 2016 1Q: Apr.-Jun., 1H: Apr.-Sep., Full Year: Apr.-Mar.

^{*3} Production of companies closing in Dec., 1Q: Jan.-Mar., 1H: Jan.-Jun., Full Year: Jan.-Dec.; closing in Mar., 1Q: Apr.-Jun., 1H: Apr.-Sep., Full Year: Apr.-Mar.

Sensitivity Analysis (FY2016 basis)



(ID) (D'II' - .)

■ Key factors (From October 2016 to March 2017)

Exchange Rate: 105Yen/\$

Crude Oil: 45\$/bbl (Dubai spot)

Copper Price (LME): 210 ¢/lb

Sensitivity analysis

			(JPY Billion)
Key Factors	Change	Segment	Impact
Exchange Rate	5 Yen/\$ yen appreciation	Energy (In-house fuel costs drop, margin reduction in petrochemicals) Oil and Natural Gas E&P Metals (Margin reduction, exchange loss) Subtotal Inventory valuation loss Total	-4.0 0.0 -1.0 -5.0 -18.0 -23.0
Crude Oil (Dubai spot)	+5\$/bbl	Energy (In-house fuel costs rise) Oil and Natural Gas E&P Subtotal Inventory valuation loss Total	-2.0 +5.0 +3.0 +43.0 +46.0
Copper Price (LME)	+10¢/lb	Metals Total	+3.0 +3.0

Cautionary Statement Regarding Forward-Looking Statements



This notice contains certain forward-looking statements, however, actual results may differ materially from those reflected in any forward-looking statement, due to various factors, including but not limited to, the following:

- (1) macroeconomic conditions and changes in the competitive environment in the energy, resources and materials industries;
- (2) changes in laws and regulations; and
- (3) risks related to litigation and other legal proceedings.