Financial Results for FY 2013

- From April 1, 2013 to March 31, 2014 -

Representative Director, President

Director, Senior Vice President

Isao Matsushita

Ichiro Uchijima

May 9, 2014



Agenda



Outline of Financial Results for FY2013

- Business Environment
- Outline of Financial Results for FY2013

Progress of 2nd Mid-Term Management Plan

- Outline of Forecast for FY2014
- Ordinary Income(excl. inventory valuation), ROE
- Major Index (Net Debt Equity Ratio)
- Progress of CAPEX
- Project in Progress and Consideration
- Progress of Business Strategy
- Progress of 2nd medium term management plan
- Dividend Policy

Financial Results for FY2013

Financial Results for FY2013

Forecast for FY2014

- Forecast for FY2014
- Key Factors
- Sensitivity Analysis

Representative Director, President Isao Matsushita

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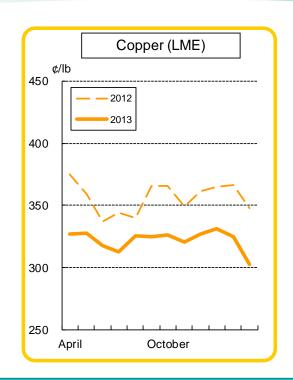
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Director, Senior Vice President Ichiro Uchijima

Business Environment 1 (From Apr. 2013 to Mar. 2014)







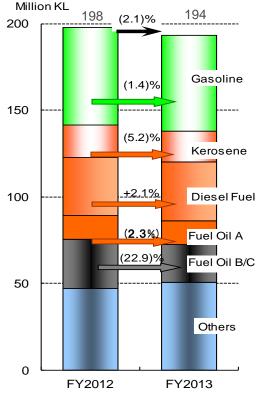


- ➤ U.S. economy gently turned around under unemployment rate improvement and firm personal consumption. Asian economy maintains high growth ratio though it slows down. Japanese economy gradually recovered backed up for corporate earning improvement and stock price rise due to yen depreciation.
- Crude price changed in high range after July due to continued tense situation in the Middle East and North Africa.
- Copper price changed in less level compared to previous year due to demand slowdown in China, and plunge in March against the background of the fact that copper is built into some financial dealing in China.

Business Environment 2 (Petroleum Demand, Margin, CDU Utilization Rate)



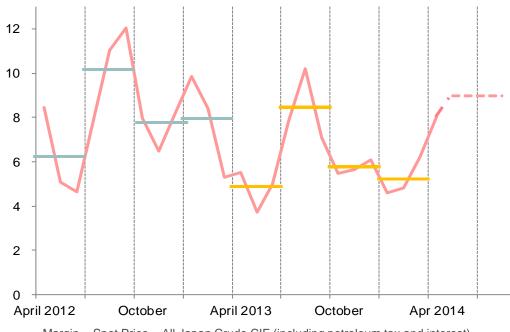
Demand and CDU Capacity in Japan



		FY2012	FY2013
Demand	(10 thousand B/D)	341	333
	(million KL/year)	198	194
CDU Conneity*1	(10 thousand B/D)	427	426
CDU Capacity _{*2}	(million KL/year)	248	247

FY2014
(Estimate)
333-α
194-α
373
217

Margins of Gasoline, Kerosene, Diesel Fuel and Fuel Oil A



Margin = Spot Price – All Japan Crude CIF (including petroleum tax and interest)

CDU Utilization Rate of JX (Excluding the impact of periodic repair)

FY2012	FY2013
88%	89%

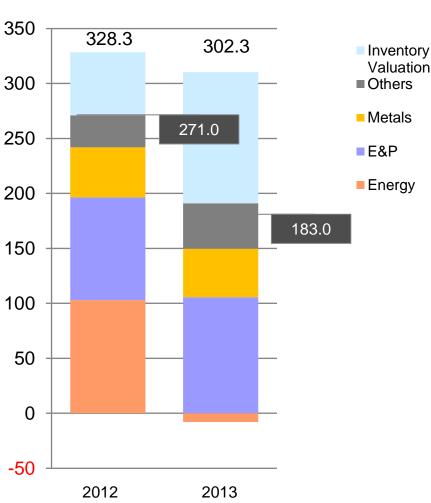
^{*1} Excluding condensate splitters and exportation refinery

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Outline of Financial Results for FY2013 (Ordinary Income)







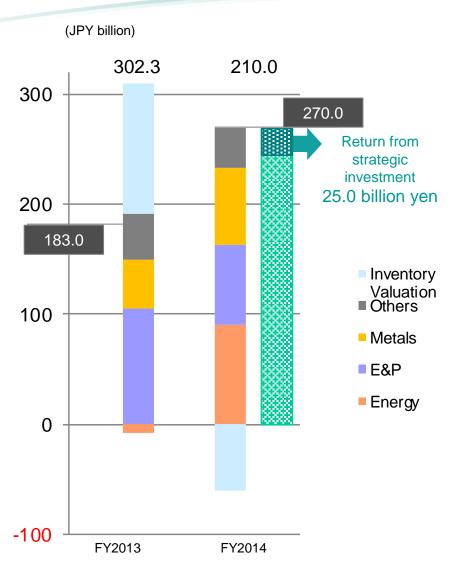
(FY2013 vs. FY2012)

- ➤ Concentrated on safety and stable operation of refineries.
- ➤ Ordinary income excluding inventory valuation decreased due to depressed petroleum margin despite positive effect of yen depreciation.

Progress of 2nd Mid-Term management plan

Outline of Forecast for FY2014 (Ordinary Income)





Key Factors

	2013FY	2014FY
	(Actual)	(Forecast)
Crude Price (\$/Bbl)	105	100
Copper Price (¢/lb)	322	320
Exchange Rate (yen/\$)	100	100

- ➤ Ordinary Income excluding inventory valuation increase due to stable profitability in existing business and return from strategic investment.
- ➤ Projects starting in FY2014

 (Energy) Palaxylene in Korea

 (E&P) PNG LNG, UK North Sea Kinnoull

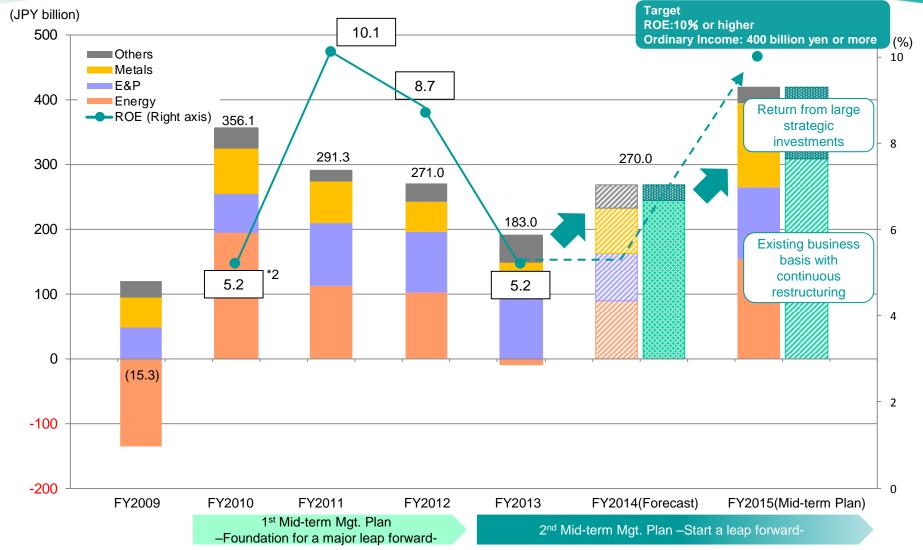
 (Metal) Caserones

Ordinary Income (excl. inventory valuation), ROE 1

Basic Policy

Realizing high profit and high ROE continuously





^{*1} Including impact of inventory valuation

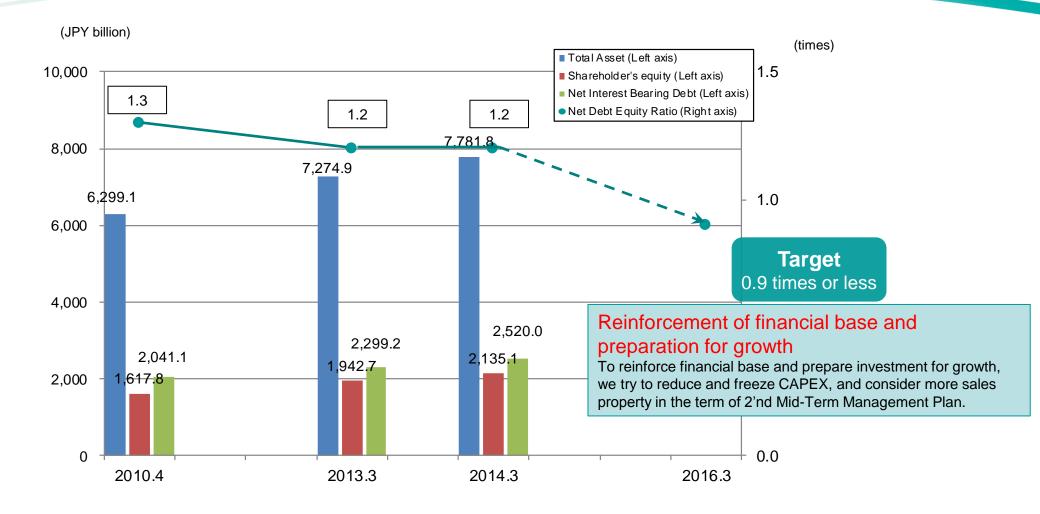
^{*2} Excluding impact of negative goodwill in FY2010

Major Index (Net Debt Equity Ratio)

Basic Policy

Strengthening risk tolerance





Progress of 2nd Mid-Term management plan Progress of CAPEX

Basic Policy
Realizing high profi

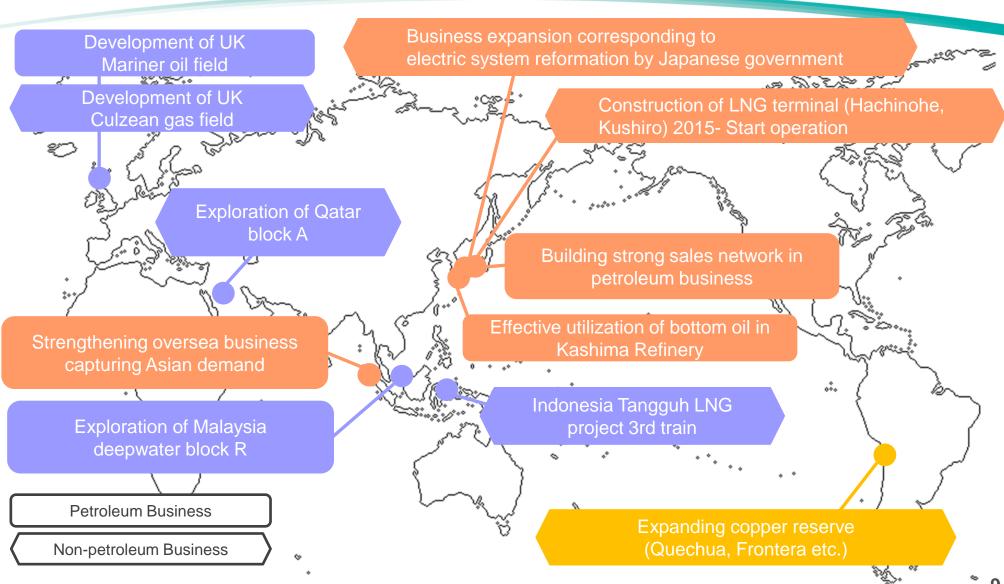
Realizing high profit and high ROE continuously



	2'nd Mid-Term MGT Plan (From FY2013 to FY2015)	FY2013 (Actual)	Major Investment
Energy	540	140	Palaxylene in Korea
E&P	390	160	PNG LNG, UK North Sea Kinnoll
Metals	300	190	Caserones
Others	70	10	
Summary	1,300	500	

Projects in Progress and Consideration





Progress of 2nd Mid-Term management plan

Progress of Business Strategy (from Apr. 2013 to Apr. 2014)



JX Nippon Oil & Energy

- Apr. Opened Japan's first hydrogen supply station combined with existing petro station in Ebina City of Kanagawa Prefecture.
- May Opened the Chukyo area's first hydrogen supply station combined with existing petro station in Nagoya City of Aichi Prefecture.
- Aug. Decided to commence mega solar operations in Fukushima, Akita, and Okinawa Prefecture.
- Aug. Announced to install a solvent de-asphalting (SDA) equipment and an power generation facility in the Kashima Refinery.
- Oct. Decided to commence mega solar operations in Yamaguchi Prefecture.
- Oct. Concluded a business collaboration agreement with LIXIL Corporation.
- Oct. Concluded a sales contract with First Solar, Inc. and obtained exclusive distribution rights for its solar cell modules in Japan.
- Nov. Completed construction of a mega solar power station in Kasumigaura.
- Feb. Decided to commence importing and marketing businesses of fuel oil in Indonesia.
- Feb. Concluded MOU to build lubricants joint venture company in India
- Mar. Concluded a LNG business contract with Malaysia LNG Sdn. Bhd..

JX Nippon Oil & Gas Exploration

- May Commenced production at Finucane South Field in Australia.
- Jun. Acquired a participating interest in two exploration permits in Australia.
- Jul. Made a gas discovery in the Carnarvon Basin in Australia.
- Sep. Entered into a production sharing contract for Deepwater exploration Block 2F, in Malaysia.
- Nov. Extended the production sharing contract term of Block 15-2 offshore Vietnam in Rang Dong Oilfield.
- Nov. Entered into a production sharing contract for Deepwater Block 3F offshore Sarawaku in Malaysia.

JX Nippon Mining & Metals

- Apr. Started operation in Kakegawa Works, a new base for producing precision components and connectors.
- Nov. Completed the New Longtan Works in Taiwan to manufacture of sputtering targets for flat panel displays and for semiconductors.
- Dec. Completed construction of a new copper concentrate and sulfuric acid carrier "KORYU".
- Jan. Toho Titanium Co., Ltd. signed a basic agreement on joint venture to produce titanium sponge in Saudi Arabia.
- Mar. Acquired Minister of the Environment authorization of the waste detoxification handling of low-concentrated PCB business.
- Apr. Started ore processing test run at Caserones copper mine.

Progress of 2'nd-Term Management Plan (Energy Business)



Strategies of 2'nd Medium-Term Management Plan	Initiatives in 2013FY
	Stopped petroleum refining operation at Muroran Refinery to transform to petrochemical plant
Strengthening profitability in petroleum refining and a marketing, the core business	Decided to install a solvent de-asphalting (SDA) equipment in Kashima Refinery
core pasiness	Proceeding renewal of Dr. Drive car care and maiintainance service
	Progressing construction of LNG terminal in Hachinohe and Kushiro
	Proceeding mega solar power generation business
Enhancing business as an Energy Conversion Company	Concluded a sales contract with First Solar, Inc. and obtained exclusive distribution rights for its solar cell modules in Japan.
	Concluded business collaboration agreement with LIXIL Corporation
	Opened hydrogen supply station combined with existing petro station in Ebina city and Nagoya city.
	Decided to commence importing and marketing businesses of fuel oil in Indonesia
Establishing presence in overseas markets	Proceeding paraxylene project in Korea
	Concluded MOU to build lubricants joint venture company in India

Paraxylene Project (Korea)

Construction work proceeding smoothly

2014 Start of commercial production (scheduled)

JX Group's production capacity will increase to 3,120kt/year

Capacity: 1,000kt/year Investment: approx. 80 billion JPY

Ownership: JX Nippon Oil & Energy 50% -1 share

SK Global Chemical 50%+1 share





Progress of 2'nd-Term Management Plan (E&P of Oil and Natural Gas Business)



Strategies of 2'nd Medium-Term Management Plan	Initiatives in 2013FY
	(Australia)
	Commenced production at Finucane South Field
	Acquired a participating interest in two exploration permits
	Made a gas discovery in WA49-R block
Expanding reserves and production volume, mainly through	(Vietnam)
exploration	Confirmed gas and condensate at the well in Southern Offshore Vietnam Blocks 05-1b and 05-1c
Establishing superiority by focusing on core countries and core technologies	Extended the production sharing contract term of Block 15-2 offshore Vietnam in Rang Dong Oilfield
teormologico	(Malaysia)
	Entered into a production sharing contract for Deepwater Block 3F offshore Sarawaku in Malaysia
	(Papua New Guinea)
	Proceeding LNG project

LNG Project (Papua New Guinea)

- Completed sales contracts for 6,500kt of LNG
- Development going well towards the first shipment
 The first shipment is scheduled in 2014
- > Stable supply of LNG for the East Asian customers

Capacity: 6,900kt/year Ownership: 4.68% Operator: Exxon Mobil



Progress of 2'nd-Term Management Plan (Metals Business)



Strategies of 2'nd Medium-Term Management Plan	Initiatives in 2013FY	
(Resource Development)		
Establishing highly profitable structure by increasing copper mine equity interests	Proceeding Caserones project	
(Copper Smelting and Refining)	Completed construction of a new conner concentrate and culturis said corrier "KODVII"	
Establishing a copper smelting and refining business structure with world-class cost-competitiveness	Completed construction of a new copper concentrate and sulfuric acid carrier "KORYU". Electrolytic refining method efficiency in the Tamano Smelter. (Parmanent Cathode Method)	
	The Kakegawa factory started operation of production for precision materials and connector etc.	
(Electronic Materials Business)	The new factory which produced Sputtering target materialss was completed in Taiwan.	
Secureing world's top share in each product market	Started to sale of titanium copper foil of high-strength.	
	Decided the buildup of facilities for metal plating in China.	
(Recycling and Environmental Service Business)	Acquired Minister of the Environment authorization of the waste detoxification handling of low-	
Building an international resource recycling business with an	concentrated PCB business.	
environmentally friendly zero emission system	The collection, efficiency of various metal production bases.	

Caserones Copper Mine Project (Chile)

Contribute stable procurement of copper concentrate for 28 years

Establish a highly profitable and well-balanced structure between the resources development and the smelting and refining

businesses

Initial Investment: US\$ 4.2 billion

Mine Life: 28 years from 2013 to 2040

Start of Copper Cathode Production by SX-EW Process: March 2013

Start of Copper Concentrate Production: May 2014 (scheduled)

Production Plan

		Average	Average	Total
		(First 10 years)	(28years)	(28years)
	Copper Concentrate	150 kt/year	110 kt/year	3,140 kt
Copper	Copper Cathode by SX-EW Process	30 kt/year	10 kt/year	410 kt
Total		180 kt/year	120 kt/year	3,550 kt
Molybder	num	3 kt/year	3 kt/year	87 kt



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Shareholder Return Policy



Basic Shareholder Return Policy

Redistribute profits by reflecting consolidated business results while striving to maintain stable dividends

Indication of Shareholder Return for 2nd Medium-Term Management Plan Period

Based on the basic policy, during the 2nd medium-term management plan period (FY2013-2015), we will strive to maintain dividends of 16 yen per share per annum. When we secure stable profitability in existing business and foresee realization of return from strategic investments, we will expand shareholder return centering on increase of dividend.

Reference) Dividend from FY2010-2014

	2010	2011	2012	2013	2014 (Forecast)
Dividend (yen/share)	15.5	16.0	16.0	16.0	16.0
EPS (yen/share)	34*	69	64	43	44

^{*}Excluding impact of negative goodwill



Financial Results for FY2013 (April 1, 2013~March 31, 2014)

Outline of FY2013



-4%

* Average from March to February (nearly equal to arrived crude cost)

Crude Oil (Dubai)* (\$/bbl)

Copper (¢/lb)

Exchange Rate (Yen/\$)

Net Sales

Operating Income

Non-operating Income (Expenses), Net

Ordinary Income

-Inventory Valuation

Ordinary Income
Excl. Inventory Valuation

Special Gain (Loss), Net

Net Income

FY2012 (Actual)

109

Jan.-Dec..2012

<361> 356

Jan.-Dec.2012

< 80> 83

JPY Billion

11,219.5

251.5

76.8

328.3

57.3

271.0

(56.3)

159.5

FY2013 (Actual)

105

Jan.-Dec.2013 <332> 322

Jan.-Dec.2013

< 98> 100

JPY Billion

12,412.0

213.7

88.6

302.3

119.3

183.0

(82.0)

107.0

Changes

-4

<-29> -34 <-8%> -10%

<+18> +17 <+23%> +20%

JPY Billion

1,192.5 +11%

-37.8

.8 -15%

+11.8

+15%

-26.0

-8%

+62.0

+108%

-88.0

-32%

-25.7

-52.5

-33%

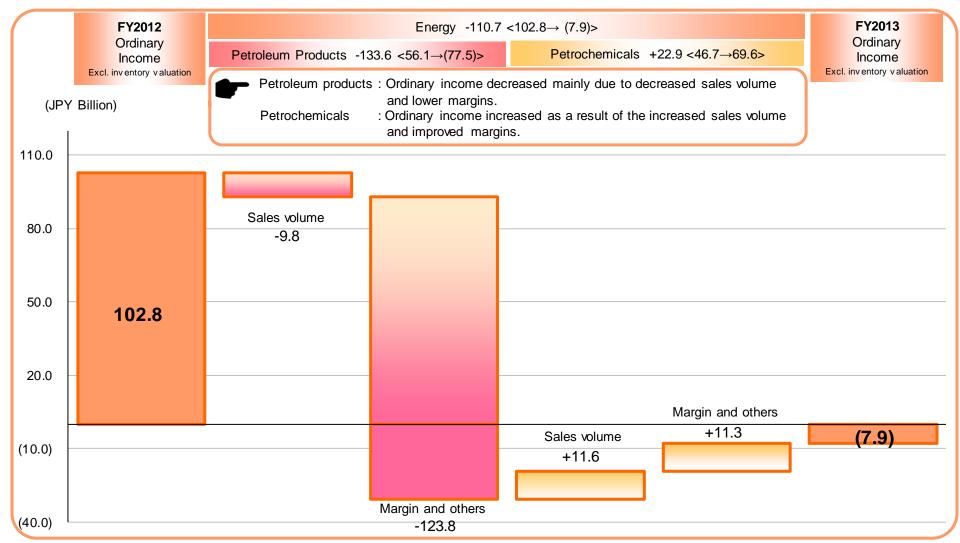
FY2012 Actual vs. FY2013 Actual Changes in Ordinary Income (Loss) by Segment



	FY2012 (Actual)	FY2013 (Actual)	Chang	jes
	JPY Billion	JPY Billion	JPY Billion	
Energy	161.6	108.2	-53.4	-33%
- Inventory Valuation	58.8	116.1	+57.3	
Excl. Inventory Valuation	102.8	(7.9)	-110.7	-108%
- Petroleum Products	56.1	(77.5)	-133.6	-
- Petrochemicals	46.7	69.6	+22.9	+49%
Oil and Natural Gas E&P	93.6	105.5	+11.9	+13%
Metals	44.0	47.4	+3.4	+8%
- Inventory Valuation	(1.5)	3.2	+4.7	-
Excl. Inventory Valuation	45.5	44.2	-1.3	-3%
Others	29.1	41.2	+12.1	+42%
Total	328.3	302.3	-26.0	-8%
Excl. Inventory Valuation	271.0	183.0	-88.0	-32%

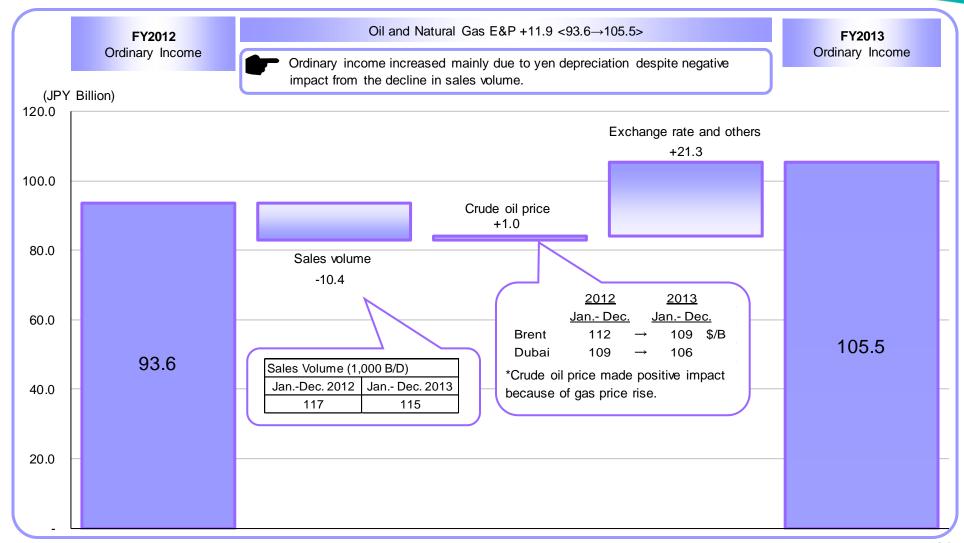
FY2012 Actual vs. FY2013 Actual Changes in Ordinary Income - Energy Business -





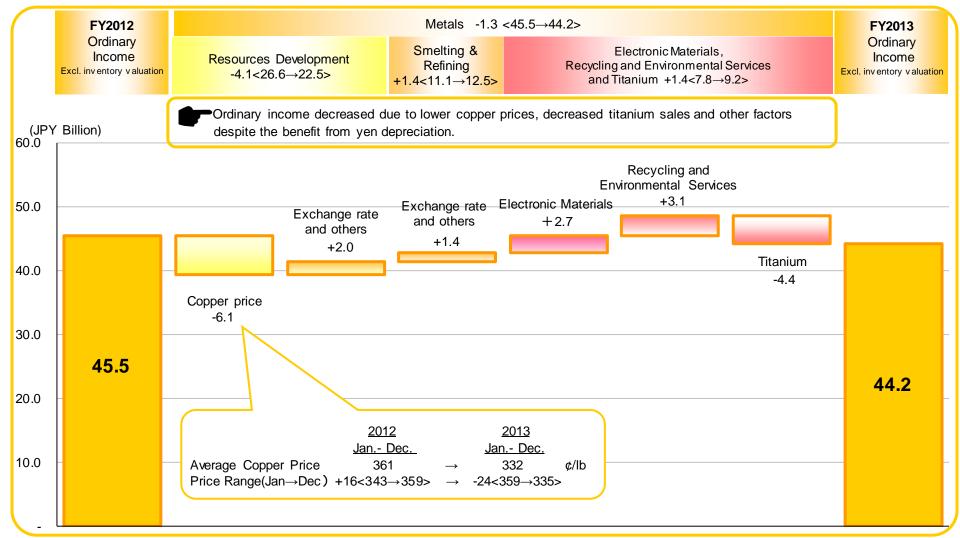
FY2012 Actual vs. FY 2013 Actual Changes in Ordinary Income - Oil and Natural Gas E&P Business -





FY2012 Actual vs. FY2013 Actual Changes in Ordinary Income - Metals Business-





Consolidated Balance Sheets Consolidated Statement of Cash Flows

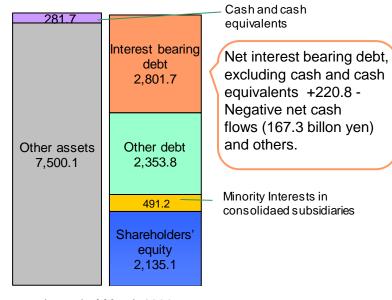


Consolidated Balance Sheets

Total: 7,274.9

Total: 7,781.8

250.1 Interest bearing debt 2.549.3 Other assets Other debt 7,024.8 2,398.2 384.7 Shareholders' equity 1,942.7



JPY Billion

at the end of March 2013

at the end of March 2014

	At the end of March 2013 (Actual)	At the end of March 2014 (Actual)
Shareholders' equity ratio	26.7%	27.4%
Net D/E ratio	1.18	1.18
ROE	8.7%	5.2%

Consolidated Cash Flows

ļ	FY20)13	(JPY Billion)					
		Ordinary income	302.3					
		Depreciation and amortization	183.6					
		Decrease in working capital	(99.0)					
		Corporate tax and others	(81.7)					
	Cast	n flows from operating activities	305.2					
	Cast	n flows from investing activities	(479.8)					
٠								
	Free	cash flows	(174.6)					
	Divid	lends and others	7.3					
	Net c	cash flows	(167.3)					

FY2013 Forecast vs. FY2013 Actual Changes in Ordinary Income (Loss) by Segment



	FY2013 Last Forecast (Announced in February)	FY2013 Actual	Changes		
Energy	JPY Billion 120.0	JPY Billion 108.2	JPY Billion -11.8	-10%	
- Inventory Valuation	97.0	116.1	+19.1	+20%	
Excl. Inventory Valuation	23.0	(7.9)	-30.9	-	
- Petroleum Products	(49.0)	(77.5)	-28.5	-	
- Petrochemicals	72.0	69.6	-2.4	-3%	
Oil and Natural Gas E&P	104.0	105.5	+1.5	+1%	
Metals	44.0	47.4	+3.4	+8%	
- Inventory Valuation	3.0	3.2	+0.2	+7%	
Excl. Inventory Valuation	41.0	44.2	+ 3.2	+8%	
Others	32.0	41.2	+9.2	+29%	
Total	300.0	302.3	+ 2.3	+1%	
Excl. Inventory Valuation	200.0	183.0	-17.0	-9%	



Forecast for FY2014

- From April 1, 2014 to March 31, 2015 -

✓ Key Factors (April 2014 - March 2015)

• Crude Oil Price (Dubai): 100\$/bbl

• Copper Price : 320¢/lb

Exchange Rate: 100Yen/\$

Outline of FY2014 Forecast



* Average from March to February (nearly equal to arrived crude cost)

Crude Oil (Dubai)* (\$/bbl)

Copper (¢/lb)

Exchange Rate (Yen/\$)

Net Sales

Operating Income

Non-operating Income (Expenses), Net

Ordinary Income

-Inventory Valuation

Ordinary Income Excl. Inventory Valuation

Special Gain (Loss), Net

Net Income

FY2013 (Actual)

Jan.-Dec. 2013 <332> 322

Jan.-Dec. 2013 < 98> 100

JPY Billion

105

12,412.0

213.7

88.6

302.3

119.3

183.0

100.0

(82.0)

107.0

FY2014 (Forecast)

Jan.-Dec. 2014 <320> 320

Jan.-Dec. 2013 < 101> 100

JPY Billion

11,720.0

145.0

65.0

210.0

(60.0)

270.0

7.0

110.0

Changes

-5 -5%

<-12> -2 <-4%> -1%

<+3> ±0 <+3%> ±0%

JPY Billion

-692.0 -6%

-68.7 -32%

-23.6 -27%

-92.3 -31%

-179.3

+87.0 +48%

+89.0

+3.0 +3%

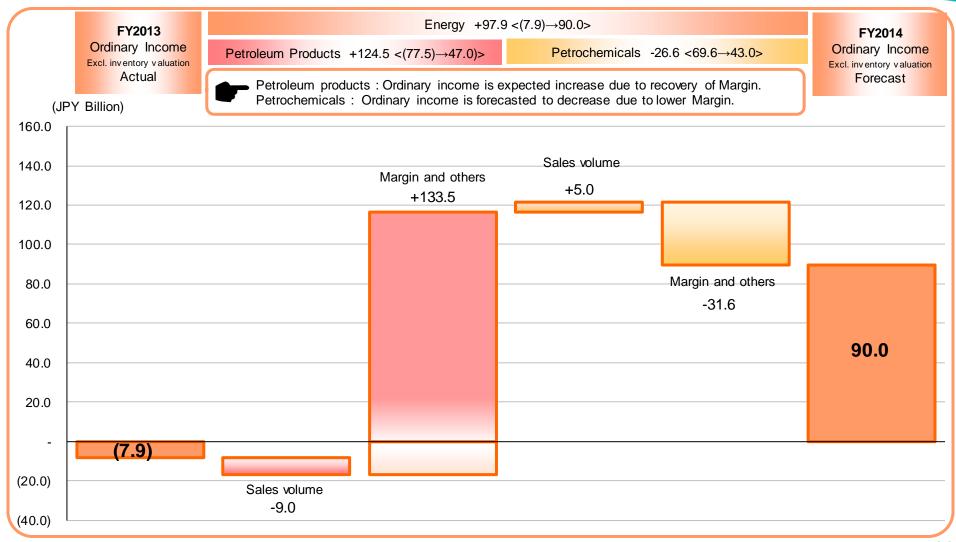
FY2013 Actual vs. FY2014 Forecast Changes in Ordinary Income (Loss) by Segment



	FY2013 (Actual)	FY2014 (Forecast)	Changes	
Energy	JPY Billion 108.2	JPY Billion 30.0	JPY Billion -78.2	-72%
- Inventory Valuation	116.1	(60.0)	-176.1	
Excl. Inventory Valuation	(7.9)	90.0	+97.9	
- Petroleum Products	<u>(77.5)</u>	47.0	+124.5	
- Petrochemicals	69.6_	43.0	-26.6	-38%
Oil and Natural Gas E&P	105.5	73.0	-32.5	-31%
Metals	47.4	70.0	22.6	+48%
- Inventory Valuation	3.2	<u> </u>	-3.2	
Excl. Inventory Valuation	44.2	70.0	+25.8	+58%
Others	41.2	37.0	-4.2	-10%
Total	302.3	210.0	-92.3	-31%
Excl. Inventory Valuation	183.0	270.0	+87.0	+48%

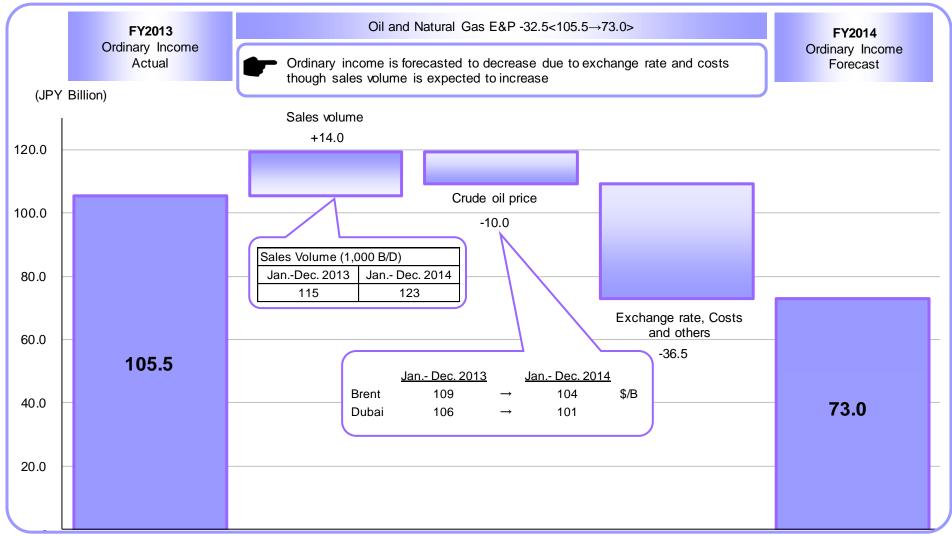
FY2013 Actual vs. FY2014 Forecast Changes in Ordinary Income - Energy Business -





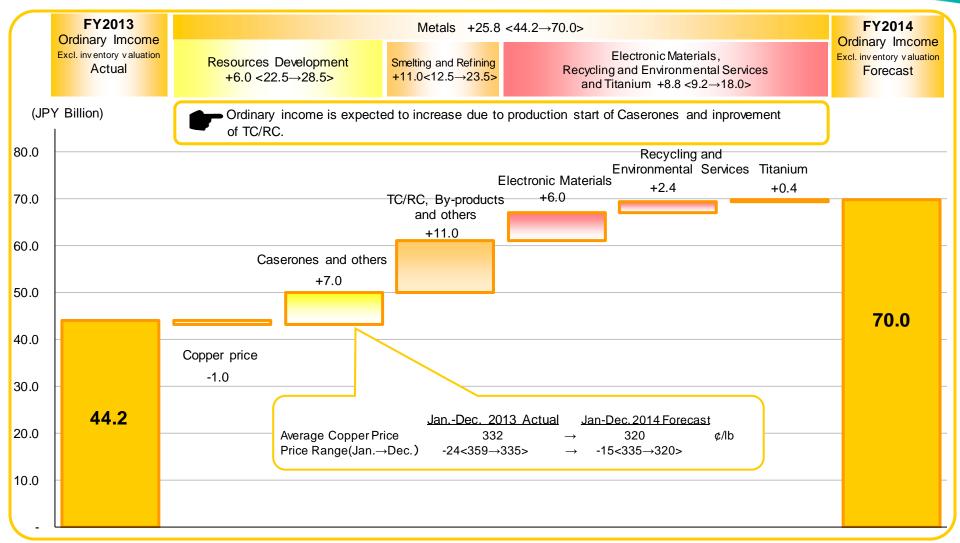
FY2013 Actual vs. FY2014 Forecast Changes in Ordinary Income - Oil and Natural Gas E&P Business-





FY2013 Actual vs. FY2014 Forecast Changes in Ordinary Income - Metals Business -





Key Factors



		FY2009	FY2010	FY2011	FY2012	FY2013	FY2014
		Actual	Actual	Actual	Actual	Actual	Forecast
All segments	Exchange rate [Yen/\$]	93	86	79	83	100	100
Energy	Crude oil price [Dubai][AprMar.]* [\$/barrel]	86	82	109	109	105	100
Oil and Natural Gas	Sales volume <crude equivalent="" oil=""> [1,000 barrels/day]</crude>	143	140	128	117	115	123
E&P	Crude oil price [Brent] [JanDec.] [\$/barrel]	62	80	111	109	109	104
Metals	Copper price [LME] [JanDec.] [¢/pond]	277	342	400	361	332	320
	Equity entitled copper mine production [1,000 tons/year]	101	111	105	105	127	190
	PPC refined copper sales [1,000 tons/year]	605	588	566	551	588	609
	Treated rolled copper foil sales [1,000 km/month]	2.7	3.3	2.6	2.7	3.0	3.6
	Precision rolled products sales [1,000 tons/month]	3.5	3.8	3.5	3.3	3.4	4.0
	Gold recovery volume by Recycling & Environmental Services [tons/year]	6.3	6.5	7.0	5.8	6.1	6.5

^{*1} Crude oil arrival basis

Sensitivity Analysis (FY2014 basis)



■ Key factors (From April 2014 to March 2015)

Exchange Rate: 100Yen/\$

Crude Oil: 100\$/bbl (Dubai spot)

Copper Price (LME): 320 ¢/lb

Sensitivity analysis

			(JPY Billion)
Key Factors	Appreciation	Segment	Impact
Exchange Rate	+1 Yen/\$ yen depreciation	Energy (In-house fuel costs rise, margin improvement in petrochemicals) Oil and Natural Gas E&P Metals (Margin improvement, exchange gain) Subtotal Inventory valuation gain Total	±0.0 +1.0 +1.0 +2.0 +7.0 +9.0
Crude Oil (Dubai spot)	+1\$/bbl	Energy (In-house fuel costs rise) Oil and Natural Gas E&P Subtotal Inventory valuation gain Total	-2.0 +2.0 ±0.0 +7.0 +7.0
Copper Price (LME)	+10¢/lb	Metals Total	+5.0 +5.0





This notice contains certain forward-looking statements, however, actual results may differ materially from those reflected in any forward-looking statement, due to various factors, including but not limited to, the following:

- (1) macroeconomic conditions and changes in the competitive environment in the energy, resources and materials industries;
- (2) changes in laws and regulations; and
- (3) risks related to litigation and other legal proceedings.