# NIPPON OIL CORPORATION <br> Your Choice of Energy 

Flash Report for the first quarter of fiscal 2006 (Consolidated Basis)
Company name : Nippon Oil Corporation
Stock listings: Tokyo, Osaka, Nagoya, Fukuoka, and Sapporo Exchanges
Code number: 5001
( URL http://www.eneos.co.jp )
Representative Director, President: Shinji Nishio
For further information, please contact: Soichiro Tanaka, Group Manager, Investor Relations Group
Telephone: +81-3-3502-1184

1. Items related to the preparation of this summary of quarterly results

- Adoption of simplified accounting standards: Some simplified methods were used in connection with accounting standards for corporate tax. (Use of legal effective tax rate in calculating corporate tax.)
- Change in accounting methods from the most recent consolidated fiscal year
- Changes in the scope of consolidation and equity method application:

Number of consolidated companies added: 3
Number of consolidated companies removed: 0
Number of equity- method affiliates added: 1
Number of equity- method affiliates removed: 3
2.Results for the first quarter of fiscal 2006 (from April 1, 2005 to June 30,2005)
(1)Operating results (Consolidated Basis)
(Figures less than $¥ 1$ million have been omitted)

|  | Net Sales |  | Operating income |  | Recurring income |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Millions of yen | $(\%)$ | Millions of yen | $(\%)$ | Millions of yen | $(\%)$ |
| First quarter of FY2006 | $1,237,828$ | 19.4 | 70,264 | 103.0 | 72,579 | 103.1 |
| First quarter of FY2005 | $1,036,837$ | 6.2 | 34,619 | 231.6 | 35,736 | 224.0 |
| Year ended March 31, 2005 | $4,924,163$ |  | 201,470 |  | 212,435 |  |


|  | Net income |  | Net income per share | Net income per share after <br> dilution |
| :--- | ---: | ---: | :---: | :---: |
|  | Millions of yen | $(\%)$ | Yen | Yen |
|  | 39,930 | 63.0 | 27.26 | - |
| First quarter of FY2005 | 24,502 | 366.6 | 16.26 | 15.97 |
| Year ended March 31,2005 | 131,519 | 86.72 | - |  |

Note: Percentage figures indicate increases/decreases in net sales,operating income, recurring income, and net income from the same period in the previous fiscal year.
[Commentary on Consolidated Performance to Date]
Regarding sales of petroleum products in the 1st quarter (from April 1, 2005 to J une 30, 2005), domestic sales volume, including crude oil sales, was 13.13 million KL, a $3.2 \%$ increase over the same period of the previous year, due to an increase in demand for Heavy fuel oil C from power companies.
Consolidated performance consisted of net sales of $¥ 1,237.8$ billion and recurring income of $¥ 72.6$ billion, an increase of $¥ 36.9$ billion over the same period of the previous year.
This increase was due to increased profits from the Exploration and Production of oil and natural gas* division and the effects of inventory valuation by gross average method pushing down the cost of sales caused by a rise in the price of crude oil (inventory valuation factors) (from $\$ 33.4 /$ barrel in the same period last year to \$48.1/barrel this period)
*Exploration and Production of oil and natural gas
(2)Financial position (Consolidated Basis)

|  | Total assets | Total shareholders' equity | Shareholders' equity ratio | Shareholders' equity <br> per share |
| :--- | :---: | :---: | :---: | :---: |
| shen |  |  |  |  |
| First quarter of FY2006 | Millions of yen | Millions of yen | $\%$ | 651.27 |
| First quarter of FY2005 | $3,728,792$ | 949,228 | 25.5 | 558.22 |
| Year ended March 31, 2005 | $3,200,416$ | 842,135 | 26.3 | 631.77 |

Cash flows (Consolidated Basis)】

|  | Operating activities | Investing activities | Financing activities | Cash and cash <br> equivalents at end of <br> period |
| :--- | :---: | :---: | :---: | :---: |
|  | Millions of yen | Millions of yen | Millions of yen | Millions of yen |
|  | 79,605 | $\triangle 34,023$ | 65,722 | 273,764 |
| First quarter of FY2005 | $\triangle 39,662$ | $\triangle 21,945$ | 14,175 | 127,187 |
| Year ended March 31, 2005 | 115,731 | $\triangle 99,491$ | $\triangle 49,984$ | 140,478 |

Reference) Nonconsolidated results for the first quarter of fiscal 2006 (from April 1, 2005 to June 30, 2005)

|  | Net Sales |  | Operating income |  | Recurring income |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Millions of yen | $(\%)$ | Millions of yen | $(\%)$ | Millions of yen | $(\%)$ |
|  | $1,032,611$ | 20.7 | 17,442 | 240.0 | 21,012 | 154.2 |
| First quarter of FY2006 | 855,707 | 7.0 | 5,129 | 29.7 | 8,264 | 26.4 |
| Yearst quarter of FY2005 | $3,957,338$ |  | 50,036 |  | 58,411 |  |



Note: Percentage figures indicate increases/decreases in net sales,operating income, recurring income, and net income from the same period in the previous fiscal year.
3. Forecasts of consolidated performance in fiscal 2006 (from April 1, 2005 to March 31,2006)
(1)Forecasts of consolidated performance in the first half of fiscal 2006(from April 1, 2005 to September 30, 2005)

|  | Net Sales | Recurring income | Net income |
| :--- | :---: | :---: | :---: |
|  | Millions of yen | Millions of yen | Millions of yen |
|  | $2,630,000$ | 134,000 | 74,000 |
| Original forecast (B) | $2,360,000$ | 57,000 | 34,000 |
| Forecast change (A - B) | 270,000 | 77,000 | 40,000 |
| Rate of forecast change (\%) | $11.4 \%$ | $135.1 \%$ | $117.6 \%$ |

(2)Forecasts of consolidated performance in fiscal 2006 (from April 1, 2005 to March 31, 2006)

|  | Net Sales | Recurring income | Net income |
| :--- | :---: | :---: | :---: |
|  | Millions of yen | Millions of yen | Millions of yen |
| Revised forecast (A) | $5,400,000$ | 192,000 | 100,000 |
| Original forecast (B) | $4,990,000$ | 159,000 | 88,000 |
| Forecast change (A - B) | 410,000 | 33,000 | 12,000 |
| Rate of forecast change (\%) | $8.2 \%$ | $20.8 \%$ | $13.6 \%$ |

[ Qual it at ive Inf or mation Rel ating to the Outlook for Performance]
The company has revised its outlook for the interimperiod and the full year due to the continuation of high crude oil prices as compared to previ ous expectations (announced al ong with results for fiscal year ending Narch 2005) and the effects of the E\&P of oil and nat ur al gas di vi si on' $s$ new y consol $i$ dat ed company.
Thi s outlook assumes a crude oil price of $\$ 52.4 /$ barrel and an exchange rate of $¥ 110.3$ for the 2nd quarter, and a crude oil price of $\$ 45.6 / b a r r e l$ and an exchange rate of $¥ 105$ for the second hal f year (as compared to the previ ously announced assumption of $\$ 40.6 / \mathrm{bar}$ rel and an exchange $r$ ate of $¥ 105$ )

The for ecast for the interimperiod is approxi mat el y $¥ 134$ billion in consol idated recurring income (an increase of $¥ 77$ billion over the previ ous estimate), due primarily to positive i nvent ory val uation fact ors, and consol idated current termprofits of approxi mately $¥ 74$ billion (an increase of $¥ 40$ billion over the previ ous estimate).
The for ecast for the entire fiscal year is approxi mately $¥ 192$ billion in consol idated recurring income (an increase of $¥ 33$ billion over the previ ous forecast) and consol idated current net income of approxi mately $¥ 100$ billion (an increase of $¥ 12$ billion ober the previ ous forecast) due to the effects of the E\&P of oil and nat ural gas divisi on' s nem y consol i dat ed company.
There is no change from previ ous di vi dend estimates (announced al ong with results for the fiscal year ending March 2005) of $¥ 12 /$ share annually (interimdividends of $¥ 6 /$ share and fiscal year-end di vi dends of $¥ 6 /$ share).
(Reference) Forecasts of nonconsolidated performance in fiscal 2006 (from April 1, 2005 to March 31, 2006)
(1)Forecasts of nonconsolidated performance in the first half of fiscal 2006 (from April 1, 2005 to September 30, 2005)

|  | Net Sales | Recurring income | Net income |
| :--- | :---: | :---: | :---: |
|  | Millions of yen | Millions of yen | Millions of yen |
| Revised forecast (A) | $2,220,000$ | 37,000 | 24,000 |
| Original forecast (B) | $1,980,000$ | 20,000 | 11,500 |
| Forecast change (A - B) | 240,000 | 17,000 | 12,500 |
| Rate of forecast change (\%) | $12.1 \%$ | $85.0 \%$ | $108.7 \%$ |

(2)Forecasts of nonconsolidated performance in fiscal 2006 (from April 1, 2005 to March 31, 2006)

|  | Net Sales | Recurring income | Net income |
| :--- | :---: | :---: | :---: |
|  | Millions of yen | Millions of yen | Millions of yen |
| Revised forecast (A) | $4,540,000$ | 61,000 | 37,000 |
| Original forecast (B) | $4,180,000$ | 53,000 | 30,000 |
| Forecast change (A - B) | 360,000 | 8,000 | 7,000 |
| Rate of forecast change (\%) | $8.6 \%$ | $15.1 \%$ | $23.3 \%$ |

* The aforementioned forecasts are forward-looking statements based on all information available to the management at the time of this document's release. Factors including, but not limited to, economic conditions, oil prices, demand trends for petroleum products, market trends, currency exchange rates, and interest rates, may cause actual results to differ substantially from the anticipated results.

1. [SUMMARY] CONSOLIDATED BALANCE SHEETS

|  | Previous fiscal year <br> March 31, 2005 |  | Current first quarter June 30, 2005 |  | Change from the end of the previous fiscal year <br> Millions of yen | Previous first quarter <br> June 30, 2004 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Millions of yen | \% | Millions of yen | \% |  | Millions of yen | \% |
| Assets <br> Current assets | 1, 569, 328 | 44. 7\% | 1, 757, 083 | 47. 1\% | 187, 754 | 1, 324, 252 | 41. 4\% |
| Cash and cash time deposits | 143, 729 |  | 277, 015 |  | 133, 286 | 130, 930 |  |
| Trade notes and accounts receivable | 611, 258 |  | 541, 087 |  | $\triangle \quad 70,171$ | 473, 789 |  |
| Short-term investments in securities | 19,384 |  | 17,616 |  | $\triangle \quad 1,767$ | 2,330 |  |
| Inventories | 636, 704 |  | 770, 821 |  | 134, 116 | 576, 792 |  |
| Other current assets | 158, 252 |  | 150, 542 |  | $\triangle \quad 7,710$ | 140,408 |  |
| Fixed assets | 1,945, 023 | 55. 3\% | 1, 971, 709 | 52. 9\% | 26,685 | 1, 876,163 | 58. 6\% |
| Property, plant and equipment | 1, 361, 389 |  | 1, 368, 553 |  | 7, 163 | 1, 382, 928 |  |
| Intangible fixed assets | 49,293 |  | 47, 115 |  | $\triangle \quad 2,178$ | 54, 116 |  |
| Other fixed assets | 534,340 |  | 556, 039 |  | 21,699 | 439, 119 |  |
| Total assets | 3, 514, 352 | 100. 0\% | 3, 728, 792 | 100. $0 \%$ | 214, 440 | 3,200, 416 | 100. $0 \%$ |


|  | Millions of yen | \% | Millions of yen | \% | Millions of yen | Millions of yen | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Liabilities |  |  |  |  |  |  |  |
| Current liabilities | 1,536,810 | 43. $7 \%$ | 1,698, 735 | 45.6\% | 161,925 | 1,355,685 | 42. $4 \%$ |
| Trade notes and accounts payable | 434, 704 |  | 435, 808 |  | 1,104 | 344, 034 |  |
| Short-term loans | 244, 150 |  | 252,950 |  | 8,800 | 187, 706 |  |
| Commercial paper | 97, 000 |  | 191, 000 |  | 94, 000 | 128,000 |  |
| Other current liabilities | 760,955 |  | 818, 976 |  | 58, 020 | 695, 944 |  |
| Long-term liabilities | 927, 431 | 26. $4 \%$ | 974,683 | 26.1\% | 47, 251 | 901, 079 | 28.1\% |
| Bonds and Long-term loans | 612, 511 |  | 650, 089 |  | 37,578 | 626,909 |  |
| Other long-term liabilities | 314, 920 |  | 324, 593 |  | 9,673 | 274, 170 |  |
| Total liabilities | 2, 464, 241 | 70.1\% | 2, 673, 419 | 71. 7\% | 209, 177 | 2, 256, 765 | 70.5\% |
| Minority interests in consolidated subsidiaries | 96, 870 | 2. 8\% | 106, 144 | 2. 8\% | 9, 274 | 101, 515 | 3. $2 \%$ |
| Shareholders' equity |  |  |  |  |  |  |  |
| Common stock | 139, 437 | 4. $0 \%$ | 139, 437 | 3. $7 \%$ | - | 139, 436 | 4. 3\% |
| Capital surplus | 274, 852 | 7. 8\% | 274, 852 | 7. $4 \%$ | $\triangle$ O | 274, 840 | 8. $6 \%$ |
| Retained earnings | 489, 729 | 13.9\% | 482, 314 | 12. 9\% | $\triangle \quad 7,414$ | 389, 504 | 12. $2 \%$ |
| Net unrealized gain on securities | 60, 743 | 1. 7\% | 62, 160 | 1. 7\% | 1,417 | 50, 416 | 1. 6\% |
| Other | $\triangle$ 11,521 | $\triangle 0.3 \%$ | $\triangle$ 9,536 | $\triangle 0.2 \%$ | 1,985 | $\triangle \quad 12,062$ | $\triangle$ 0. $4 \%$ |
| Total shareholders' equity | 953, 240 | 27.1\% | 949, 228 | 25.5\% | $\triangle \quad 4,011$ | 842, 135 | 26. $3 \%$ |
| Total liabilities, minority interest, and shareholders' equity | 3, 514, 352 | 100. 0\% | 3, 728, 792 | 100. 0\% | 214, 440 | 3, 200, 416 | 100. \%\% |

## 2. [SUMMARY] CONSOLIDATED STATEMENTS OF INCOME



## 3. [SUMMARY] CONSOLIDATED STATEMENTS OF CASH FLOWS



## 4.Segment Information

## [ Business Segment ]

(1) Previous first quarter April 1, 2004 ~June 30, 2004)

(2) Current first quarter (April 1, 2005 ~June 30, 2005)

*Exploration and Production of Oil and Natural Gas

## Notes:

1. Business segments are based on the classifications used by the Company internally for management of its businesses.
2. Principal products by business segment are as follows:
(1) Refininf and Marketing: Petroleum products, including gasoline, naphtha, kerosene, diesel fuel, and heavy fuel oil, as well as Petrochemical products, including benzene, paraxylene, and other products
(2) E\&P of Oil and Natural Gas: Exploration, development and Production of oil and natural gas
(3) Construction: Asphalt paving, civil engineering construction, building construction
(4) Other: Activities include sales of automotive products, such as tires, lease financing, insurance agency business, real estate rentals, travel agency business, computer- related operations, financial services, and food product business
3.Changes in the method for classifying business segments

The Company' s business segments have heretofore been divided into the 4 classifications of [Petroleum Fuel and Crude Oil], [Petrochemical], [Construction] and [Other], based on characteristics and types of business. However, the 4 classifications were changed as of this consolidated accounting year to [Refining and Marketing], [E\&P of Oil and Natural Gas], [Construction] and [Other].
[E\&P of Oil and Natural Gas] has heretofore been included in [Petroleum Fuel and Crude Oil], but in consideration of its position as a strategic field in our company ground, and from the viewpoint of growth and profitability, as outlined in the third Med- Term Consolidated Management Plan, it now has its own new classification. Accordingly, to clearly distinguish it from the E\&P of Oil and Natural Gas division, [Petroleum Fuel and Crude Oil] has been renamed [Refining and Marketing].
[Petrochemical] has heretofore been displayed as its own classification. Adding to the propulsion of CRI (Chemical Refinery Integration for refining and petrochemical operations), the phased unification plans for the headquarters of Nippon Petrochemicals Company, Limited, a consolidated subsidiary of the Company, to be completed by April 2006, and in consideration of the fact that the petroleum refining and marketing division and the petrochemical division will become even more inseparable than in the past, [Petrochemical] will be displayed together with [Refining and Marketing].

Segment information from the previous 1st quarter and the previous consolidated accounting year, classified according to the method used in this consolidated accounting year, are as follows.

Previous first quarter April 1, 2004 ~June 30, 2004)


Year ended March 31, 2005 April 1, 2004 ~March 31, 2005)

(3) Year ended March 31, 2005 April 1, 2004 ~March 31, 2005)

|  | Petroleum fuel and crude oil | Petrochemical | Construction | Other | Total | Eliminations | Consolidated |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net sales | Millions of yen | Millions of yen | Millions of yen | Millions of yen | Millions of yen | Millions of yen | Millions of yen |
|  |  |  |  |  |  | $(272,991)$ | 4, 924, 163 |
| (1) Sales to third parties | 4, 139,639 | 348, 972 | 359, 456 | 76, 095 | 4, 924, 163 |  |  |
| (2) Intergroup sales and transfer | 240, 357 | 16, 110 | 1,665 | 14,857 | 272,991 |  |  |
| Total sales | 4, 379,996 | 365, 082 | 361, 122 | 90,952 | 5, 197, 154 | $(272,991)$ | 4, 924, 163 |
| Operating expenses | 4, 216, 695 | 341, 737 | 354, 375 | 85, 968 | 4, 998, 777 | $(276,083)$ | 4, 722, 693 |
| Operating income | 163, 301 | 23,344 | 6,746 | 4,984 | 198, 377 | 3,092 | 201, 470 |

## Notes:

1. Business segments are based on the classifications used by the Company internally for management of its businesses.
2. Principal products by business segment are as follows:
(1) Petroleum fuel and crude oil: Petroleum products, including gasoline, naphtha, kerosene, diesel fuel, and heavy fuel oil, as well as oil E\&P and others
(2) Petrochemical operations: Petrochemical products, including ethylene, paraxylene, and other products
(3) Construction: Asphalt paving, civil engineering construction, building construction
(4) Other: Activities include sales of automotive products, such as tires, lease financing, insurance agency business, real estate rentals, travel agency business, computer- related operations, financial services, and food product business
