Flash Report for the third quarter of fiscal 2006 (Consolidated Basis)

Company name : Nippon Oil Corporation
Stock listings: Tokyo, Osaka, Nagoya, Fukuoka, and Sapporo Exchanges
Code number: 5001
( URL http://www.eneos.co.jp )
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1.Items related to the preparation of this summary of quarterly results (see appendix for more information)

- Adoption of simplified accounting standards: A simplified method is used in connection with accounting standards for corporate tax. (Use of legal effective tax rate in calculating corporate tax.)
- Change in accounting methods from the most recent consolidated fiscal year
- Changes in the scope of consolidation and equity method application:

Number of consolidated companies added: 5
Number of consolidated companies removed: 4
Number of equity-method affiliates added: 2
Number of equity-method affiliates removed: 3
2.Results for the third quarter of fiscal 2006 (from April 1, 2005 to December 31,2005)
(1)Operating results (Consolidated Basis)
(Figures less than $¥ 1$ million have been omitted)

|  | Net Sales |  | Operating income |  | Recurring income |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Millions of yen | $(\%)$ | Millions of yen | $(\%)$ | Millions of yen | $(\%)$ |
| Third quarter of FY2006 | $4,310,415$ | 21.7 | 230,543 | 48.4 | 228,898 | 40.7 |
| Third quarter of FY2005 | $3,542,109$ | 14.9 | 155,365 | 456.7 | 162,742 | 486.4 |
| Year ended March 31, 2005 | $4,924,163$ |  | 201,470 |  | 212,435 |  |


|  | Net income | Net income per share | Net income per share after <br> dilution |
| :--- | ---: | ---: | :---: |
|  | Millions of yen | $(\%)$ | Yen |
|  | 121,325 | 19.1 | 83.11 |
| Year ended March 31, 2005 | 101,889 | 563.7 | 67.57 |

Note: Percentage figures indicate increases/decreases in net sales,operating income, recurring income, and net income from the same period in the previous fiscal year.
[Qualitative Information Relating to Consolidated Performance to Date]
Sales results for petroleum products during the third quarter (April 1, 2005, through December 31, 2005) were as follows. Because of increased demand for Heavy fuel oil C from power companies and for kerosene due to the cold wave and other reasons, domestic fuel sales volume, including that of crude oil, amounted to 41.86 million kiloliters, an increase of $1.8 \%$ over the same period of the previous year.
Highlights of consolidated performance for the third quarter of fiscal 2006 were: $¥ 4,310.4$ billion in net sales, an increase of $21.7 \%$ over the same period of the previous year, and $¥ 228.9$ billion in recurring income, an increase of $¥ 66.2$ billion over the same period of the previous year.
This is the result of the impact of inventory valuation with the gross average method driving down sales costs (inventory valuation factors) following the substantial rise of crude oil prices (from $\$ 36.00 /$ barrel in the same period of the previous year to $\$ 52.70 /$ barrel in this quarter), as well as the increase in Exploration and Production Division profits.
(2)Financial position (Consolidated Basis)

|  | Total assets | Total shareholders' equity | Shareholders' equity ratio | Shareholders' equity <br> per share |
| :--- | :---: | :---: | :---: | :---: |
|  | Millions of yen | Millions of yen | $\%$ | Yen |
|  | $4,169,781$ | $1,077,128$ | 25.8 | 739.22 |
|  | $3,549,974$ | 915,671 | 25.8 | 607.23 |
| Year ended March 31, 2005 | $3,514,352$ | 953,240 | 27.1 | 631.77 |

【Cash flows (Consolidated Basis)】

|  | Operating activities | Investing activities | Financing activities | Cash and cash <br> equivalents at end of <br> period |
| :--- | :---: | :---: | :---: | :---: |
|  | Millions of yen | Millions of yen | Millions of yen | Millions of yen |
|  | 6,506 | $\Delta 119,395$ | 138,103 | 193,137 |
| Third quarter of FY2005 | 51,126 | $\Delta 68,808$ | 28,960 | 187,417 |
| Year ended March 31, 2005 | 115,731 | $\triangle 99,491$ | $\Delta 49,984$ | 140,478 |

(Reference) Nonconsolidated results for the third quarter of fiscal 2006 (from April 1, 2005 to December 31, 2005)

|  | Net Sales |  | Operating income |  | Recurring income |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Millions of yen |  | $(\%)$ | Millions of yen | $(\%)$ | Millions of yen |$\quad(\%)$


|  | Net income | Total assets | Shareholders' equity |  |
| :--- | :---: | ---: | ---: | :---: |
|  | Millions of yen | $(\%)$ | Millions of yen | Millions of yen |
| Third quarter of FY2006 | 48,378 | 31.6 | $3,064,347$ | 723,474 |
| Third quarter of FY2005 | 36,752 | - | $2,533,448$ | 648,617 |
| Year ended March 31, 2005 | 46,054 |  | $2,403,528$ | 666,510 |

3. Forecasts of consolidated performance in fiscal 2006 (from April 1, 2005 to March 31,2006)

|  | Net Sales | Recurring income | Net income |
| :--- | :---: | :---: | :---: |
|  | Millions of yen | Millions of yen | Millions of yen |
| Revised forecast (A) | $6,110,000$ | 300,000 | 153,000 |
| Original forecast (B) | $5,760,000$ | 230,000 | 121,000 |
| Forecast change (A-B) | 350,000 | 70,000 | 32,000 |
| Rate of forecast change (\%) | $6.1 \%$ | $30.4 \%$ | $26.4 \%$ |

[Qualitative Information Relating to the Performance Outlook]
Due to factors such as rising crude oil prices, forecasts for the fiscal year, announced along with the results for the interim period ending September 2006, will be revised as follows.

The forecast for the fiscal year is approximately $¥ 300$ billion in consolidated recurring income (an increase of $¥ 70$ billion over the previous forecast) due to an increase in inventory valuation factors, as well as the profit increase of the Exploration and Production Division, and consolidated current net income is expected to total approximately $¥ 153$ billion (an increase of $¥ 32$ billion over the previous forecast).
There are no plans to change the previous dividend estimate of $¥ 12$ /share annually (interim dividends of $\nexists 6 /$ share and fiscal year-end dividends of $¥ 6 /$ share).
Please note that these revised forecasts assume Dubai oil prices of $\$ 55 /$ barrel and an exchange rate of $¥ 115=\$ 1$ after February 2006.
(Reference) Forecasts of nonconsolidated performance in fiscal 2006 (from April 1, 2005 to March 31, 2006)

|  | Net Sales | Recurring income | Net income |
| :--- | :---: | :---: | :---: |
|  | Millions of yen | Millions of yen | Millions of yen |
| Revised forecast (A) | $5,180,000$ | 98,000 | 66,000 |
| Original forecast (B) | $4,900,000$ | 74,000 | 54,000 |
| Forecast change (A-B) | 280,000 | 24,000 | 12,000 |
| Rate of forecast change (\%) | $5.7 \%$ | $32.4 \%$ | $22.2 \%$ |

[^0]1. [SUMMARY] CONSOLIDATED BALANCE SHEETS

|  | Previous fiscal year <br> March 31, 2005 |  | Current third quarter December 31, 2005 |  | Change from the end of the previous fiscal year <br> Millions of yen | Previous third quarter <br> December 31, 2004 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Millions of yen | \% | Millions of yen | \% |  | Millions of yen | \% |
| Assets |  |  |  |  |  |  |  |
| Current assets | 1, 569, 328 | 44.7\% | 2, 071, 212 | 49.7\% | 501, 883 | 1,671, 071 | 47. 1\% |
| Cash and time deposits | 143, 729 |  | 193, 446 |  | 49, 717 | 190, 140 |  |
| Trade notes and accounts receivable | 611,258 |  | 828, 034 |  | 216, 775 | 626, 831 |  |
| Short-term investments in securities | 19,384 |  | 28, 776 |  | 9, 392 | 1,814 |  |
| Inventories | 636, 704 |  | 890, 133 |  | 253, 429 | 708, 328 |  |
| Other current assets | 158, 252 |  | 130, 821 |  | $\triangle \quad 27,431$ | 143, 957 |  |
| Fixed assets | 1, 945, 023 | 55.3\% | 2, 098,569 | 50.3\% | 153,545 | 1, 878,902 | 52.9\% |
| Property, plant and equipment | 1,361, 389 |  | 1,369, 228 |  | 7, 838 | 1,380, 924 |  |
| Intangible fixed assets | 49,293 |  | 43, 828 |  | $\triangle \quad 5,465$ | 50,292 |  |
| Other fixed assets | 534, 340 |  | 685, 512 |  | 151, 172 | 447, 685 |  |
| Total assets | 3, 514, 352 | 100.0\% | 4, 169, 781 | 100.0\% | 655, 429 | 3, 549, 974 | 100. $0 \%$ |


| Liabilities |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Current liabilities |  | 1, 536,810 | 43.7\% |  | 1,947,884 | 46. $7 \%$ |  | 411,073 |  | 1,653,688 | 46.6\% |
| Trade notes and accounts payable |  | 434, 704 |  |  | 535, 592 |  |  | 100, 888 |  | 408, 714 |  |
| Short-term loans |  | 244, 150 |  |  | 203, 736 |  | $\triangle$ | 40, 414 |  | 231, 554 |  |
| Commercial paper |  | 97, 000 |  |  | 306, 000 |  |  | 209, 000 |  | 140, 000 |  |
| Other current liabilities |  | 760, 955 |  |  | 902, 555 |  |  | 141,599 |  | 873,419 |  |
| Long-term liabilities |  | 927, 431 | 26.4\% |  | 1, 041, 157 | 25. 0\% |  | 113,725 |  | 877,389 | 24.7\% |
| Bonds and Long-term loans |  | 612,511 |  |  | 662,560 |  |  | 50, 048 |  | 594, 931 |  |
| Other long-term liabilities |  | 314, 920 |  |  | 378, 597 |  |  | 63, 677 |  | 282, 457 |  |
| Total liabilities |  | 2, 464, 241 | 70.1\% |  | 2, 989, 041 | 71.7\% |  | 524, 799 |  | 2, 531, 077 | 71.3\% |
| Minority interests in consolidated subsidiaries |  | 96, 870 | 2. $8 \%$ |  | 103, 611 | 2.5\% |  | 6, 741 |  | 103, 225 | 2.9\% |
| Shareholders' equity |  |  |  |  |  |  |  |  |  |  |  |
| Common stock |  | 139, 437 | 4. 0\% |  | 139, 437 | 3. 3\% |  | - |  | 139, 436 | 3. $9 \%$ |
| Capital surplus |  | 274, 852 | 7. 8\% |  | 274, 868 | 6. $6 \%$ |  | 16 |  | 274, 849 | 7. $8 \%$ |
| Retained earnings |  | 489, 729 | 13.9\% |  | 553, 911 | 13. $3 \%$ |  | 64, 182 |  | 460, 657 | 13. $0 \%$ |
| Net unrealized gain on securities |  | 60, 743 | 1. $7 \%$ |  | 117, 008 | 2. 8\% |  | 56, 265 |  | 50, 438 | 1. $4 \%$ |
| Other | $\triangle$ | 11,521 | $\triangle 0.3 \%$ | $\triangle$ | 8, 097 | $\triangle 0.2 \%$ |  | 3, 424 | $\triangle$ | 9, 710 | $\triangle 0.3 \%$ |
| Total shareholders' equity |  | 953, 240 | 27.1\% |  | 1, 077, 128 | 25.8\% |  | 123, 888 |  | 915, 671 | 25.8\% |
| Total liabilities, minority interest, and shareholders' equity |  | 3, 514, 352 | 100. 0\% |  | 4, 169, 781 | 100. 0\% |  | 655, 429 |  | 3, 549, 974 | 100.0\% |

## 2. [SUMMARY] CONSOLIDATED STATEMENTS OF INCOME



## 3. [SUMMARY] CONSOLIDATED STATEMENTS OF CASH FLOWS



## Items related to the preparation of this summary of quarterly results

## 1.Adoption of simplified accounting standards

In accordance with the standards for preparation of consolidated financial statements for the interim period, some simplified methods are used, as outlined below and restricted so as to not greatly mislead investors and other interested parties when making their own judgments.
-A simplified method is used in connection with accounting standards for corporate tax. (Use of legal effective tax rate in calculating corporate tax.)
2. Change in accounting methods from the most recent consolidated fiscal year

The method for classifying business segments has been changed from this consolidated fiscal year. The details are given in "4. Segment Information".
3. Changes in the scope of consolidation and equity method application

Number of consolidated companies added: 5
Nippon Oil LC Film(Suzhou)Corporation, IDOMCO Communications Corporation, Takanawa Energy Corporation, MOC Exploration (U.K.)Ltd., Nippon Oil Exploration (Myanmar) Ltd.

Number of consolidated companies removed: 4
Nippon Petroleum Gas Company, Ltd., Kadoya Sesame Mills Incorporated, Ryoyu Hanbai Kabushikigaisha, Ozawa \& Company, Ltd.

Number of equity-method affiliates added: 2
Frontier Energy Niigata Co., Ltd., ENEOS Frontier Gunma Company, Ltd.

Number of equity-method affiliates removed: 3
Mitsubishi Liquefied Petroleum Gas Company, Ltd., MOC Exploration (U.K.)Ltd., Nippon Oil Exploration
(Myanmar) Ltd.

## 4.Segment Information

## [ Business Segment ]

(1) Previous third quarter (April 1, 2004 ~December 31, 2004)

|  | Petroleum fuel and crude oil | Petrochemical | Construction | Other | Total | Eliminations | Consolidated |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net sales <br> (1) Sales to third parties <br> (2) Intergroup sales and transfer | Millions of yen | Millions of yen | Millions of yen | Millions of yen | Millions of yen | Millions of yen | Millions of yen |
|  |  |  |  |  |  |  |  |
|  | 3, 034, 624 | 252, 984 | 201, 729 | 52,771 | 3, 542, 109 | - | 3, 542, 109 |
|  | 173, 942 | 12,185 | 1,695 | 11,221 | 199, 044 | $(199,044)$ | - |
| Total sales | 3, 208, 566 | 265, 170 | 203, 424 | 63,992 | 3, 741, 154 | $(199,044)$ | 3,542, 109 |
| Operating expenses | 3, 075, 630 | 249, 807 | 202, 864 | 60, 150 | 3, 588, 451 | $(201,707)$ | 3, 386, 744 |
| Operating income (loss) | 132, 936 | 15,363 | 560 | 3, 842 | 152, 702 | 2, 662 | 155, 365 |

(2) Current third quarter (April 1, 2005 ~December 31, 2005)

*Exploration and Production of Oil and Natural Gas

## Notes:

1. Business segments are based on the classifications used by the Company internally for management of its businesses.
2. Principal products by business segment are as follows:
(1) Refining and Marketing: Petroleum products, including gasoline, naphtha, kerosene, diesel fuel, and heavy fuel oil, as well as Petrochemical products, including benzene, paraxylene, and other products
(2) E\&P of Oil and Natural Gas: Exploration, development and Production of oil and natural gas
(3) Construction: Asphalt paving, civil engineering construction, building construction
(4) Other: Activities include sales of automotive products, such as tires, lease financing, insurance agency business, real estate rentals, travel agency business, computer-related operations, and financial services.

## 3.Changes in the method for classifying business segments

The Company's business segments have heretofore been divided into the 4 classifications of [Petroleum Fuel and Crude Oil], [Petrochemical], [Construction] and [Other], based on characteristics and types of business. However, the 4 classifications were changed as of this consolidated accounting year to [Refining and Marketing], [E\&P of Oil and Natural Gas], [Construction] and [Other].
[E\&P of Oil and Natural Gas] has heretofore been included in [Petroleum Fuel and Crude Oil], but in consideration of its position as a strategic field in our company ground, and from the viewpoint of growth and profitability, as outlined in the third Med-Term Consolidated Management Plan, it now has its own new classification. Accordingly, to clearly distinguish it from the E\&P of Oil and Natural Gas division, [Petroleum Fuel and Crude Oil] has been renamed [Refining and Marketing].
[Petrochemical] has heretofore been displayed as its own classification. Adding to the propulsion of CRI (Chemical Refinery Integration for refining and petrochemical operations), the phased unification plans for the headquarters of Nippon Petrochemicals Company, Limited, a consolidated subsidiary of the Company, to be completed by April 2006, and in consideration of the fact that the petroleum refining and marketing division and the petrochemical division will become even more inseparable than in the past, [Petrochemical] will be displayed together with [Refining and Marketing].

Segment information from the previous 1 st quarter and the previous consolidated accounting year, classified according to the method used in this consolidated accounting year, are as follows.

Previous third quarter (April 1, 2004 ~December 31, 2004)


Year ended March 31, 2005 (April 1, 2004 ~March 31, 2005)

(3) Year ended March 31, 2005 (April 1, 2004 ~March 31, 2005)


## Notes:

1. Business segments are based on the classifications used by the Company internally for management of its businesses.
2. Principal products by business segment are as follows:
(1) Petroleum fuel and crude oil: Petroleum products, including gasoline, naphtha, kerosene, diesel fuel, and heavy fuel oil, as well as oil E\&P and others
(2) Petrochemical operations: Petrochemical products, including ethylene, paraxylene, and other products
(3) Construction: Asphalt paving, civil engineering construction, building construction
(4) Other: Activities include sales of automotive products, such as tires, lease financing, insurance agency business, real estate rentals, travel agency business, computer-related operations, financial services, and food product business

[^0]:    * The aforementioned forecasts are forward-looking statements based on all information available to the management at the time of this document's release. Factors including, but not limited to, economic conditions, oil prices, demand trends for petroleum products, market trends, currency exchange rates, and interest rates, may cause actual results to differ substantially from the anticipated results.

